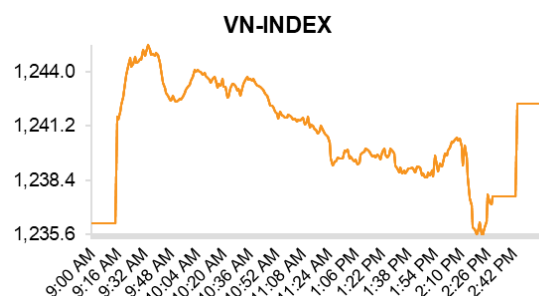


| Snapshot         | HOSE    | HNX   | UPCOM |
|------------------|---------|-------|-------|
| Close (pts)      | 1,242.4 | 220.8 | 92.4  |
| 1 Day change (%) | 0.5%    | 0.6%  | 0.2%  |
| 1 Month change   | -1.7%   | -2.7% | -0.2% |
| 1 Year change    | 6.8%    | -3.8% | 6.2%  |

|               |     |     |     |
|---------------|-----|-----|-----|
| Value (USDmn) | 543 | 24  | 17  |
| Gainers       | 185 | 70  | 134 |
| Losers        | 99  | 54  | 114 |
| Unchanged     | 109 | 178 | 639 |



#### Commentator(s):



**Barry Weisblatt – Head of Research**

[Barry.weisblatt@vndirect.com.vn](mailto:Barry.weisblatt@vndirect.com.vn)

#### Market Commentary

##### Stocks rise, led by banks, telecoms

The VN-Index opened higher on Thursday, buoyed by positive momentum from the US stock market after encouraging US' December CPI data. Although the market drifted lower in the afternoon, it still closed up 0.5% at 1,242.4. Total trading value continued to improve, rising 30.4% to reach VND13.3tn (USD524.6mn). The HNX also rose 0.6% at 220.8.

Most sectors gained today, with key contributors including Banks (+0.6%), Industrial Goods & Services (+1.1%), Telecommunications (+3.1%), Financial Services (+1.5%) and Basic Resources (+1.1%). In contrast, Food & Beverage (-0.3%) and Automobiles & Parts (-0.2%) dropped today.

VCB (+1.4%) surged, leading the banking sector, following positive news about its dividend payment plan. Specifically, Vietcombank's Board of Directors approved the issuance of over 2.77 billion shares as stock dividends for shareholders at an issuance ratio of 49.5%. This move will raise VCB's chartered capital from VND55.9tn (USD2.2bn) to VND83.6tn (USD3.3bn), the largest in the banking sector. This will also enhance VCB's Tier 1 capital buffer, enabling it to meet the minimum CAR requirements and align with the Basel III implementation roadmap.

Foreign investors net sold today (VND3.1tn, USD122.2mn). Selling momentum focused on VIC (VND2.0tn, USD80.4mn), FPT (VND187.2bn, USD7.4mn), and STB (VND126.8bn, USD5.0mn). In contrast, buying focused on VHM (VND43.9bn, USD1.7mn), KBC (VND28.1bn, USD1.1mn), and VTP (VND27.5bn, USD1.1mn).

The net selling of VIC occurred during the time SK Vina II registered to sell VIC shares by put through method. SK Vina II, a subsidiary of SK Group, announced its plan to transfer nearly 50.86 million VIC shares of Vingroup as part of its portfolio restructuring. The transaction is expected to take place between January 16 and February 14, 2025, through negotiated trades.

Top gainers today included VCB (+1.4%), FPT (+0.7%) and BID (+0.5%). Top laggards included SAB (-1.8%), SJS (-4.3%) and VGC (-1.4%).

| Country     | Index          | 1D Chg (%) | Ytd Chg (%) | P/E (x) | P/B (x) | ROE (%) | Dividend yield (%) | 3M/ADTV (USDm) | 5Y LC Gov Bond Yield | YTD Net Foreign Flow (USDm) | LC/USD % MoM | LC/USD % YoY |
|-------------|----------------|------------|-------------|---------|---------|---------|--------------------|----------------|----------------------|-----------------------------|--------------|--------------|
| China       | Shanghai Index | 0.3%       | -3.5%       | 15.6    | 1.3     | 8.6%    | 3.0%               | 90,786         | 1.4%                 | 52,200                      | -0.7%        | -2.0%        |
| India       | NSE500 Index   | 0.7%       | -3.0%       | 24.0    | 3.7     | 14.9%   | 1.2%               | 9,510          | 6.7%                 | -3,520                      | -1.9%        | -4.0%        |
| Indonesia   | JCI Index      | 0.4%       | 0.4%        | N/A     | 1.9     | 8.4%    | 3.9%               | 586            | 7.0%                 | -207                        | -2.3%        | -4.8%        |
| Singapore   | FSTAS Index    | 0.8%       | 0.3%        | 13.9    | 1.2     | 8.8%    | 4.9%               | 785            | 2.9%                 | N/A                         | -1.3%        | -1.8%        |
| Malaysia    | FBME Index     | -0.2%      | -5.2%       | 15.4    | 1.4     | 9.0%    | 3.8%               | 459            | 3.6%                 |                             | -1.1%        | 4.2%         |
| Philippines | PCOMP Index    | -0.1%      | -1.9%       | 11.6    | 1.2     | 10.4%   | 3.0%               | 80             | 5.8%                 | -61                         | 0.1%         | -4.7%        |
| Thailand    | SET Index      | 0.0%       | -3.4%       | 18.2    | 1.3     | 7.3%    | 3.5%               | 1,151          | 2.2%                 | -150                        | -1.4%        | 2.4%         |
| Vietnam     | VN-Index       | 0.5%       | -1.9%       | 14.5    | 1.6     | 12.5%   | 1.9%               | 460            | 2.4%                 | -121                        | 0.1%         | -3.5%        |

16-Jan

### Macro notes

#### **Global financial markets breath sigh of relief as US inflation reports come in cooler than expected**

According to newly released data from the US Bureau of Labor Statistics (BLS) on January 15, consumer prices in the US rose less than expected in December. Specifically, the core Consumer Price Index (CPI) - which excludes food and energy costs - increased by 0.2% after four consecutive months of 0.3% increases, according to BLS data. Lower hotel prices, smaller increases in medical services, and stable rent prices contributed to the restrained rise in December. Compared to the same period last year, core CPI rose by 3.2% in December, lower than the forecast of 3.3%, ending a four-month streak of being flat at 3.3%.

