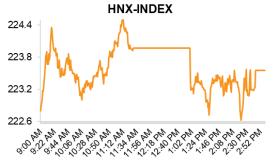


| Snapshot         | HOSE    | HNX   | UPCOM |
|------------------|---------|-------|-------|
| Close (pts)      | 1,341.9 | 223.6 | 98.6  |
| 1 Day change (%) | 0.2%    | 0.8%  | 0.5%  |
| 1 Month change   | 9.4%    | 5.7%  | 6.9%  |
| 1 Year change    | 4.7%    | -9.0% | 3.1%  |

| Value (USDmn) | 531 | 24  | 16  |
|---------------|-----|-----|-----|
| Gainers       | 139 | 83  | 170 |
| Losers        | 190 | 76  | 120 |
| Unchanged     | 62  | 143 | 493 |





## **Market Commentary**

## Stocks edge higher, led by Vingroup tickers

The VN-Index opened higher on Wednesday and traded in positive territory throughout the session, closing up 0.2% at 1,341.9. Market liquidity contracted, with total trading value declining 10.4% DoD to VND22.4tn (USD862.2mn). The HNX Index followed a similar pattern, advancing 0.8% to close at 223.6.

Sector performance was mixed today, with gainers led by Oil & Gas (+2.6%), Real Estate (+1.4%) and Basic Resources (+0.7%). In contrast, Industrials Goods & Services (-1.4%), Travel & Leisure (-1.1%) and Insurance (-0.5%) declined.

VIC (+2.7%) jumped today, amid news that it has successfully issued VND2tn (USD76.9mn) in bonds. The bonds will be 24 months in maturity with a fixed interest rate of 12.5%. Since the beginning of 2025, VIC has conducted six private bond issuances, raising a total of VND15tn (USD961.5mn).

Top performers today included VIC (+2.7%), VHM (+1.9%) and VRE (+5.5%), while top laggards included GEE (-5.5%), HVN (-1.5%) and HDB (-1.6%).

Foreign investors net sold today with total net selling value of VND200.1bn (USD7.7mn), with selling momentum focused on VCI (VND101bn, USD3.9mn), VNM (VND82.3bn, USD3.2mn) and VCB (VND62.4bn, USD2.4mn). Meanwhile, foreign investors mainly bought VHM (VND123bn, USD4.7mn), DXG (VND79.5bn, USD3.1mn) and MWG (VND63.2bn, USD2.4mn).

## Commentator(s):



Hinh Dinh - Head of Strategic

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| Country     | Index          | 1D Chq | Ytd Chq | P/E  | P/B | ROE   | Dividend  | 3WADTV | 5Y LC Gov  | YTD Net Foreign | LC/USD | LC/USD |
|-------------|----------------|--------|---------|------|-----|-------|-----------|--------|------------|-----------------|--------|--------|
| Peering     |                | (%)    | (%)     | (x)  | (x) | (%)   | yield (%) | (USDm) | Bond Yield | How (USDm)      | % MoM  | % YoY  |
| China       | Shanghai Index | 0.0%   | -0.4%   | 14.1 | 1.3 | 9.4%  | 2.9%      | 73,125 | 1.6%       | 8,606           | 1.4%   | 0.8%   |
| India       | NSE500 Index   | -0.1%  | 1.8%    | 26.2 | 3.6 | 14.5% | 1.1%      | 10,286 | 5.9%       | -10,391         | -0.4%  | -2.6%  |
| Indonesia   | JCI Index      | -0.3%  | 1.4%    | 16.8 | 1.9 | 12.6% | 4.0%      | 691    | 6.4%       | -2,810          | 3.4%   | -1.3%  |
| Singapore   | FSTAS Index    | 0.3%   | 2.5%    | 12.7 | 1.2 | 8.3%  | 5.1%      | 1,143  | 2.1%       | 891             | 1.6%   | 4.7%   |
| Malaysia    | FBME Index     | 0.0%   | -9.4%   | 14.4 | 1.3 | 8.8%  | 4.1%      | 482    | 3.2%       | -2,236          | 3.3%   | 11.0%  |
| Philippines | PCOMP Index    | 0.5%   | 0.1%    | 10.1 | 1.1 | 10.6% | 3.2%      | 104    | 5.8%       | -257            | 1.7%   | 4.4%   |
| Thailand    | SET Index      | -0.2%  | -17.1%  | 13.6 | 1.1 | 7.2%  | 4.2%      | 1,131  | 1.6%       | -1,719          | 2.2%   | 12.2%  |
|             |                |        |         |      |     |       |           |        |            |                 |        |        |
| Vietnam     | VN-Index       | 0.2%   | 5.9%    | 13.6 | 1.7 | 13.0% | 1.8%      | 757    | 2.5%       | -1,422          | 0.2%   | -1.9%  |

28-May



#### **Macro Note**

## Regulatory directives mandate heightened scrutiny of FX operations

The SBV's second region branch has issued a directive to commercial banks and licensed foreign exchange bureaus, signaling a heightened focus on stringent oversight of foreign exchange operations. This mandate explicitly requires authorized foreign exchange agents to rigorously adhere to the terms and conditions stipulated in their respective authorization agreements with credit institutions.

