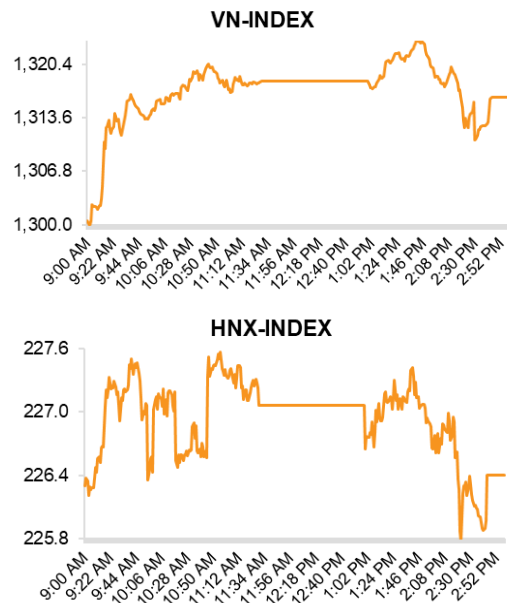


Snapshot	HOSE	HNX	UPCOM
Close (pts)	1,316.2	226.4	98.2
1 Day change (%)	0.4%	0.0%	0.0%
1 Month change	3.9%	5.7%	5.1%
1 Year change	2.0%	-7.8%	-1.4%
Value (USDm n)	530	24	16
Gainers	161	73	133
Losers	136	62	129
Unchanged	94	166	520



Market Commentary

Stocks jump, led by Retail

The VN-Index opened higher on Tuesday and traded in positive territory throughout the session, closing up 0.4% at 1,316.2. Market liquidity increased, with total trading value rising 3.8% compared to Monday to VND17.01tn (USD 653.38mn). The HNX Index followed a similar pattern, posting a gain of 0.4% to close at 226.4.

Most sectors gained today, led by Telecommunications (+2.9%), Retail (+2.4%) and Chemicals (+1.7%). In contrast, sectors such as Oil & Gas (-2.1%) and Technology (-0.4%) declined.

Top performers today included VHM (+2.7%), GEE (+6.9%), VRE (+3.7%) and TCB (+1.0%). Top laggards included PLX (-0.8%), GAS (-0.6%) and CTG (-0.4%).

Retail stocks, including FRT, DGW, MWG and MSN, rose sharply, with DGW (+6.9%), FRT (+5.6%), MWG (+1.7%) and MSN (+1.1%). Retail stocks are expected to benefit from the Government's recent crackdown on counterfeit and low-quality goods and tax-related reforms. Authorities have stepped up enforcement with stronger actions, including stricter tax collection and intensified inspections, to protect consumer rights and create a transparent and fair legal environment for compliant businesses. Under the revised Law No. 56/2024/QH15, starting April 1, 2025, e-commerce platforms must declare and pay taxes on behalf of individual sellers operating on their systems. This will increase the tax burden on shops selling untaxed or hand-carried goods, narrowing the price gap between them and fully tax-compliant businesses.

Foreign investors net bought today with VND261.1bn (USD10.0mn). Buying momentum focused on EIB (VND132.7bn, USD5.1mn), VIX (VND102bn, USD3.9mn) and GEX (VND87.2bn, USD3.3mn). On the other hand, top net sold stocks were FPT (VND80.4bn, USD3.1mn), CTG (VND61.3bn, USD2.4mn) and VIC (VND59.9bn, USD2.3mn).