Better-than-expected inflation data helped avert a major bond market sell-off and raised expectations that the US Federal Reserve (Fed) might cut interest rates sooner than anticipated. US stock markets also surged on this news. At the close, the Dow Jones index rose 703.27 points, or 1.7%, to 43,221.55 points. The S&P 500 index increased by 1.8% to 5,949.91 points, and the Nasdaq index climbed 2.5% to 19,511.23 points. This was the strongest session for all three indices since November 6.

Currently, observers believe it is almost certain that the Fed will keep interest rates unchanged at the January 28-29 meeting. However, the market expects two possible rate cuts this year, each by 0.25 percentage points, according to CME Group data. The next rate cut is predicted to occur in May or June. Before the US December CPI report was released, most traders predicted no rate cuts until the second half of this year.

#### Commentator(s):



Hang Le – Analyst

[Hang.lethu3@vndirect.com.vn](mailto:Hang.lethu3@vndirect.com.vn)

|                    |                     |
|--------------------|---------------------|
| Current Price      | VND21,950           |
| 52Wk High/Low      | VND30,750/VND20,610 |
| Target Price       | VND27,100           |
| Previous TP        | VND30,500           |
| TP vs Consensus    | 5.2%                |
| Upside             | 23.5%               |
| Dividend Yield     | 0%                  |
| Total stock return | 23.5%               |

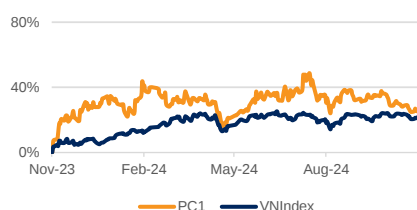
|                       |                          |
|-----------------------|--------------------------|
| Growth rating         | Positive                 |
| Value rating          | Positive                 |
| ST Technical Analysis | <a href="#">Negative</a> |

|                    |            |
|--------------------|------------|
| Market Cap         | USD368.2mn |
| 3m Avg daily value | USD3.9mn   |
| Avail Foreign Room | USD130.9mn |
| Outstanding Shares | 311mn      |
| Fully diluted O/S  | 311mn      |

|             | <u>PC1</u> | <u>Peers</u> | <u>VNI</u> |
|-------------|------------|--------------|------------|
| P/E TTM     | 17.7x      | 30.6x        | 14.1x      |
| P/B Current | 1.1x       | 2.1x         | 1.7x       |
| ROA         | 2.2%       | 3.2%         | 2.1%       |
| ROE         | 6.2%       | 7.3%         | 12.3%      |

\*as of January 14, 2025

#### Share Price performance



| Share price | 1M    | 3M    | 12M   |
|-------------|-------|-------|-------|
| PC1         | -7.6% | -7.3% | 15.0% |
| VN-Index    | -0.4% | 0.1%  | 23.0% |

#### Ownership

|                |       |
|----------------|-------|
| Trinh Van Tuan | 21.0% |
| VIX            | 5.0%  |
| Others         | 74.0% |

#### Business Description

PC1 is a holding company specializing in electrical construction and energy investments. PC1 has over 50 years of experience in executing power projects, transmission lines and electrical substations. It is also diversified into industrial production, nickel mining and residential and industrial property.

#### Analyst(s):



**Tu Nguyen Viet Minh**

tu.nguyenminh2@vndirect.com.vn

#### Update reports

##### **PC1 – Nomura 2 approval solidifies mid-term prospects – ADD**

- We reiterate our ADD rating with 22.6% upside. We cut our TP by 12% while the share price fell by 7.2% since our last report.
- Our lower TP is caused by: 1) a 10% conglomerate discount; 2) rolling our valuation basis to end-2024; and 3) lower FY25-26 EPS estimates.
- PC1 is trading at a P/B of 1.1x, reflecting a discount to peers due to its subdued earnings performance.

##### **Financial Highlights**

- 3Q24 net profit jumped to VND160bn (VND6.3mn), compared to just VND1bn (USD36,000) in 3Q23, mainly driven by FX gains and lower interest expenses.
- We forecast FY24 NP to surge twelvefold to VND460bn (USD18mn) from a low base in FY23 (post 6M24 audit) driven by power construction and generation recovery, along with new contributions from mining.

##### **Investment Thesis**

##### **PC1 is aggressively expanding into IP as a mid-term growth driver**

PC1 is advancing in the industrial property sector, leveraging its affiliate Western Pacific's rapid expansion. In 2024, Western Pacific secured approvals for three major IP projects in Ha Nam and Bac Giang, with a combined investment of VND7.4tn (USD292mn). Recently, PC1 also secured investment approval for the 100%-owned key IP project Nomura 2, spanning 197ha with estimated capital of VND3.0tn (USD118mn). While WP handles most IP projects (PC1 owns 30%), Nomura 2 highlights PC1's direct involvement. Contributions from this segment are expected at 7-9% of total revenue during 2028–2033.

##### **Nickel mining segment shows strong performance amid price pressure**

PC1's nickel mining segment is set for robust output, with 2024 production projected at 67,000 tons (+131% YoY), driven by favorable early-stage mining conditions. This strong performance is expected to persist into 2025, with volumes holding steady. However, nickel prices are likely to remain subdued in 2025 due to oversupply and China's economic slowdown weighing on metals. We expect the segment's 2025 net profit to increase 20% to reach VND118bn (USD4.6mn), 20% of PC1's total profit.