Critically, these agents are restricted to cash-based foreign currency purchases, with all acquired foreign currency required to be remitted back to their authorizing credit institutions in strict accordance with prevailing foreign exchange management regulations. The directive underscores a zero-tolerance policy for illicit foreign exchange transactions, reinforcing the Government's and the SBV's broader anti-dollarization agenda.

Overall, we view this regulatory tightening as a concerted effort to curb speculative dollar hoarding, enhance transparency within the foreign exchange market, and ultimately cultivate genuine, demand-driven foreign currency flows.

#### Commentator(s):



Hang Le - Analyst Hang.lethu3@vndirect.com.vn



#### Sector note

#### **Sector Note**

# New framework for bad debt strengthens Vietnamese banking outlook – Banking Note

- Legalizing Resolution 42 will help clear bottlenecks in bad debt and collateral asset resolution, thereby supporting a reduction of the sector's NPL ratio to below 3%.
- The new law is expected to improve credit access and lower borrowing costs by streamlining debt resolution progress, accelerating debt recovery, and lowering provisioning expenses paving the way for interest rate cuts.
- The draft law is set to be submitted to the National Assembly in May 2025, as Resolution 42 has expired and bad debt remains high.

# Resolution 42 – A legal breakthrough in handling collateral and bad debt

Resolution 42/2017/QH14 marked a significant legal advancement that enabled credit institutions (CIs) to handle bad debt (NPLs) more effectively. It introduced key provisions such as the right to seize collateral assets, streamlined legal procedures for asset-related disputes in court, and clearer guidance on handling accrued interest receivables. One of its most notable breakthroughs was allowing the sale of bad debt at market value, better reflecting the true worth of those assets. This facilitated faster debt transactions and laid the groundwork for developing a debt trading platform. Notably, it also eased legal concerns for state-owned commercial banks (SOCBs) regarding potential accusations of "state asset loss", which had been a major obstacle in the past.

After six years of implementation, Resolution 42 has proven effective by granting creditors (banks, VAMC) greater authority in collateral resolution, helping shorten the timeline for resolving bad debt and collateral assets, thus enhancing credit flow in the economy. However, since January 1, 2024, the resolution has officially expired, underscoring the urgent need for a new legal framework to sustain and expand its positive outcomes.

# Legalizing Resolution 42: A timely boost for Vietnam's 2025 growth ambitions

The Vietnamese Government has set a GDP growth target of at least 8% for 2025, with the banking sector expected to play a key role in driving economic momentum. As Resolution 42 has expired and the sector's NPL ratio remains high (4.3% as of January 2025), establishing a formal legal framework for bad debt resolution has become urgent. Legalizing the key provisions of Resolution 42 will give CIs greater confidence in lending, as the backlog of bad debt is cleared, while also reducing borrowing costs for both individuals and businesses.

Read the full report: HERE

#### Analyst(s):



Linh Nguyen Thao linh.nguyenthao3@vndirect.com.vn www.vndirect.com.vn



| Current Price         | VND        | 129,200         |
|-----------------------|------------|-----------------|
| 52Wk High/Low         | VND180,582 | 107,823         |
| Target Price          | VND        | 147,000         |
| Previous TP           |            | N/a             |
| TP vs Consensus       |            | N/a             |
| Upside                |            | 13.8%           |
| Dividend Yield        |            | 16.9%           |
| Total stock return    |            | 31.0%           |
|                       |            |                 |
| Growth rating         |            | Positive        |
| Value rating          |            | Positive        |
| ST Technical Analysis |            | <u>Positive</u> |
|                       |            |                 |
| Market Cap            | U          | SD5.2bn         |
| 3m Avg daily value    | US         | D0.6mn          |
| Avail Foreign Room    | U          | SD1.8bn         |
| Outstanding Shares    |            | 1.1bn           |
| Fully diluted O/S     |            | 1.1bn           |
|                       | MCH        | VNI             |
| P/E TTM               | 135.4x     | 13.0x           |
| P/B Current           | 11.6x      | 1.7x            |
| ROA                   | 10.0%      | 2.1%            |
| ROE                   | 42.0%      | 13.0%           |
| *as of May 28, 2025   |            |                 |

#### **Share Price performance**



| Share price | 1M    | 3M     | 12M   |
|-------------|-------|--------|-------|
| MCH         | 15.8% | -14.0% | 19.6% |
| VNIndex     | 9.7%  | 1.3%   | 3.7%  |

## Ownership

| Masan Consumer Holdings        | 69.7% |
|--------------------------------|-------|
| BCC Meerkat LLC                | 4.2%  |
| SK Investment Vina I Pte. Ltd. | 3.5%  |
| BOD and related people         | 0.3%  |
| Others                         | 22.3% |

#### **Business Description**

Masan Consumer Corporation is a leading FMCG manufacturer in Vietnam. Its products include sauces, instant noodles, gravy granules, soft drinks, and HPC products. The company was founded on April 1996 and is headquartered in Ho Chi Minh City, Vietnam.