Commentator(s):



Hinh Dinh – Head of Strategic

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Country Peering	Index	1D Chg (%)	YTD Chg (%)	P/E (x)	P/B (x)	ROE (%)	Dividend yield (%)	3M/ADTV (USDm n)	5Y LC Gov Bond Yield	YTD Net Foreign Flow (USDm n)	LC/USD %MoM	LC/USD %YoY
China	Shanghai Inde	-0.4%	1.0%	16.5	1.4	8.5%	2.7%	70,326	1.5%	8,606	0.3%	0.9%
India	NSE500 Index	0.0%	4.3%	26.8	3.7	14.3%	1.1%	10,660	6.0%	-10,820	-0.3%	-2.5%
Indonesia	JCI Index	1.6%	2.1%	17.0	1.9	12.3%	4.0%	721	6.3%	-3,014	2.0%	0.0%
Singapore	FSTAS Index	0.0%	3.2%	12.8	1.2	8.3%	5.1%	1,141	1.9%	898	1.6%	5.2%
Malaysia	FBME Index	0.0%	-9.5%	14.5	1.3	8.7%	4.2%	475	3.2%	-2,522	1.5%	11.4%
Philippines	PCOMP Index	-0.7%	0.3%	10.2	1.1	10.4%	3.2%	104	5.8%	-526	-0.6%	5.3%
Thailand	SET Index	0.3%	-18.6%	13.9	1.1	6.8%	4.3%	1,122	1.5%	-2,128	2.4%	12.7%
Vietnam	VN-Index	0.4%	3.9%	13.4	1.6	12.9%	1.9%	758	2.5%	-1,579	-0.2%	-2.3%

10-Jun

Macro Note

Sharp drop in China-US trade and lingering deflation signal urgency for swift agreement

China's exports rose 4.8% YoY in May, down from April's 8.1% increase and missing economists' expectations for 5% growth. The slowdown comes despite a temporary 90-day tariff truce reached between the US and China during the month. Intriguingly, exports to the US fell sharply by 34.5% YoY- the steepest decline since February 2020, whereas March and April saw strong export gains of 12.4% and 8.1%, respectively, as Chinese manufacturers accelerated shipments ahead of anticipated new US tariffs. The sharp May deceleration suggests trade tensions remain elevated, with an effective US tariff rate on Chinese goods still near 40%, posing a significant drag on exports.

Separately, data from China's National Bureau of Statistics show continued deflationary pressure, with PPI falling 3.3% YoY in May—its steepest drop in 22 months, and headline CPI declining 0.1% YoY. The figures underscore weak demand both domestically and abroad, as China's two main growth engines—real estate and exports—remain under strain. Against this backdrop, a durable US-China trade agreement is increasingly critical for now, as both economies face mounting idiosyncratic headwinds.

Commentator(s):



Hang Le – Analyst

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Update Report

TCB - FY25 narrative upbeat with TCBS IPO - Update

Current Price	VND30,300
52Wk High/Low	VND31,600/20,850
Target Price	VND35,300
Previous TP	VND28,800
TP vs Consensus	16.3%
Upside	16.5%
Dividend Yield	2.4%
Total stock return	18.9%

Growth rating	Positive
Value rating	Positive
ST Technical Analysis	Negative

Market Cap	USD8,207.7mn
3m Avg daily value	USD20.5mn
Avail Foreign Room	USD0.0mn
Outstanding Shares	7,064.9mn
Fully diluted O/S	7,064.9mn

	TCB	Peers	VNI
P/E TTM	10.1x	7.4x	13.1x
P/B Current	1.5x	1.3x	1.7x
ROA	2.3%	1.5%	2.1%
ROE	14.7%	17.2%	13.0%

*as of 6/6/2025

Share Price performance



Share price (%)	1M	3M	12M
TCB	-5.6%	5.1%	15.1%
VN-Index	-6.9%	-3.0%	1.4%

Ownership

Masan Group	15.0%
Chairman & family	10.0%
Others	75.0%

Business Description

Techcombank (TCB) is a leading commercial bank in Vietnam, with a focus on the value chain of the real estate sector, wealthy customers and technology. The bank has a network of over 300 branches and 1,300 ATMs across the country and serves over 15 million customers.

- We maintain our ADD rating with 18.9% upside and a 2.4% dividend yield.
- We raise our target price, factoring in the planned IPO of TCBS in FY25.
- The current P/B of 1.4x, representing a 13.2% premium to the sector average of 1.3x, has partially priced in the narrative of the TCBS IPO.