##### **Overseas wind power and submarine cable projects to bolster M&E backlog**

PC1's power construction segment is leveraging its first overseas EPC wind power contract, the 59 MW Camarines Sur project in the Philippines (VND2.3tn/USD90mn), alongside the VND4.9tn/USD193mn Con Dao submarine cable. We expect PC1 to secure a backlog of VND3.0tn (USD118mn) from these two projects. The segment's margin is expected to recover modestly from a low base, but strong price competition and EVN's financial difficulties remain key challenges.

##### **However, hydropower performance normalizes in 2025 as La Nina weakens**

PC1's hydropower segment delivered robust results in 9M24, with revenue surging 43% YoY to VND595bn (USD23mn), benefiting from heavy rainfall in the North, where all its plants are located. However, with the decreasing likelihood of La Nina, rainfall is expected to return to moderate levels in 2025 as we are moving past the peak of a La Nina cycle without officially transitioning into La Nina. We forecast a 2% YoY decline in hydropower output to 575 million kWh.

Read the full report: [HERE](#)

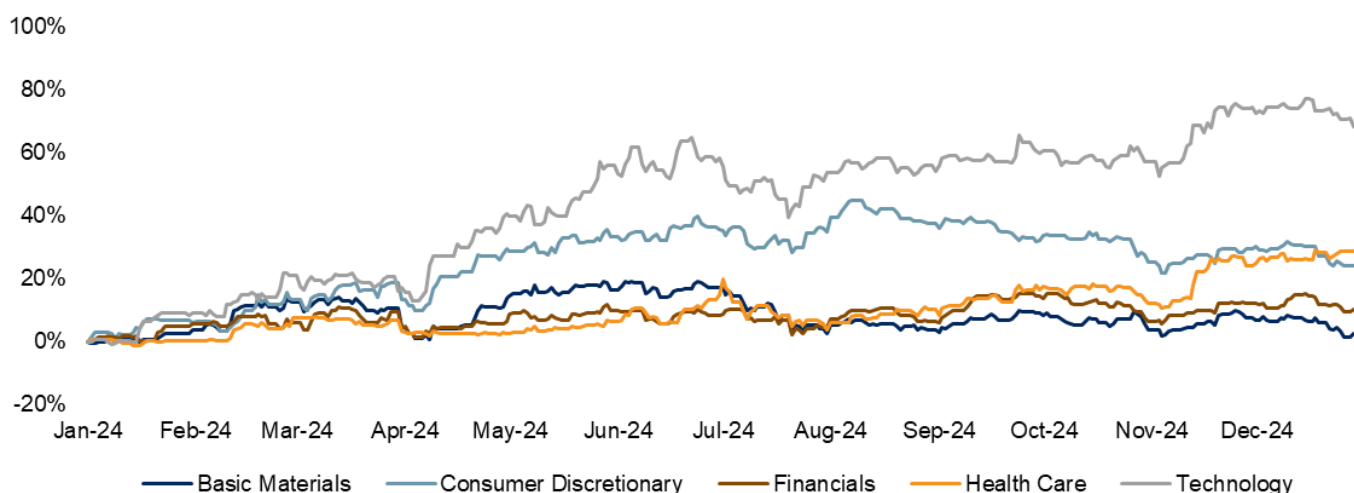
See disclaimer on the last page of this report

| Sectors<br>(VN-Index)  | Index<br>Wgt (%) | Price<br>1D chg | P/E<br>x | P/B<br>x |
|------------------------|------------------|-----------------|----------|----------|
| Consumer Discretionary | 3.6              | 0.5%            | 54.1     | 4.3      |
| Consumer Staples       | 8.0              | 0.1%            | 31.3     | 3.0      |
| Energy                 | 1.5              | 0.1%            | 16.4     | 1.7      |
| Financials             | 45.4             | 0.7%            | 11.4     | 1.8      |
| Health Care            | 0.8              | 0.6%            | 20.8     | 2.6      |
| Industrials            | 9.1              | 0.7%            | 34.6     | 2.8      |
| IT                     | 4.6              | 0.7%            | 28.4     | 6.8      |
| Materials              | 8.6              | 0.5%            | 20.3     | 1.8      |
| Real Estate            | 12.7             | 0.2%            | 35.4     | 1.6      |
| Utilities              | 5.6              | 0.2%            | 17.0     | 2.2      |