### Analyst(s):



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#### Initiation

#### MSN - Leveraging top position - HOLD

- We issue a Hold rating with 13.8% upside and a 4.1% dividend yield.
- MCH's dominant position in seasoning, robust growth in innovation, synergy within MSN group and its upcoming HSX listing, make it a noteworthy entity in Vietnam's FMCG sector.
- Our target price implies a P/E ratio of 18.8x, reflecting MCH's future growth prospects.

#### Financial Highlights

- > FY24 net revenue jumped 9.4% YoY thanks to strong performances in beverages, convenience food and seasonings.
- ➤ We forecast revenue to grow 8.1% YoY in FY2025, reaching VND33.5tn (USD1.3bn), mostly driven by seasonings and beverage sales growth.

### **Investment Thesis**

## MCH has won mind space as a top player

Intensive advertising and a broad distribution network has enabled MCH to capture significant mind share across core categories such as instant noodles, sauces, and energy drinks. MCH is well recognised with notable brands such as Chinsu, Omachi, Kokomi, and Vinacafe. That solid foundation has supported MCH to expand its premium product lines and adjacent HPC sector.

### Strong synergy with WCM

MCH has built a strong distribution network domestically through over 313,000 traditional retail points, 8,500 MT outlets, and 82,000 out-of-home sales locations. The integration with the Winmart chain with over 3,800 stores and the WiN membership program enhances the success rate of its products and promotion efficiency. We expect this synergy will add VND500bn (USD19.3mn) of revenue to MCH thanks to WCM's expansion in 2025.

### "Go global" strategy to expand into international markets

MCH has been expanding exports to 26 countries via its "Go Global" strategy. Leading export products such as Chinsu sauces, Nam Ngu fish sauce, and Omachi and Wakeup coffee have successfully penetrated key markets such as Japan, Korea and the US. MCH's export revenue contributed 4% of revenue in 2024, but has grown at a robust double-digit rate recently. The company is aiming for export revenue to contribute 15% of total revenue in three years.

# Healthy cash flow, high dividend policy and upcoming listing on HSX

MCH has maintained a healthy cash position with cash and cash equivalents accounting for 21% of total assets, supported by consistent high operating cash inflow. In February 2025, MCH sought shareholder approval for the delisting of MCH shares from the UPCoM exchange and their subsequent listing on the HSX. The public offering that led to a reduction of MSN's stake in MCH from 1Q25 reflected MCH's effort to fulfill HSX's requirement that at least 20% of the voting shares must be held by a minimum of 300 non-major shareholders. Management expects MCH will be listed on HSX by end of 2025, which will improve trading liquidity and capital access.

Read the full report: HERE



| Sectors                | Index   | Price      | P/E  | P/B |
|------------------------|---------|------------|------|-----|
| (VNIndex)              | Wgt (%) | 1D chg (%) |      |     |
| Consumer Discretionary | 3.2     | 0.3        | 27.3 | 3.8 |
| Consumer Staples       | 7.5     | -0.2       | 38.5 | 2.8 |
| Energy                 | 2.5     | 2.2        | 42.1 | 1.2 |
| Financials             | 45.8    | -0.2       | 10.1 | 1.6 |
| Health Care            | 0.7     | -0.6       | 19.5 | 2.4 |
| Industrials            | 9.0     | -1.1       | 21.1 | 2.0 |
| IT                     | 3.6     | -0.5       | 19.4 | 4.8 |
| Materials              | 8.3     | 0.2        | 17.4 | 1.6 |
| Real Estate            | 14.7    | 1.7        | 32.2 | 1.6 |
| Utilities              | 5.3     | 0.3        | 15.4 | 2.0 |