Financial Highlights

- 1Q25 TOI declined 5.3% YoY, fulfilling only 21.1% of our forecast due to weak NII and Non-II growth. NIM contracted slightly while credit growth remained robust.
- OPEX and provisions remained under control. CIR rose slightly to 28.3%.
- We forecast a higher ROE of 15.9% for FY25 thanks to a lower credit cost forecast.

Investment Thesis

Real estate exposure to continue driving credit growth in 2025

We forecast TCB's credit growth to reach 18.5% YoY in FY25, surpassing its credit quota of 16.4%, supported by a recovery in the real estate sector. As of 1Q25, mortgage loans comprised 29.9% of TCB's credit book and property-related corporate lending accounted for 42.1%, reflecting its strong exposure to the property market. In Hanoi—one of TCB's key markets—condominium supply and sales rose by over 70% YoY, while prices increased more than 20%. This improving market outlook is expected to drive stronger loan demand from both retail and corporate clients.

Low interest rates continue to hurt NIM

We project TCB's FY25 NIM at 4.0%, 28bps lower than our earlier estimate, due to its low lending rate strategy aimed at stimulating credit growth and maintaining long-term clients. Meanwhile, cost of funds is expected to remain high amid tighter liquidity. As a result, NIM pressure is likely to persist, particularly in 1H25.

Asset quality will remain resilient

We forecast credit cost to decline to 0.67% in FY25, supported by improving asset quality. While the NPL ratio may rise modestly to 1.17% amid global uncertainties, risk remains manageable. The bank is expected to maintain its prudent provisioning approach, with the LLR ratio climbing to 122.5%. This enhanced buffer will help TCB mitigate potential credit risks in a still-volatile macro environment.

TCBS IPO adds upside to TCB valuation

We incorporate the planned TCBS IPO in FY25 into TCB's target price, using a P/B-based approach. We apply a target P/B of 2.0x based on TCBS's peer comparisons to value it, which contributed about 17% of TCB's consolidated PBT. We assume TCB will reduce its stake from 94.1% to 51% post-IPO, maintaining control rather than diluting TCBS through new shares. As a result, we raise TCB's target price to VND35,300/share from VND30,500/share — excluding the impact of the TCBS IPO deal.

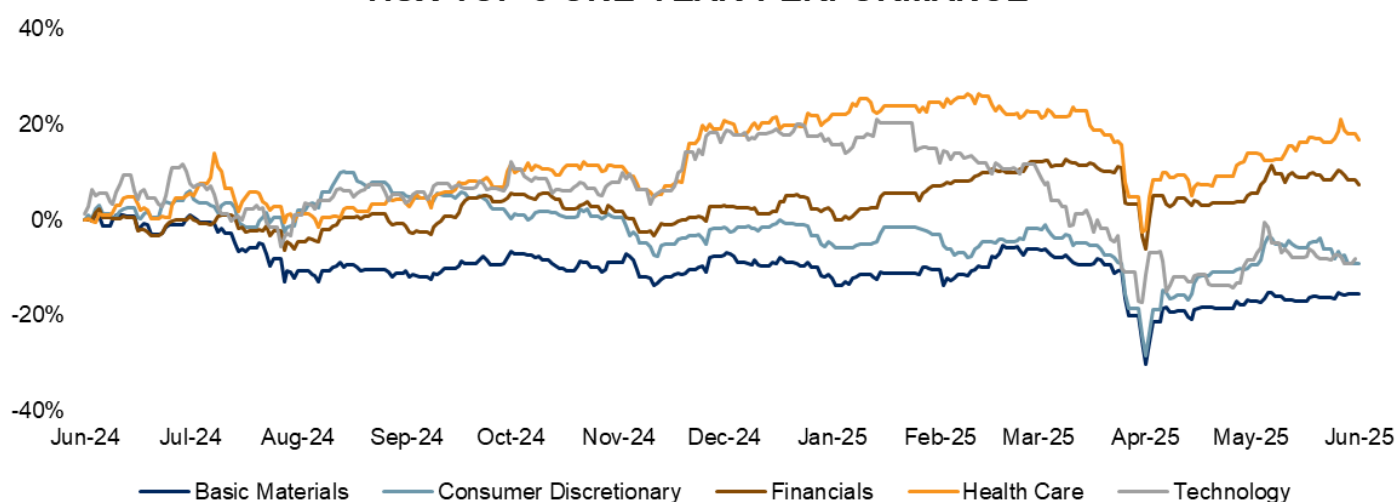
Read the full report: [HERE](#)