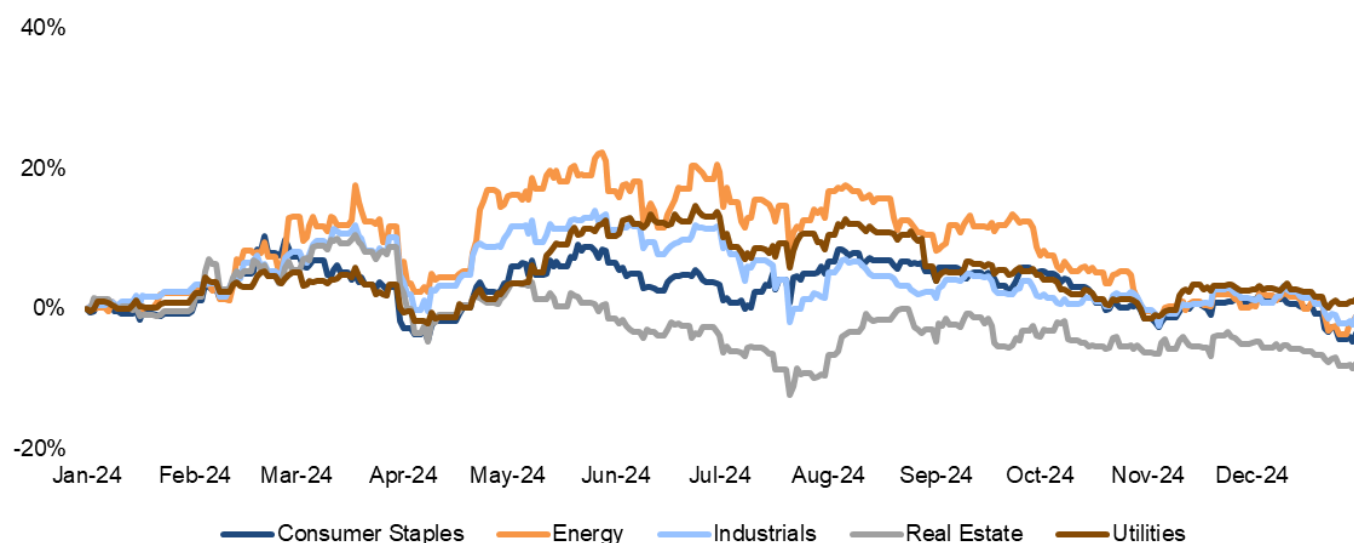
Source: Bloomberg

All sectors rose today, led by IT (+0.7%), Financials (+0.7%), and Industrials (+0.7%). Top index movers included VCB (+1.4%), FPT (+0.7%), BID (+0.5%), LPB (+1.5%), and VTP (+7.0%). Top index laggards consisted of SAB (-1.8%), SJS (-4.3%), VGC (-1.4%), STG (-6.9%), and ACB (-0.2%).

### HSX TOP 5 ONE-YEAR PERFORMANCE



### HSX BOTTOM 5 ONE-YEAR PERFORMANCE



**Commodity prices**

| Energy             | % dod | % mom | % yoy  |
|--------------------|-------|-------|--------|
| WTI                | -0.1% | 13.0% | 10.4%  |
| Brent Crude        | -0.2% | 10.7% | 4.5%   |
| JKM LNG            | 1.4%  | 11.2% | 48.2%  |
| Henry Hub LNG      | -1.5% | 13.4% | 44.8%  |
| NW Thermal Coal    | 0.0%  | 37.6% | -67.3% |
| Singapore Platt FO | -0.2% | 7.9%  | 9.9%   |

| Precious Metals   | % dod | % mom | % yoy |
|-------------------|-------|-------|-------|
| Gold              | 0.5%  | 3.0%  | 34.5% |
| Domestic SJC Gold | 0.5%  | 2.9%  | 9.3%  |
| Silver            | 1.2%  | 3.9%  | 38.1% |
| Platinum          | -0.5% | 0.8%  | 2.3%  |

| Base Metals | % dod | % mom | % yoy  |
|-------------|-------|-------|--------|
| Tungsten    | 0.0%  | 0.0%  | 10.6%  |
| Copper      | 1.0%  | 7.0%  | 17.7%  |
| Aluminum    | 1.8%  | 1.5%  | 21.0%  |
| Nickel      | -0.7% | 0.5%  | -1.6%  |
| Zinc        | -0.6% | -9.5% | 11.6%  |
| Lead        | NA    | NA    | NA     |
| Steel       | -0.1% | -2.2% | -14.7% |
| Iron Ore    | 0.9%  | -1.4% | -21.8% |

| Agriculture      | % dod | % mom  | % yoy  |
|------------------|-------|--------|--------|
| Rice             | -0.1% | -0.9%  | -15.6% |
| Coffee (Arabica) | 2.6%  | 3.0%   | 83.6%  |
| Sugar            | 1.6%  | -11.5% | -18.7% |
| Cocoa            | -1.2% | -3.2%  | 150.3% |
| Palm Oil         | -1.8% | -9.9%  | NA     |
| Cotton           | -0.9% | -2.7%  | -17.4% |
| Dry Milk Powder  | 0.0%  | 8.2%   | 33.8%  |
| Wheat            | -1.0% | -1.5%  | -6.9%  |
| Soybean          | -1.1% | 5.0%   | -16.0% |
| Cashews          | NA    | 0.0%   | 11.1%  |
| Rubber           | -1.4% | 3.2%   | 48.9%  |
| Urea             | NA    | NA     | NA     |

| Livestock | % dod | % mom | % yoy |
|-----------|-------|-------|-------|
| Live Hogs | -0.6% | -0.7% | 15.6% |
| Cattle    | 0.6%  | 2.5%  | 15.8% |