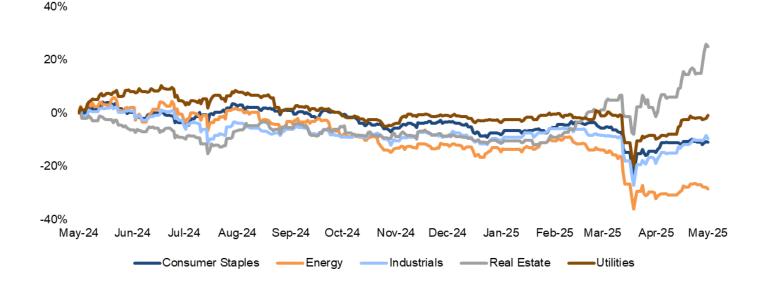
Energy (+2.2%), Real Estate (+1.7%), and Utilities (+0.3%) rose, while Industrials (-1.1%), Health Care (-0.6%), and IT (-0.5%) lost ground today. Top index movers included VIC (+2.7%), VHM (+1.9%), VRE (+5.5%), BSR (+2.8%), and VPL (+0.9%). Top index laggards consisted of GEE (-5.5%), HVN (-1.5%), HDB (-1.6%), MBB (-0.6%), and FPT (-0.5%).

Source: Bloomberg

## **HSX TOP 5 ONE-YEAR PERFORMANCE**



## **HSX BOTTOM 5 ONE-YEAR PERFORMANCE**





# **Commodity prices**

| Energy             | % dod | % mom | % yoy  |
|--------------------|-------|-------|--------|
| WTI                | 0.8%  | -1.1% | -23.1% |
| Brent Crude        | 0.7%  | -2.0% | -23.3% |
| JKM LNG            | 0.0%  | 15.1% | -4.0%  |
| Henry Hub LNG      | 0.9%  | 13.3% | 6.2%   |
| NW Thermal Coal    | 9.9%  | 18.5% | 44.6%  |
| Singapore Platt FO | 0.0%  | 3.3%  | -13.5% |

| Precious Metals   | % dod | % mom | % yoy |
|-------------------|-------|-------|-------|
| Gold              | 0.6%  | -0.3% | 41.0% |
| Domestic SJC Gold | 0.3%  | -0.3% | 30.7% |
| Silver            | -0.9% | 0.4%  | 9.3%  |
| Platinum          | 1.5%  | 10.9% | 2.7%  |

| Base Metals | % dod | % mom | % yoy  |
|-------------|-------|-------|--------|
| Tungsten    | 0.0%  | 9.3%  | 13.9%  |
| Copper      | 0.2%  | -2.5% | -3.2%  |
| Aluminum    | 1.0%  | 2.8%  | -5.7%  |
| Nickel      | -1.3% | -0.9% | -24.0% |
| Zinc        | -0.1% | -0.7% | -8.8%  |
| Lead        | NA    | NA    | NA     |
| Steel       | -0.2% | 0.3%  | -12.1% |
| Iron Ore    | -0.4% | -1.8% | -17.8% |

| Agriculture      | % dod | % mom  | % yoy  |
|------------------|-------|--------|--------|
| Rice             | 0.2%  | 6.7%   | -26.2% |
| Coffee (Arabica) | -1.0% | -15.1% | 55.0%  |
| Sugar            | -0.6% | -4.0%  | -8.6%  |
| Cocoa            | -1.6% | 4.0%   | 9.2%   |
| Palm Oil         | 0.8%  | -1.6%  | NA     |
| Cotton           | -0.7% | -2.0%  | -21.0% |
| Dry Milk Powder  | 0.2%  | 6.6%   | 0.2%   |
| Wheat            | 0.9%  | 3.4%   | -23.8% |
| Soybean          | -0.1% | 0.9%   | -13.7% |
| Cashews          | NA    | -1.4%  | 33.3%  |
| Rubber           | -1.0% | 13.6%  | -2.4%  |
| Urea             | 1.4%  | 2.9%   | 46.4%  |
|                  |       |        |        |

| Livestock | % dod | % mom | % yoy |
|-----------|-------|-------|-------|
| Live Hogs | 0.8%  | 6.8%  | 5.1%  |
| Cattle    | -0.3% | 0.4%  | 17.1% |