Sectors (VNIndex)	Index Wgt (%)	Price 1D chg (%)	P/E x	P/B x
Consumer Discretionary	3.2	-0.9	27.3	3.8
Consumer Staples	7.5	-1.1	38.5	2.8
Energy	2.5	1.3	42.1	1.2
Financials	45.8	-0.9	10.1	1.6
Health Care	0.7	-0.5	19.5	2.4
Industrials	9.0	-0.7	21.1	2.0
IT	3.6	-1.7	19.4	4.8
Materials	8.3	-0.6	17.4	1.6
Real Estate	14.7	-1.1	32.2	1.6
Utilities	5.3	-1.0	15.4	2.0

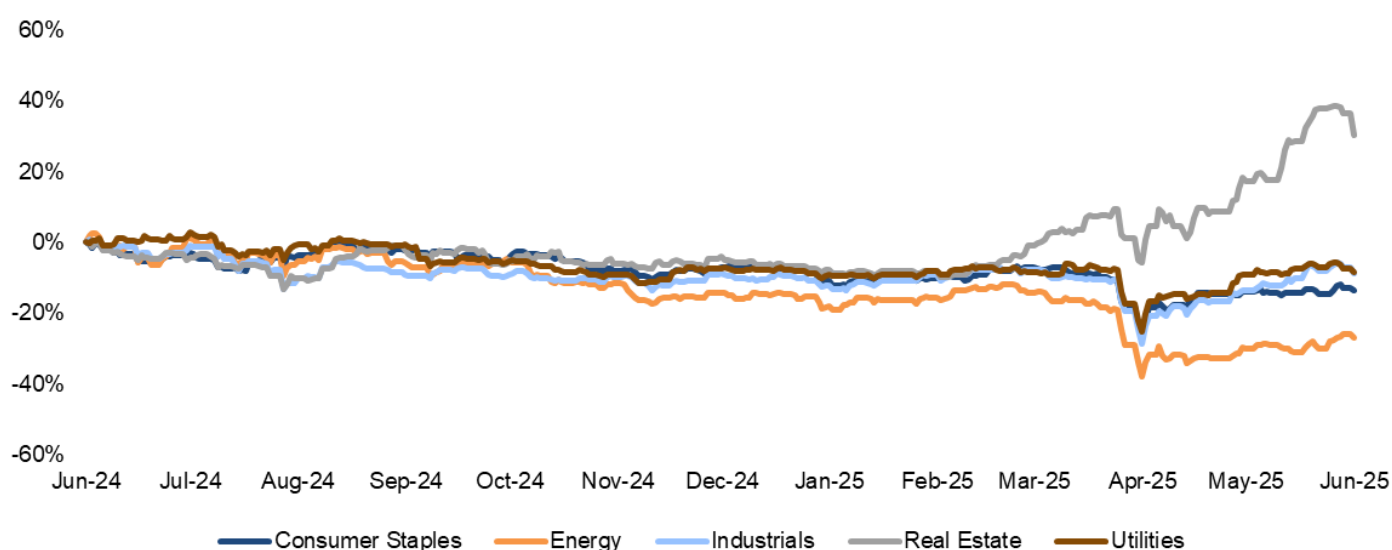
Source: Bloomberg

Real Estate (+1.1%), Consumer Discretionary (+1.0%), and Industrials (+0.8%) rose, while Energy (-2.0%), Utilities (-0.3%), and IT (-0.1%) lost ground today. Top index movers included VHM (+2.7%), GEE (+6.9%), VRE (+3.7%), TCB (+1.0%), and GVR (+1.6%). Top index laggards consisted of PLX (-4.1%), GAS (-0.6%), CTG (-0.4%), FPT (-0.4%), and HPG (-0.4%).