Source: Bloomberg

**Market Value Drivers**
**VN-INDEX CURRENT P/B**

**VN-INDEX TTM P/E**

**DXY and 5Y Vietnam G'Bond Yield**

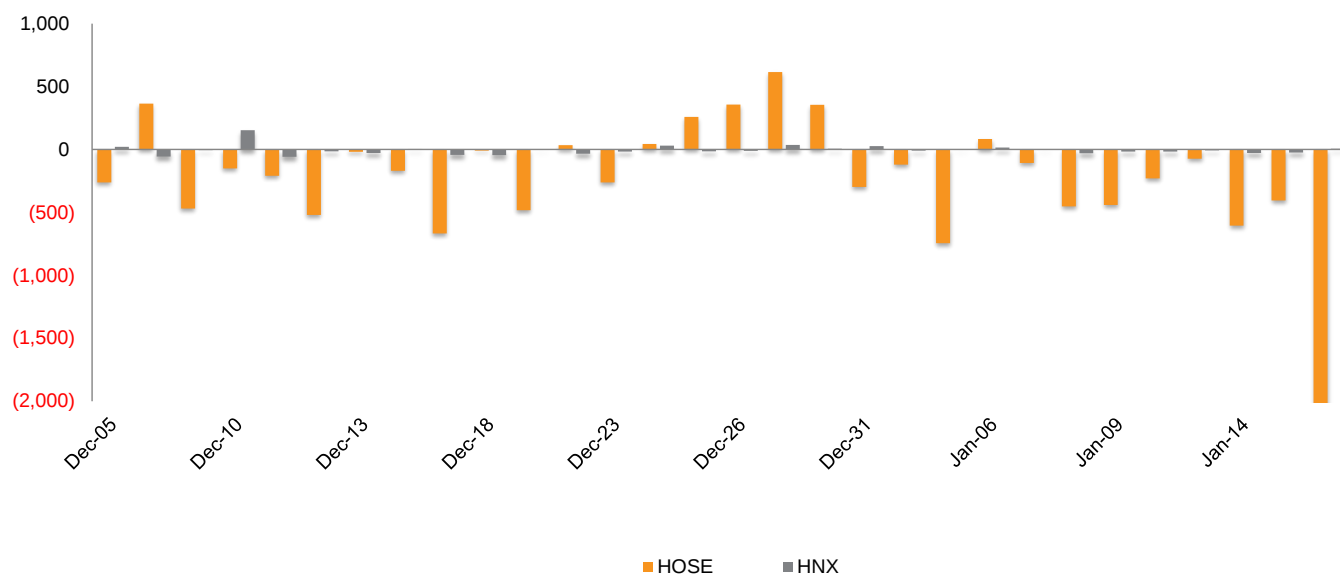

**VNDS RESEARCH COVERAGE SUMMARY**

| Ticker                       | Market cap (US\$m) | 3M ADTV (US\$m) | Foreign Room (US\$m) | Closing price (VND) | Adjusted target price (VND) | Total shareholder return (%) | Dividend yield (%) | TTM P/E     | Current P/B | ROE        | Recommendation         |
|------------------------------|--------------------|-----------------|----------------------|---------------------|-----------------------------|------------------------------|--------------------|-------------|-------------|------------|------------------------|
| <b>AVIATION</b>              |                    |                 |                      |                     |                             |                              |                    |             |             |            |                        |
| ACV                          | 10,250             | 1.3             | 4,363                | 119,500             | 136,200                     | 14.0%                        | 0.0%               | 36.0        | 5.2         | 18%        | <a href="#">HOLD</a>   |
| VJC                          | 2,111              | 5.4             | 377                  | 98,900              | 113,600                     | 21.4%                        | 0.0%               | 39.3        | 3.2         | 9%         | <a href="#">HOLD</a>   |
| <b>Simple Avg</b>            | <b>6,181</b>       | <b>3.4</b>      | <b>2,370</b>         |                     |                             | <b>17.7%</b>                 | <b>0.0%</b>        | <b>37.7</b> | <b>4.2</b>  | <b>13%</b> |                        |
| <b>CONGLOMERATE</b>          |                    |                 |                      |                     |                             |                              |                    |             |             |            |                        |
| VIC                          | 6,094              | 8.4             | 2,402                | 40,450              | 45,600                      | 15.7%                        | 0.0%               | 15.6        | 1.1         | 8%         | <a href="#">HOLD</a>   |
| <b>CONSTRUCTION</b>          |                    |                 |                      |                     |                             |                              |                    |             |             |            |                        |
| CTD                          | 287                | 1.6             | 6                    | 72,900              | 78,900                      | 8.2%                         | 0.0%               | 21.8        | 0.8         | 4%         | <a href="#">ADD</a>    |
| HHV                          | 215                | 2.1             | 85                   | 12,600              | 13,000                      | 3.2%                         | 0.0%               | 14.5        | 0.6         | 5%         | <a href="#">HOLD</a>   |
| <b>Simple Avg</b>            | <b>251</b>         | <b>1.8</b>      | <b>46</b>            |                     |                             | <b>5.7%</b>                  | <b>0.0%</b>        | <b>18.2</b> | <b>0.7</b>  | <b>4%</b>  |                        |
| <b>CONSUMER</b>              |                    |                 |                      |                     |                             |                              |                    |             |             |            |                        |
| BAF                          | 257                | 2.3             | 104                  | 27,250              | 32,000                      | 17.4%                        | 0.0%               | 23.1        | 2.3         | 8%         | <a href="#">ADD</a>    |
| DGW                          | 323                | 3.5             | 94                   | 37,350              | 48,600                      | 31.5%                        | 1.4%               | 20.6        | 2.9         | 14%        | <a href="#">HOLD</a>   |
| MWG                          | 3,328              | 12.8            | 112                  | 57,800              | 80,400                      | 39.1%                        | 0.0%               | 28.5        | 3.1         | 12%        | <a href="#">ADD</a>    |
| PNJ                          | 1,265              | 6.0             | 0                    | 95,000              | 115,100                     | 22.4%                        | 1.2%               | 15.7        | 3.1         | 20%        | <a href="#">ADD</a>    |
| QNS                          | 730                | 0.6             | 254                  | 50,400              | 53,000                      | 11.0%                        | 5.8%               | 7.0         | 1.8         | 27%        | <a href="#">HOLD</a>   |
| VHC                          | 595                | 1.4             | 458                  | 67,300              | 85,000                      | 29.0%                        | 2.7%               | 16.5        | 1.7         | 10%        | <a href="#">HOLD</a>   |
| VNM                          | 5,097              | 13.6            | 2,665                | 61,900              | 74,800                      | 27.1%                        | 6.2%               | 15.0        | 4.1         | 28%        | <a href="#">ADD</a>    |
| SAB                          | 2,729              | 2.3             | 1,124                | 54,000              | 59,900                      | 10.9%                        | 0.0%               | 16.2        | 2.8         | 17%        | <a href="#">ADD</a>    |
| <b>Simple Avg</b>            | <b>1,656</b>       | <b>5.7</b>      | <b>527</b>           |                     |                             | <b>25.4%</b>                 | <b>2.5%</b>        | <b>18.1</b> | <b>2.7</b>  | <b>17%</b> |                        |
| <b>FINANCIALS</b>            |                    |                 |                      |                     |                             |                              |                    |             |             |            |                        |
| ACB                          | 4,374              | 10.2            | 0                    | 24,850              | 34,100                      | 40.7%                        | 3.4%               | 6.8         | 1.4         | 22%        | <a href="#">ADD</a>    |
| BID                          | 10,708             | 4.8             | 1,429                | 39,400              | 51,100                      | 29.7%                        | 0.0%               | 11.6        | 2.0         | 19%        | <a href="#">HOLD</a>   |
| CTG                          | 7,787              | 12.1            | 266                  | 36,800              | 39,900                      | 10.8%                        | 2.3%               | 9.2         | 1.4         | 17%        | <a href="#">ADD</a>    |
| HDB                          | 2,988              | 12.1            | 53                   | 21,700              | 34,900                      | 60.8%                        | 0.0%               | 5.8         | 1.5         | 28%        | <a href="#">ADD</a>    |
| LPB                          | 3,702              | 4.2             | 144                  | 31,450              | 28,900                      | -8.1%                        | 0.0%               | 9.7         | 2.3         | 29%        | <a href="#">REDUCE</a> |
| MBB                          | 5,146              | 19.8            | 0                    | 21,400              | 30,000                      | 44.7%                        | 4.5%               | 6.1         | 1.2         | 22%        | <a href="#">ADD</a>    |
| OCB                          | 1,030              | 1.6             | 20                   | 10,600              | 13,400                      | 26.4%                        | 0.0%               | 11.9        | 0.9         | 7%         | <a href="#">ADD</a>    |
| SSI                          | 1,886              | 17.6            | 1,220                | 24,400              | 31,100                      | 27.5%                        | 0.0%               | 15.6        | 1.9         | 13%        | <a href="#">HOLD</a>   |
| STB                          | 2,633              | 14.3            | 163                  | 35,450              | 41,500                      | 17.1%                        | 0.0%               | 7.6         | 1.3         | 18%        | <a href="#">ADD</a>    |
| TCB                          | 6,639              | 17.0            | 43                   | 23,850              | 31,100                      | 30.4%                        | 0.0%               | 7.4         | 1.2         | 17%        | <a href="#">ADD</a>    |
| TPB                          | 1,671              | 10.9            | 1                    | 16,050              | 21,000                      | 30.8%                        | 0.0%               | 8.7         | 1.2         | 14%        | <a href="#">ADD</a>    |
| VCB                          | 20,415             | 6.1             | 1,335                | 92,700              | 109,600                     | 18.2%                        | 0.0%               | 15.0        | 2.7         | 20%        | <a href="#">ADD</a>    |
| VIB                          | 2,312              | 6.9             | -232                 | 19,700              | 23,600                      | 19.8%                        | 0.0%               | 8.3         | 1.5         | 19%        | <a href="#">ADD</a>    |
| VPB                          | 5,752              | 18.2            | 332                  | 18,400              | 23,500                      | 27.7%                        | 0.0%               | 11.1        | 1.1         | 11%        | <a href="#">ADD</a>    |
| <b>Simple Avg</b>            | <b>5,503</b>       | <b>11.1</b>     | <b>341</b>           |                     |                             | <b>26.9%</b>                 | <b>0.7%</b>        | <b>9.6</b>  | <b>1.5</b>  | <b>18%</b> |                        |
| <b>GARMENT &amp; TEXTILE</b> |                    |                 |                      |                     |                             |                              |                    |             |             |            |                        |
| MSH                          | 145                | 0.3             | 60                   | 49,000              | 54,100                      | 13.7%                        | 4.7%               | 10.9        | 1.9         | 18%        | <a href="#">HOLD</a>   |
| TCM                          | 171                | 0.3             | 55                   | 42,600              | 53,300                      | 25.1%                        | 0.0%               | 19.7        | 2.0         | 11%        | <a href="#">HOLD</a>   |