Source: Bloomberg

## **Market Value Drivers**

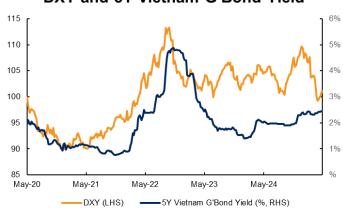
## **VN-INDEX CURRENT P/B**



## **VN-INDEX TTM P/E**



# **DXY and 5Y Vietnam G'Bond Yield**





# **VNDS RESEARCH COVERAGE SUMMARY**

| Ticker       | Market<br>cap<br>(US\$m) | 3M<br>ADTV<br>(US\$m) | Foreign<br>Room<br>(US\$m) | Closing<br>price<br>(VND) | Adjusted target price (VND) | Total shareholder (%) | return | Dividend<br>(%) | yield | TTM<br>P/E | Current<br>P/B |
|--------------|--------------------------|-----------------------|----------------------------|---------------------------|-----------------------------|-----------------------|--------|-----------------|-------|------------|----------------|
| AVIATION     |                          |                       |                            |                           |                             |                       |        |                 |       |            |                |
| ACV          | 8,380                    | 1.5                   | 0                          | 99,900                    | 136,200                     | 37.2%                 | 0.9%   | 20.9            | 20.9  | 363%       | <u>HOLD</u>    |
| VJC          | 1,837                    | 2.4                   | 325                        | 88,000                    | 113,600                     | 36.5%                 | 0.0%   | 31.6            | 2.7   | 9%         | <u>HOLD</u>    |
| Simple Avg   | 5,108                    | 1.9                   | 162                        |                           |                             | 36.9%                 | 0.5%   | 26.2            | 11.8  | 186%       |                |
| CONGLOMERA   | TE                       |                       |                            |                           |                             |                       |        |                 |       |            |                |
| VIC          | 14,292                   | 20.6                  | 5,836                      | 97,000                    | 45,600                      | -51.8%                | 0.0%   | 33.0            | 2.5   | 8%         | HOLD           |
| CONSTRUCTIO  | N                        |                       |                            |                           |                             |                       |        |                 |       |            |                |
| CTD          | 318                      | 4.8                   | -1                         | 82,600                    | 101,700                     | 24.3%                 | 1.2%   | 25.5            | 0.9   | 4%         | <u>ADD</u>     |
| HHV          | 226                      | 3.6                   | 94                         | 12,400                    | 14,800                      | 19.4%                 | 0.0%   | 11.2            | 0.5   | 5%         | HOLD           |
| Simple Avg   | 272                      | 4.2                   | 46                         |                           |                             | 21.8%                 | 0.6%   | 18.4            | 0.7   | 4%         |                |
| CONSUMER     |                          |                       |                            |                           |                             |                       |        |                 |       |            |                |
| BAF          | 414                      | 5.0                   | 0                          | 35,350                    | 33,300                      | -5.8%                 | 0.0%   | 20.5            | 2.8   | 13%        | HOLD           |
| DGW          | 282                      | 1.9                   | 86                         | 33,400                    | 48,600                      | 47.0%                 | 1.5%   | 15.9            | 2.4   | 16%        | HOLD           |
| IMP          | 304                      | 0.5                   | 75                         | 51,200                    | 51,300                      | 0.2%                  | 0.0%   | 26.0            | 3.5   | 14%        | HOLD           |
| MWG          | 3,670                    | 19.1                  | 35                         | 64,400                    | 80,400                      | 24.8%                 | 0.0%   | 21.6            | 3.2   | 16%        | ADD            |
| PNJ          | 1,033                    | 3.8                   | 3                          | 79,300                    | 105,100                     | 34.0%                 | 1.5%   | 13.4            | 2.3   | 18%        | ADD            |
| QNS          | 680                      | 0.9                   | 0                          | 48,000                    | 55,100                      | 20.9%                 | 6.1%   | 6.3             | 1.5   | 25%        | HOLD           |
| VHC          | 492                      | 2.7                   | 381                        | 56,900                    | 85,000                      | 52.6%                 | 3.2%   | 10.2            | 1.4   | 15%        | HOLD           |