HSX TOP 5 ONE-YEAR PERFORMANCE



HSX BOTTOM 5 ONE-YEAR PERFORMANCE



HSX BOTTOM 5 ONE-YEAR PERFORMANCE

Commodity prices

Energy	% dod	% mom	% yoy
WTI	0.5%	7.6%	-15.6%
Brent Crude	0.6%	5.5%	-17.4%
JKM LNG	0.8%	6.4%	-3.4%
Henry Hub LNG	0.3%	3.7%	-0.7%
NW Thermal Coal	16.8%	-2.5%	27.2%
Singapore Platt FO	0.0%	5.4%	-9.5%

Precious Metals	% dod	% mom	% yoy
Gold	0.1%	-0.2%	44.6%
Domestic SJC Gold	0.4%	-2.5%	49.4%
Silver	0.0%	12.7%	23.2%
Platinum	0.2%	21.5%	24.6%

Base Metals	% dod	% mom	% yoy
Tungsten	0.0%	11.7%	21.1%
Copper	-0.7%	6.1%	7.7%
Aluminum	1.3%	2.5%	-2.2%
Nickel	-0.5%	-2.5%	-14.4%
Zinc	-1.2%	-2.4%	-8.5%
Lead	NA	NA	NA
Steel	-0.1%	-0.8%	-13.0%
Iron Ore	0.0%	-0.4%	-16.3%

Agriculture	% dod	% mom	% yoy
Rice	-0.4%	9.4%	-23.4%
Coffee (Arabica)	1.7%	-7.4%	66.1%
Sugar	0.6%	-5.7%	-10.0%
Cocoa	-0.6%	7.8%	4.4%
Palm Oil	-1.6%	1.0%	NA
Cotton	0.3%	-0.6%	-7.8%
Dry Milk Powder	0.3%	2.2%	-3.4%
Wheat	-1.2%	5.9%	-11.9%
Soybean	0.2%	1.3%	-11.0%
Cashews	NA	5.6%	40.7%
Rubber	1.5%	-1.7%	-14.6%
Urea	-0.7%	1.4%	35.6%