| Ticker                      | Market cap (US\$m) | 3M ADTV (US\$m) | Foreign Room (US\$m) | Closing price (VND) | Adjusted target price (VND) | Total shareholder return (%) | Dividend yield (%) | TTM P/E     | Current P/B | ROE        | Recommendation       |
|-----------------------------|--------------------|-----------------|----------------------|---------------------|-----------------------------|------------------------------|--------------------|-------------|-------------|------------|----------------------|
| <b>Simple Avg</b>           | <b>158</b>         | <b>0.3</b>      | <b>58</b>            |                     |                             | <b>19.4%</b>                 | <b>2.3%</b>        | <b>15.3</b> | <b>2.0</b>  | <b>15%</b> |                      |
| <b>INDUSTRIALS</b>          |                    |                 |                      |                     |                             |                              |                    |             |             |            |                      |
| BCM                         | 2,826              | 2.0             | 890                  | 69,300              | 82,800                      | 20.7%                        | 1.2%               | 27.3        | 3.7         | 15%        | <a href="#">ADD</a>  |
| BMP                         | 374                | 1.1             | 57                   | 115,500             | 140,000                     | 31.6%                        | 10.4%              | 11.1        | 3.3         | 34%        | <a href="#">ADD</a>  |
| GMD                         | 998                | 2.7             | 5                    | 61,200              | 73,700                      | 23.8%                        | 3.4%               | 17.2        | 2.5         | 15%        | <a href="#">HOLD</a> |
| HAH                         | 245                | 4.8             | 41                   | 51,300              | 55,900                      | 10.9%                        | 1.9%               | 15.7        | 2.1         | 14%        | <a href="#">ADD</a>  |
| IDC                         | 706                | 2.6             | 182                  | 54,300              | 62,700                      | 20.1%                        | 4.6%               | 8.2         | 3.4         | 45%        | <a href="#">ADD</a>  |
| KBC                         | 904                | 0.0             | 0                    | 29,900              | 30,000                      | 0.3%                         | 0.0%               | 51.3        | 1.2         | 2%         | <a href="#">HOLD</a> |
| PHR                         | 271                | 0.4             | 98                   | 50,800              | 64,300                      | 32.5%                        | 5.9%               | 17.9        | 1.8         | 10%        | <a href="#">ADD</a>  |
| PTB                         | 161                | 0.0             | 0                    | 61,000              | 79,650                      | 32.2%                        | 1.6%               | 12.4        | 1.4         | 12%        | <a href="#">ADD</a>  |
| SCS                         | 293                | 0.6             | 20                   | 78,400              | 85,000                      | 13.6%                        | 5.2%               | 11.4        | 5.1         | 46%        | <a href="#">HOLD</a> |
| SZC                         | 294                | 1.6             | 46                   | 41,400              | 42,700                      | 7.0%                         | 3.9%               | 25.8        | 2.5         | 12%        | <a href="#">ADD</a>  |
| VTP                         | 766                | 2.6             | 171                  | 159,600             | 126,500                     | -19.8%                       | 1.0%               | 70.4        | 13.0        | 18%        | <a href="#">HOLD</a> |
| <b>Simple Avg</b>           | <b>713</b>         | <b>1.7</b>      | <b>137</b>           |                     |                             | <b>15.7%</b>                 | <b>3.6%</b>        | <b>24.4</b> | <b>3.6</b>  | <b>20%</b> |                      |
| <b>MATERIALS</b>            |                    |                 |                      |                     |                             |                              |                    |             |             |            |                      |
| DGC                         | 1,643              | 9.2             | 538                  | 109,800             | 143,600                     | 35.0%                        | 4.2%               | 15.0        | 3.0         | 21%        | <a href="#">HOLD</a> |
| HPG                         | 6,628              | 23.1            | 1,824                | 26,300              | 30,000                      | 14.1%                        | 0.0%               | NA          | 1.5         | 12%        | <a href="#">HOLD</a> |
| HSG                         | 423                | 9.2             | 194                  | 17,300              | 26,000                      | 50.3%                        | 0.0%               | NA          | 1.0         | 5%         | <a href="#">HOLD</a> |
| NKG                         | 245                | 4.1             | 91                   | 13,900              | 12,600                      | 58.3%                        | 0.0%               | NA          | 0.8         | 8%         | <a href="#">HOLD</a> |
| <b>Simple Avg</b>           | <b>2,235</b>       | <b>11.4</b>     | <b>662</b>           |                     |                             | <b>39.4%</b>                 | <b>1.0%</b>        | <b>15.0</b> | <b>1.6</b>  | <b>11%</b> |                      |
| <b>OIL &amp; GAS</b>        |                    |                 |                      |                     |                             |                              |                    |             |             |            |                      |
| BSR                         | 2,675              | 7.4             | 1,392                | 21,900              | 28,400                      | 33.0%                        | 3.4%               | N/A         | 1.2         | N/A        | <a href="#">ADD</a>  |
| GAS                         | 6,175              | 4.0             | 3,173                | 66,900              | 85,000                      | 44.3%                        | 4.5%               | 14.3        | 2.7         | 19%        | <a href="#">ADD</a>  |
| OIL                         | 522                | 1.3             | 2                    | 12,800              | 14,600                      | 15.8%                        | 1.7%               | 30.5        | 1.3         | 4%         | <a href="#">ADD</a>  |
| PLX                         | 2,003              | 3.3             | 51                   | 40,000              | 56,600                      | 43.3%                        | 1.8%               | 16.9        | 2.0         | 12%        | <a href="#">ADD</a>  |
| PVD                         | 494                | 4.1             | 212                  | 22,550              | 30,900                      | 37.1%                        | 0.0%               | 22.6        | 0.8         | 5%         | <a href="#">HOLD</a> |
| PVS                         | 599                | 4               | 206                  | 31,800              | 46,800                      | 50.3%                        | 3.2%               | 14.1        | 1.2         | 8%         | <a href="#">ADD</a>  |
| PVT                         | 370                | 2.2             | 144                  | 26,400              | 33,700                      | 31.4%                        | 3.8%               | 8.7         | 1.3         | 15%        | <a href="#">ADD</a>  |
| <b>Simple Avg</b>           | <b>1,834</b>       | <b>3.8</b>      | <b>740</b>           |                     |                             | <b>36.4%</b>                 | <b>2.6%</b>        | <b>17.8</b> | <b>1.5</b>  | <b>10%</b> |                      |
| <b>PETROCHEMICALS</b>       |                    |                 |                      |                     |                             |                              |                    |             |             |            |                      |
| DPM                         | 526                | 4.1             | 221                  | 34,100              | 37,300                      | 15.2%                        | 5.8%               | 20.5        | 1.2         | 6%         | <a href="#">HOLD</a> |
| DCM                         | 699                | 5.9             | 328                  | 33,500              | 37,300                      | 11.3%                        | 0.0%               | 12.8        | 1.8         | 14%        | <a href="#">ADD</a>  |
| PLC                         | 81                 | 0.2             | 38                   | 25,500              | 26,000                      | 10.1%                        | 8.1%               | 47.3        | 1.7         | 3%         | <a href="#">ADD</a>  |
| <b>Simple Avg</b>           | <b>435</b>         | <b>3.4</b>      | <b>196</b>           |                     |                             | <b>12.2%</b>                 | <b>4.6%</b>        | <b>26.8</b> | <b>1.6</b>  | <b>8%</b>  |                      |
| <b>POWER</b>                |                    |                 |                      |                     |                             |                              |                    |             |             |            |                      |
| NT2                         | 235                | 0.4             | 80                   | 20,750              | 27,100                      | 40.6%                        | 10.0%              | 27.1        | 1.5         | 5%         | <a href="#">HOLD</a> |
| POW                         | 1,093              | 4.3             | 534                  | 11,850              | 14,900                      | 25.7%                        | 0.0%               | 20.4        | 0.9         | 4%         | <a href="#">ADD</a>  |
| <b>Simple Avg</b>           | <b>664</b>         | <b>2.3</b>      | <b>307</b>           |                     |                             | <b>33.2%</b>                 | <b>5.0%</b>        | <b>23.8</b> | <b>1.2</b>  | <b>5%</b>  |                      |
| <b>POWER &amp; PROPERTY</b> |                    |                 |                      |                     |                             |                              |                    |             |             |            |                      |
| HDG                         | 359                | 4.9             | 130                  | 27,100              | 34,100                      | 27.7%                        | 1.8%               | 13.7        | 1.5         | 11%        | <a href="#">ADD</a>  |