| VNM          | 4,446                    | 9.8                   | 2,288                      | 55,200                    | 74,800                      | 42.5%                 | 7.0%   | 14.7            | 3.4   | 24%        | ADD            |
| SAB          | 2,444                    | 2.6                   | 997                        | 49,450                    | 59,900                      | 21.1%                 | 0.0%   | 15.6            | 2.6   | 17%        | <u>ADD</u>     |
| Simple Avg   | 1,415                    | 5.5                   | 358                        |                           |                             | 27.0%                 | 2.4%   | 16.1            | 2.6   | 18%        |                |
| FINANCIALS   |                          |                       |                            |                           |                             |                       |        |                 |       |            |                |
| ACB          | 4,236                    | 11.4                  | 168                        | 21,400                    | 34,100                      | 63.3%                 | 4.0%   | 6.6             | 1.3   | 20%        | ADD            |
| BID          | 9,876                    | 5.2                   | 1,222                      | 36,500                    | 42,700                      | 17.0%                 | 0.0%   | 10.0            | 1.7   | 18%        | HOLD           |
| CTG          | 8,184                    | 12.4                  | 241                        | 39,550                    | 43,500                      | 12.2%                 | 2.2%   | 8.2             | 1.4   | 18%        | HOLD           |
| HDB          | 2,997                    | 9.2                   | 18                         | 22,250                    | 31,800                      | 42.9%                 | 0.0%   | 5.6             | 1.3   | 26%        | <u>ADD</u>     |
| LPB          | 3,678                    | 4.5                   | 154                        | 31,950                    | 33,400                      | 4.5%                  | 0.0%   | 9.6             | 2.1   | 24%        | HOLD           |
| MBB          | 5,785                    | 25.6                  | 0                          | 24,600                    | 28,600                      | 20.2%                 | 4.0%   | 6.1             | 1.3   | 23%        | <u>ADD</u>     |
| ОСВ          | 1,031                    | 1.3                   | 28                         | 10,850                    | 13,400                      | 23.5%                 | 0.0%   | 9.1             | 0.8   | 9%         | <u>ADD</u>     |
| SSI          | 1,792                    | 25.4                  | 0                          | 23,700                    | 31,100                      | 31.2%                 | 0.0%   | 15.5            | 1.7   | 11%        | HOLD           |
| STB          | 2,982                    | 22.3                  | 260                        | 41,050                    | 45,700                      | 11.3%                 | 0.0%   | 7.1             | 1.3   | 21%        | <u>ADD</u>     |
| TCB          | 8,303                    | 20.5                  | 0                          | 30,500                    | 31,100                      | 2.0%                  | 0.0%   | 10.1            | 1.4   | 15%        | <u>ADD</u>     |
| TPB          | 1,359                    | 9.8                   | 96                         | 13,350                    | 21,000                      | 57.3%                 | 0.0%   | 5.6             | 0.9   | 17%        | <u>ADD</u>     |
| VCB          | 18,288                   | 9.7                   | 1,434                      | 56,800                    | 73,300                      | 29.0%                 | 0.0%   | 14.0            | 2.3   | 18%        | <u>ADD</u>     |
| VIB          | 2,118                    | 6.5                   | 0                          | 18,450                    | 23,600                      | 27.9%                 | 0.0%   | 7.8             | 1.3   | 17%        | <u>ADD</u>     |
| VPB          | 5,503                    | 17.9                  | 304                        | 18,000                    | 24,500                      | 36.1%                 | 0.0%   | 8.9             | 1.0   | 11%        | <u>ADD</u>     |
| Simple Avg   | 5,438                    | 13.0                  | 280                        |                           |                             | 27.0%                 | 0.7%   | 8.9             | 1.4   | 18%        |                |
| GARMENT & TE | XTIILE                   |                       |                            |                           |                             |                       |        |                 |       |            |                |
| MSH          | 164                      | 0.6                   | 71                         | 56,900                    | 54,100                      | -2.1%                 | 4.0%   | 9.6             | 2.3   | 25%        | HOLD           |