Live stock	% dod	% mom	% yoy
Live Hogs	0.1%	13.7%	11.1%
Cattle	0.3%	5.7%	24.6%

Source: Bloomberg

Market Value Drivers
VN-INDEX CURRENT P/B

VN-INDEX TTM P/E

DXY and 5Y Vietnam G'Bond Yield

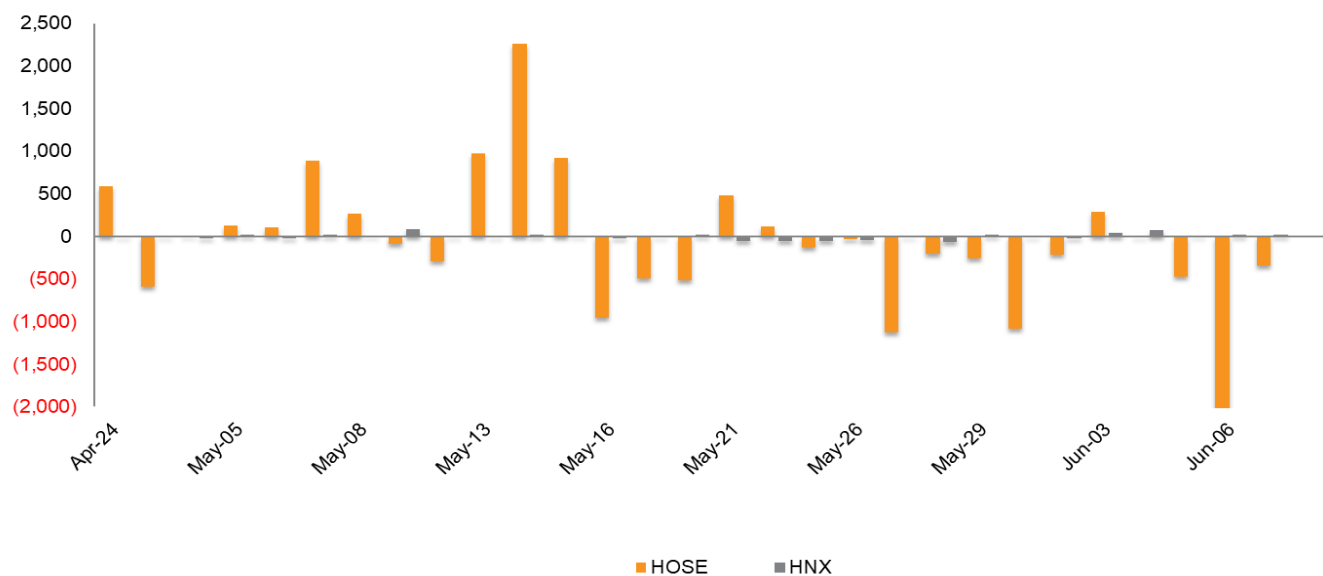

VNDS RESEARCH COVERAGE SUMMARY

Ticker	Market cap (US\$m)	3M ADTV (US\$m)	Foreign Room (US\$m)	Closing price (VND)	Adjusted target price (VND)	Total shareholder return (%)	Dividend Yield (%)	TTM P/E (x)	P/B (x)	ROE	Recommendation
AVIATION											
ACV	7,684	1.6	3,510	91,900	136,200	49.2%	1.0%	#N/A N/A	#N/A N/A	#VAL UE!	HOLD
VJC	1,847	2.5	328	88,800	113,600	35.2%	0.0%	31.9	2.7	9%	HOLD
Simple Avg	4,765	2.0	1,919			42.2%	0.5%	31.9	2.7	#VAL UE!	
CONGLOMERATE											
VIC	13,261	21.1	5,419	90,300	45,600	-48.2%	0.0%	30.7	2.3	8%	HOLD
CONSTRUCTION											
CTD	304	4.4	-4	79,300	101,700	29.5%	1.3%	24.5	0.9	4%	ADD
HHV	221	3.7	93	12,150	14,800	21.8%	0.0%	11.0	0.5	5%	HOLD
Simple Avg	263	4.1	45			25.7%	0.6%	17.8	0.7	4%	
CONSUMER											
BAF	413	5.3	0	35,400	33,300	-5.9%	0.0%	20.5	2.8	13%	HOLD
DGW	292	1.9	87	34,700	48,600	41.5%	1.5%	16.5	2.5	16%	HOLD
IMP	298	0.5	74	50,400	51,300	1.8%	0.0%	25.6	3.5	14%	HOLD
MWG	3,436	19.3	39	60,500	80,400	32.9%	0.0%	20.3	3.0	16%	ADD
PNJ	968	4.2	1	74,600	105,100	42.5%	1.6%	12.6	2.1	18%	ADD
QNS	665	0.9	270	47,100	55,100	23.2%	6.2%	6.1	1.5	25%	HOLD
VHC	466	2.6	362	54,000	85,000	60.8%	3.4%	9.7	1.4	15%	HOLD
VNM	4,439	9.6	2,290	55,300	74,800	42.2%	7.0%	14.7	3.4	24%	ADD
SAB	2,406	2.6	984	48,850	59,900	22.6%	0.0%	15.4	2.6	17%	ADD
Simple Avg	1,372	5.5	390			29.9%	2.5%	15.8	2.5	18%	
FINANCIALS											
ACB	4,133	11.0	164	20,950	34,100	66.8%	4.1%	6.5	1.2	20%	ADD
BID	9,506	5.0	1,179	35,250	42,700	21.1%	0.0%	9.7	1.6	18%	HOLD
CTG	7,837	11.8	238	38,000	43,500	16.7%	2.3%	7.9	1.3	18%	HOLD
HDB	2,879	8.9	20	21,450	31,800	48.3%	0.0%	5.4	1.3	26%	ADD
LPB	3,585	4.2	151	31,250	33,400	6.9%	0.0%	9.4	2.0	24%	HOLD
MBB	5,683	24.4	0	24,250	28,600	21.9%	4.0%	6.0	1.2	23%	ADD
OCB	1,018	1.3	28	10,750	13,400	24.7%	0.0%	9.0	0.8	9%	ADD
SSI	1,768	24.3	0	23,350	31,100	33.2%	0.0%	15.3	1.7	11%	HOLD
STB	3,037	22.3	279	41,950	45,700	8.9%	0.0%	7.3	1.4	21%	ADD
TCB	8,072	20.8	0	29,750	31,100	4.5%	0.0%	9.9	1.4	15%	ADD
TPB	1,324	8.5	95	13,050	21,000	60.9%	0.0%	5.5	0.9	17%	ADD
VCB	17,939	9.4	1,415	55,900	73,300	31.1%	0.0%	13.8	2.3	18%	ADD
VIB	2,042	5.5	1	17,850	23,600	32.2%	0.0%	7.5	1.2	17%	ADD
VPB	5,439	18.2	303	17,850	24,500	37.3%	0.0%	8.8	1.0	11%	ADD
Simple Avg	5,305	12.5	277			29.6%	0.7%	8.7	1.4	18%	
GARMENT & TEXTILE											
MSH	154	0.6	70	35,750	54,100	55.8%	6.4%	9.0	2.1	25%	HOLD