| Ticker            | Market cap (US\$m) | 3M ADTV (US\$m) | Foreign Room (US\$m) | Closing price (VND) | Adjusted target price (VND) | Total shareholder return (%) | Dividend yield (%) | TTM P/E     | Current P/B | ROE        | Recommendation       |
|-------------------|--------------------|-----------------|----------------------|---------------------|-----------------------------|------------------------------|--------------------|-------------|-------------|------------|----------------------|
| PC1               | 314                | 3.2             | 124                  | 22,300              | 35,300                      | 58.3%                        | 0.0%               | 18.7        | 1.5         | 8%         | <a href="#">ADD</a>  |
| REE               | 1,217              | 2.3             | 0                    | 65,600              | 72,900                      | 12.6%                        | 1.5%               | 17.0        | 1.7         | 10%        | <a href="#">ADD</a>  |
| <b>Simple Avg</b> | <b>630</b>         | <b>3.5</b>      | <b>85</b>            |                     |                             | <b>32.9%</b>                 | <b>1.1%</b>        | <b>16.5</b> | <b>1.5</b>  | <b>10%</b> |                      |
| <b>PROPERTY</b>   |                    |                 |                      |                     |                             |                              |                    |             |             |            |                      |
| DXG               | 511                | 6.8             | 137                  | 14,900              | 17,500                      | 17.4%                        | 0.0%               | 80.4        | 1.0         | 1%         | <a href="#">HOLD</a> |
| KDH               | 1,369              | 4.1             | 164                  | 34,350              | 41,300                      | 33.3%                        | 0.0%               | 70.3        | 2.0         | 3%         | <a href="#">ADD</a>  |
| NLG               | 496                | 2.7             | 1                    | 32,700              | 46,200                      | 43.7%                        | 2.4%               | 43.7        | 1.4         | 3%         | <a href="#">ADD</a>  |
| VHM               | 6,474              | 20.9            | 2,801                | 40,000              | 48,800                      | 31.8%                        | 0.0%               | 8.4         | 0.9         | 11%        | <a href="#">ADD</a>  |
| VRE               | 1,482              | 7.2             | 469                  | 16,550              | 21,700                      | 31.1%                        | 0.0%               | 9.2         | 0.9         | 11%        | <a href="#">ADD</a>  |
| DXS               | 154                | 0.2             | 41                   | 6,750               | 5,900                       | -12.6%                       | 0.0%               | N/A         | 0.7         | 0%         | <a href="#">HOLD</a> |
| <b>Simple Avg</b> | <b>2,066</b>       | <b>8.4</b>      | <b>715</b>           |                     |                             | <b>31.5%</b>                 | <b>0.5%</b>        | <b>42.4</b> | <b>1.3</b>  | <b>6%</b>  |                      |
| <b>TECHNOLOGY</b> |                    |                 |                      |                     |                             |                              |                    |             |             |            |                      |
| FPT               | 8,492              | 23.3            | 197                  | 146,500             | 196,600                     | 35.6%                        | 1.4%               | 28.6        | 7.2         | 28%        | <a href="#">ADD</a>  |