| Ticker      | Market<br>cap<br>(US\$m) | 3M<br>ADTV<br>(US\$m) | Foreign<br>Room<br>(US\$m) | Closing price (VND) | Adjusted target price (VND) | Total shareholde<br>(%) | er return | Dividend | l yield | TTM<br>P/E | Current<br>P/B |
|-------------|--------------------------|-----------------------|----------------------------|---------------------|-----------------------------|-------------------------|-----------|----------|---------|------------|----------------|
| TCM         | 136                      | 2.5                   | 0                          | 34,600              | 55,200                      | 59.5%                   | 0.0%      | 13.0     | 1.5     | 12%        | HOLD           |
| Simple Avg  | 150                      | 1.6                   | 36                         |                     |                             | 28.7%                   | 2.0%      | 11.3     | 1.9     | 19%        |                |
| INDUSTRIALS |                          |                       |                            |                     |                             |                         |           |          |         |            |                |
| BCM         | 2,453                    | 1.6                   | 784                        | 61,500              | 82,800                      | 36.0%                   | 1.3%      | 26.2     | 3.2     | 13%        | <u>ADD</u>     |
| BMP         | 374                      | 1.4                   | 53                         | 115,500             | 140,000                     | 31.6%                   | 10.4%     | 11.1     | 3.3     | 34%        | <u>HOLD</u>    |
| GMD         | 986                      | 5.1                   | 94                         | 60,900              | 73,700                      | 24.4%                   | 3.4%      | 19.8     | 2.0     | 11%        | <u>HOLD</u>    |
| HAH         | 403                      | 4.6                   | 74                         | 80,500              | 66,800                      | -15.8%                  | 1.2%      | 12.6     | 2.8     | 24%        | <u>ADD</u>     |
| VSC         | 272                      | 3.7                   | 125                        | 23,600              | 19,100                      | -17.0%                  | 2.1%      | 18.6     | 1.5     | 10%        | <u>HOLD</u>    |
| IDC         | 547                      | 3.3                   | 0                          | 43,000              | 62,700                      | 51.6%                   | 5.8%      | 8.6      | 2.6     | 31%        | <u>ADD</u>     |
| KBC         | 796                      | 7.9                   | 253                        | 26,900              | 30,000                      | 11.5%                   | 0.0%      | 15.9     | 1.1     | 7%         | <u>HOLD</u>    |
| PHR         | 258                      | 1.9                   | 90                         | 49,400              | 65,300                      | 38.3%                   | 6.1%      | 13.9     | 1.7     | 13%        | <u>HOLD</u>    |
| PTB         | 139                      | 0.6                   | 16                         | 54,000              | 79,650                      | 49.3%                   | 1.8%      | 9.2      | 1.2     | 14%        | <u>ADD</u>     |
| SCS         | 232                      | 0.9                   | 35                         | 63,500              | 85,000                      | 40.2%                   | 6.4%      | 8.4      | 4.0     | 49%        | <u>HOLD</u>    |
| SZC         | 242                      | 3.2                   | 43                         | 34,950              | 42,700                      | 26.8%                   | 4.6%      | 16.9     | 1.9     | 12%        | <u>ADD</u>     |
| VTP         | 514                      | 3.1                   | 221                        | 109,600             | 126,500                     | 16.8%                   | 1.4%      | 45.9     | 8.1     | 18%        | <u>HOLD</u>    |
| Simple Avg  | 601                      | 3.1                   | 149                        |                     |                             | 24.5%                   | 3.7%      | 17.3     | 2.8     | 19%        |                |
| MATERIALS   | -                        |                       |                            |                     |                             |                         |           |          |         |            |                |
| DGC         | 1,327                    | 7.4                   | 452                        | 90,700              | 143,600                     | 63.4%                   | 5.0%      | 11.7     | 2.5     | 22%        | <u>HOLD</u>    |
| HPG         | 6,310                    | 27.4                  | 1,698                      | 25,600              | 30,000                      | 17.2%                   | 0.0%      | NA       | 1.4     | 11%        | <u>HOLD</u>    |
| HSG         | 394                      | 4.6                   | 159                        | 16,450              | 12,400                      | -24.6%                  | 0.0%      | NA       | 0.9     | 4%         | <u>HOLD</u>    |
| NKG         | 225                      | 4.6                   | 101                        | 13,050              | 12,600                      | -3.4%                   | 0.0%      | NA       | 8.0     | 6%         | <u>HOLD</u>    |
| Simple Avg  | 2,064                    | 11.0                  | 602                        |                     |                             | 13.1%                   | 1.3%      | 11.7     | 1.4     | 11%        |                |
| OIL & GAS   | -                        |                       |                            |                     |                             |                         |           |          |         |            |                |
| BSR         | 2,168                    | 2.2                   | 1,056                      | 18,150              | 28,400                      | 60.5%                   | 4.1%      | N/A      | 1.0     | N/A        | <u>HOLD</u>    |
| GAS         | 5,786                    | 2.3                   | 2,735                      | 64,100              | 85,000                      | 27.0%                   | 4.7%      | 14.2     | 2.4     | 16%        | <u>ADD</u>     |
| OIL         | 418                      | 0.5                   | 0                          | 10,500              | 14,600                      | 40.7%                   | 1.7%      | 33.2     | 1.0     | 3%         | <u>ADD</u>     |
| PLX         | 1,738                    | 2.2                   | 41                         | 35,500              | 46,100                      | 31.8%                   | 2.0%      | 23.4     | 1.7     | 7%         | <u>ADD</u>     |
| PVD         | 409                      | 3.7                   | 169                        | 19,100              | 30,900                      | 61.8%                   | 0.0%      | 15.4     | 0.7     | 4%         | <u>HOLD</u>    |
| PVS         | 534                      | 4.2                   | 0                          | 29,000              | 45,800                      | 61.4%                   | 3.5%      | 12.6     | 1.0     | 8%         | <u>ADD</u>     |
| PVT         | 309                      | 1.9                   | 118                        | 22,500              | 33,000                      | 51.1%                   | 4.4%      | 7.4      | 1.0     | 14%        | <u>ADD</u>     |
| Simple Avg  | 1,623                    | 2.4                   | 589                        |                     |                             | 47.8%                   | 2.9%      | 17.7     | 1.3     | 9%         |                |
| PETROCHEMIC | ALS                      |                       |                            |                     |                             |                         |           |          |         |            |                |
| DPM         | 513                      | 3.2                   | 207                        | 34,000              | 36,900                      | 14.4%                   | 5.9%      | 27.7     | 1.2     | 5%         | <u>HOLD</u>    |
| DCM         | 692                      | 3.0                   | 304                        | 33,900              | 37,300                      | 10.0%                   | 0.0%      | 13.5     | 1.7     | 13%        | <u>ADD</u>     |
| PLC         | 83                       | 0.4                   | 0                          | 26,600              | 30,800                      | 23.6%                   | 7.8%      | 36.2     | 1.7     | 5%         | <u>ADD</u>     |
| Simple Avg  | 429                      | 2.2                   | 170                        |                     |                             | 16.0%                   | 4.5%      | 25.8     | 1.5     | 7%         |                |
| POWER       |                          |                       |                            |                     |                             |                         |           |          |         |            |                |
| NT2         | 205                      | 0.4                   | 74                         | 18,450              | 27,100                      | 58.1%                   | 11.2%     | 19.6     | 1.3     | 7%         | HOLD           |
| POW         | 1,218                    | 5.1                   | 553                        | 13,500              | 14,900                      | 10.4%                   | 0.0%      | 24.7     | 1.0     | 4%         | ADD            |
| Simple Avg  | 711                      | 2.8                   | 314                        |                     |                             | 34.2%                   | 5.6%      | 22.2     | 1.2     | 5%         |                |