Ticker	Market cap (US\$m)	3M ADTV (US\$m)	Foreign Room (US\$m)	Closing price (VND)	Adjusted target price (VND)	Total shareholder return (%)	Dividend Yield (%)	TTM P/E (x)	P/B (x)	ROE	Recommendation
TCM	127	2.5	0	29,450	55,200	87.4%	0.0%	12.2	1.4	12%	HOLD
Simple Avg	141	1.5	35			71.6%	3.2%	10.6	1.8	19%	
INDUSTRIALS											
BCM	2,373	1.6	759	59,700	82,800	40.1%	1.4%	25.5	3.1	13%	ADD
BMP	374	1.3	54	115,500	140,000	31.6%	10.4%	11.1	3.3	34%	ADD
GMD	889	5.1	79	55,100	73,700	37.2%	3.4%	17.9	1.8	11%	HOLD
HAH	353	5.0	71	70,700	66,800	-4.1%	1.4%	11.1	2.5	24%	ADD
VSC	244	4.3	114	17,000	19,100	15.3%	2.9%	16.8	1.3	10%	HOLD
IDC	510	3.4	163	40,200	62,700	62.2%	6.2%	8.1	2.4	31%	ADD
KBC	736	7.9	231	24,950	30,000	20.2%	0.0%	14.8	1.0	7%	HOLD
PHR	265	1.8	91	50,900	65,300	34.2%	5.9%	14.3	1.8	13%	HOLD
PTB	134	0.5	16	52,200	79,650	54.5%	1.9%	8.9	1.2	14%	ADD
SCS	227	0.9	34	62,200	85,000	43.2%	6.5%	8.2	3.9	49%	HOLD
SZC	227	3.2	40	32,900	42,700	34.7%	4.9%	15.9	1.8	12%	ADD
VTP	517	2.9	223	110,600	126,500	15.8%	1.4%	46.4	8.2	18%	HOLD
Simple Avg	571	3.2	156			32.1%	3.9%	16.6	2.7	19%	
MATERIALS											
DGC	1,285	6.8	442	88,100	143,600	68.2%	5.2%	11.4	2.4	22%	HOLD
HPG	6,461	27.4	1,765	26,300	30,000	14.1%	0.0%	NA	1.4	11%	HOLD
HSG	382	4.5	155	16,000	12,400	-22.5%	0.0%	NA	0.9	4%	HOLD
NKG	225	4.5	100	13,100	12,600	-3.8%	0.0%	NA	0.8	6%	HOLD
Simple Avg	2,088	10.8	615			14.0%	1.3%	11.4	1.4	11%	
OIL & GAS											
BSR	2,096	2.1	1,022	17,600	28,400	65.5%	4.2%	N/A	1.0	N/A	HOLD
GAS	5,695	2.2	2,688	63,300	85,000	28.6%	4.8%	14.0	2.4	16%	ADD
OIL	417	0.5	3	10,500	14,600	40.7%	1.7%	33.2	1.0	3%	ADD
PLX	1,806	2.1	44	37,000	46,100	26.5%	1.9%	24.4	1.8	7%	ADD
PVD	409	4.0	175	19,150	30,900	61.4%	0.0%	15.4	0.6	4%	HOLD
PVS	609	4.8	208	33,200	45,800	41.0%	3.0%	14.4	1.1	8%	ADD
PVT	308	1.9	119	22,500	33,000	51.1%	4.4%	7.4	1.0	14%	ADD
Simple Avg	1,620	2.5	608			45.0%	2.9%	18.2	1.3	9%	
PETROCHEMICALS											
DPM	508	3.0	214	33,800	36,900	15.1%	5.9%	31.0	1.2	4%	HOLD
DCM	679	3.2	298	33,400	37,300	11.7%	0.0%	13.3	1.7	13%	ADD
PLC	79	0.4	38	25,400	30,800	29.4%	8.1%	34.5	1.6	5%	ADD
Simple Avg	422	2.2	183			18.7%	4.7%	26.3	1.5	7%	
POWER											
NT2	201	0.5	73	18,150	27,100	60.7%	11.4%	19.3	1.3	7%	HOLD
POW	1,178	5.4	534	13,100	14,900	13.7%	0.0%	24.0	0.9	4%	ADD
Simple Avg	689	2.9	304			37.2%	5.7%	21.6	1.1	5%	