Foreign net buy/sell (30 sessions) in VND'bn



### DISCLAIMER

This report has been prepared by VNDIRECT or one of its affiliates for distribution in Vietnam and overseas. The information herein is believed by VNDIRECT to be reliable and is based on public sources believed to be reliable. With exception of information about VNDIRECT, VNDIRECT makes no representation about the accuracy of such information.

Options, estimates and projection expressed in this report represent the current views of the author at the date of publication only. They do not necessarily reflect the opinions of VNDIRECT and are subject to change without notice. VNDIRECT has no obligation to update, amend or in any way modify this report or otherwise notify a reader thereof in the event that any of the subject matter or opinion, projection or estimate contained within it changes or becomes inaccurate.

The information herein was obtained from various sources and we do not guarantee its accuracy or completeness. Prices and availability of financial instruments are also subject to change without notice.

This published research may be considered by VNDIRECT when buying or selling proprietary positions or positions held by funds under its management. VNDIRECT may trade for its own account as a result of short-term trading suggestions from analysts and may also engage in securities transactions in a manner inconsistent with this report and opinions expressed therein.

Neither the information nor any opinion expressed in this report constitutes an offers, nor an invitation to make an offer, to buy or sell any securities or any option, futures or other derivative instruments in any jurisdiction. Nor should it be construed as an advertisement for any financial instruments.

Officers of VNDIRECT may have a financial interest in securities mentioned in this report or in related instruments. This research report is prepared for general circulation for general information only. It does not have regard to the specific investment objectives, financial situation or particular needs of any person who may receive or read this report.

Investors should note that the prices of securities fluctuate and may rise and fall. Past performance, if any, is no guide to the future. The financial instruments discussed in this report may not be suitable for all investors. Investors must make their own financial decisions based on their independent financial advisors as they believe necessary and based on their particular financial situation and investment objectives.

This report may not be copied, reproduced, published or redistributed by any person for any purpose without the express permission of VNDIRECT in writing. Please cite sources when quoting.

### ADDRESS

#### Headquarter

1 Nguyen Thuong Hien Str  
Hai Ba Trung Dist, Hanoi  
T: +84 24 3972 4568  
F: +84 24 3972 4568

#### HCMC Office

The 90th Pasteur Building  
90 Pasteur Str, Dist 1, HCMC  
T: +84 28 7300 0688  
F: +84 28 3914 6924

#### Da Nang Office

57 Duy Tan Str,  
Hai Chau, Da Nang City  
T: +84 511 382 1111

#### Vinh - Nghe An Office

122 Hermann Gmeiner str,  
Vinh City, Nghe An  
T: +84 23 8730 2886  
F: NA

#### Can Tho Office

3<sup>rd</sup> floor STS Building, 11B Hoa Binh  
Ninh Kieu City, Can Tho  
T: +84 710 3766 959  
F: NA

#### Quang Ninh Office

Viet Han Apartment, Hong Gai  
Ha Long City, Quang Ninh  
T: +84 98 8619 695  
F: NA

#### Thanh Hoa Office

2<sup>nd</sup> floor 11 Hac Thanh str  
Thanh Hoa City, Thanh Hoa  
T: +84 90 3255 202  
F: NA

#### Binh Duong Office

18<sup>th</sup> floor Becamex Tower  
Thu Dau Mot City, Binh Duong  
T: +84 27 4222 2659  
F: +84 27 4222 2660

#### Nam Dinh Office

5 Nguyen Du str,  
Nam Dinh City, Nam Dinh  
T: +84 22 8352 8819  
F: NA