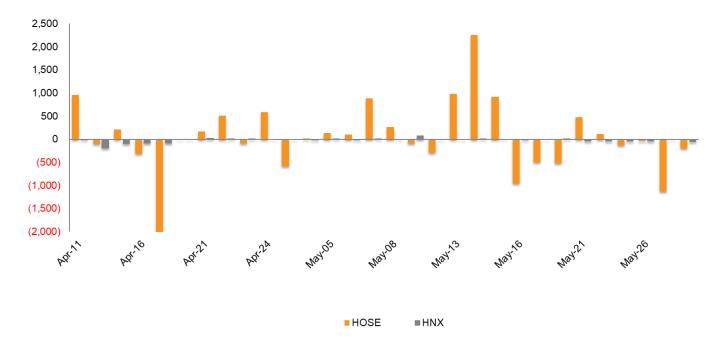




| Ticker      | Market<br>cap<br>(US\$m) | 3M<br>ADTV<br>(US\$m) | Foreign<br>Room<br>(US\$m) | Closing price (VND) | Adjusted target price (VND) | Total shareholde | er return | Dividend<br>(%) | l yield | TTM<br>P/E | Current<br>P/B |
|-------------|--------------------------|-----------------------|----------------------------|---------------------|-----------------------------|------------------|-----------|-----------------|---------|------------|----------------|
| POWER & PRO | PERTY                    |                       |                            |                     |                             |                  |           |                 |         |            |                |
| HDG         | 348                      | 2.7                   | 105                        | 26,850              | 34,100                      | 28.9%            | 1.9%      | 32.0            | 1.4     | 5%         | <u>ADD</u>     |
| PC1         | 314                      | 1.6                   | 105                        | 22,800              | 35,300                      | 54.8%            | 0.0%      | 20.3            | 1.5     | 7%         | <u>ADD</u>     |
| REE         | 1,314                    | 2.2                   | 0                          | 72,400              | 72,900                      | 2.1%             | 1.4%      | 16.0            | 1.7     | 12%        | <u>ADD</u>     |
| Simple Avg  | 659                      | 2.2                   | 70                         |                     |                             | 28.6%            | 1.1%      | 22.8            | 1.6     | 8%         |                |
| PROPERTY    |                          |                       |                            |                     |                             |                  |           |                 |         |            |                |
| DXG         | 606                      | 8.6                   | 159                        | 18,050              | 18,200                      | 0.8%             | 0.0%      | 50.1            | 1.3     | 2%         | HOLD           |
| KDH         | 1,147                    | 3.5                   | 160                        | 29,450              | 41,300                      | 55.5%            | 0.0%      | 35.2            | 1.7     | 5%         | <u>ADD</u>     |
| NLG         | 549                      | 4.5                   | 41                         | 37,000              | 46,200                      | 27.0%            | 2.1%      | 21.2            | 1.5     | 7%         | <u>ADD</u>     |
| VHM         | 11,981                   | 23.8                  | 4,648                      | 75,700              | 48,800                      | -28.3%           | 0.0%      | 9.7             | 1.5     | 18%        | <u>ADD</u>     |
| VRE         | 2,338                    | 11.9                  | 701                        | 26,700              | 20,200                      | -24.3%           | 0.0%      | 14.5            | 1.4     | 10%        | ADD            |
| DXS         | 156                      | 0.5                   | 45                         | 7,010               | 7,000                       | -0.1%            | 0.0%      | N/A             | 0.7     | 3%         | <u>HOLD</u>    |
| Simple Avg  | 3,324                    | 10.5                  | 1,142                      |                     |                             | 6.1%             | 0.4%      | 26.2            | 1.5     | 9%         |                |
| TECHNOLOGY  |                          |                       |                            |                     |                             |                  |           |                 |         |            |                |
| FPT         | 6,758                    | 35.3                  | 532                        | 118,400             | 196,600                     | 67.8%            | 1.8%      | 21.1            | 5.4     | 28%        | ADD            |



# Foreign net buy/sell (30 sessions) in VND'bn



Da Nang Office

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