Ticker	Market cap (US\$m)	3M ADTV (US\$m)	Foreign Room (US\$m)	Closing price (VND)	Adjusted target price (VND)	Total shareholder return (%)	Dividend Yield (%)	TTM P/E (x)	P/B (x)	ROE	Recommendation
POWER & PROPERTY											
HDG	342	2.7	104	26,450	34,100	30.8%	1.9%	31.5	1.4	5%	ADD
PC1	310	1.7	102	22,600	35,300	56.2%	0.0%	20.1	1.4	7%	ADD
REE	1,393	2.3	0	77,000	72,900	-4.0%	1.3%	17.1	1.9	12%	ADD
Simple Avg	682	2.2	69			27.7%	1.1%	22.9	1.6	8%	
PROPERTY											
DXG	612	9.2	182	15,650	18,200	16.3%	0.0%	50.9	1.3	2%	HOLD
KDH	1,159	3.7	162	29,850	41,300	53.4%	0.0%	35.7	1.7	5%	ADD
NLG	554	4.6	28	37,450	46,200	25.4%	2.1%	21.5	1.5	7%	ADD
VHM	11,153	23.4	4,323	70,700	48,800	-23.2%	0.0%	9.0	1.4	18%	ADD
VRE	2,230	11.9	678	25,550	20,200	-20.9%	0.0%	13.9	1.3	10%	ADD
DXS	192	0.6	55	8,650	7,000	-19.1%	0.0%	N/A	0.8	3%	HOLD
Simple Avg	3,142	10.6	1,074			10.2%	0.4%	26.2	1.5	9%	
TECHNOLOGY											
FPT	6,611	34.1	527	116,200	196,600	71.0%	1.8%	20.7	5.3	28%	ADD

Foreign net buy/sell (30 sessions) in VND'bn



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