

Snapshot	HOSE	HNX	UPCOM
Close (pts)	1,264.8	240.5	96.8
1 Day change (%)	-0.8%	-0.8%	-0.9%
1 Month change	-1.2%	-1.3%	-1.6%
1 Year change	7.8%	3.9%	11.1%

Value (US\$m)	732	52	31
Gainers	89	46	111
Losers	249	117	217
Unchanged	57	146	545

Market Commentary

We would like to express our deep condolences on the death of General Secretary Nguyen Phu Trong, a great leader who will be dearly missed.

Selling pressure returns

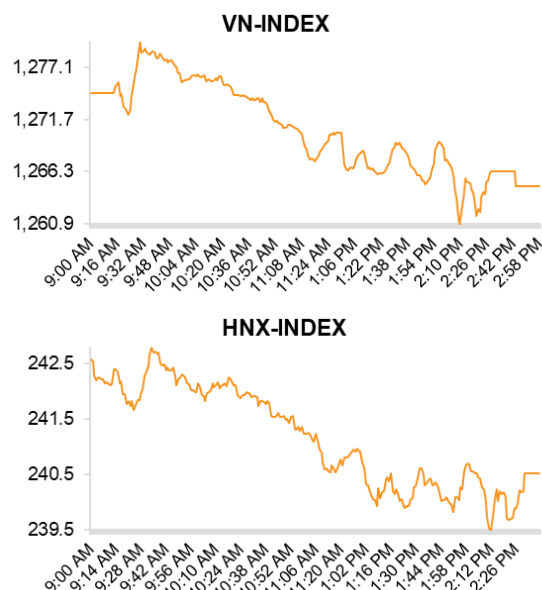
The VN-Index traded higher early in the morning session on Friday but drifted lower through the rest of the day, closing down 0.8% to 1,264.78, while liquidity fell 3% compared to yesterday (VND18.5tn, USD771mn). The HNX-Index also dropped 0.8%, closing at 240.52.

For the week, the VN-Index lost 1.5% (15.9 points) with losses on four out of the five days. Average trading value remained unchanged compared to last week (VND19.5tn, USD812,500).

Most sectors lost today, led by Banks (-0.3%), Real Estate (-0.6%), Financial Services (-0.6%) and Oil & Gas (-1.3%). Plastics & Chemicals (-2.9%) was the sector that lost the most today, led by GVR (-4.3%), DGC (-1.4%), DCM (-2.1%) and DPM (-1.1%). GVR was the index's top laggard today, accounting for 1.5 points. In contrast, Retail (+0.6%) was the only sector to gain today, led by FPT (+1.2%), MWG (+0.9%) and DGW (+2.1%).

MBB (+2.0%) contributed the most to the index's gain today with 0.6 points and was also the best performer this week (+10.3% WoW). MBB reported credit growth of 9% YTD in 2Q24 compared to only 0.4% YTD in 1Q24. NPL was down from 2.5% to 1.23% after CIC related was reallocated to Group 1 loan. Revenue is forecast to jump 14.8% YoY to VND22.5tn, PBT to jump 12.3% to VND13.2tn in 6M24.

Foreign investors net bought VND380bn (USD15.8mn). Net buying focused on FPT (VND232bn, USD9.6mn), TCB (VND105bn, USD4.4mn), MSN (VND87bn, USD3.6mn) and HSG (VND65bn, USD2.7mn).



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Country	Index	1D Chg	Ytd Chg	P/E	P/B	ROE	Dividend	3M/ADTV	5Y LC Gov	YTD Net Foreign	LC/USD	LC/USD
Peering		(%)	(%)	(x)	(x)	(%)	yield (%)	(USDm)	Bond Yield	Flow (USDm)	% MoM	% YoY
China	Shanghai Index	0.2%	0.2%	14.1	1.2	8.6%	2.8%	45,957	2.0%	-3,356	-0.2%	-0.6%
India	NSE500 Index	-1.5%	17.6%	28.6	4.4	15.5%	1.0%	13,633	6.9%	3,243	-0.2%	-1.9%
Indonesia	JCI Index	-0.4%	0.3%	17.0	2.1	7.9%	3.3%	634	6.8%	-127	1.1%	-7.4%
Singapore	FSTAS Index	-0.7%	4.8%	13.3	1.1	8.4%	4.9%	843	3.0%	N/A	0.4%	-1.5%
Malaysia	FBME Index	-0.1%	17.0%	17.7	1.5	8.2%	3.4%	593	3.6%	152	0.4%	-3.1%
Philippines	PCOMP Index	0.7%	5.9%	11.8	1.2	10.7%	3.0%	81	5.8%	-471	0.7%	-6.5%
Thailand	SET Index	-0.6%	-7.0%	15.9	1.3	7.4%	3.5%	1,058	2.4%	-3,299	1.1%	-6.1%
Vietnam	VN-Index	-0.8%	11.9%	15.8	1.8	12.1%	1.7%	711	2.0%	-1,970	0.5%	-6.6%

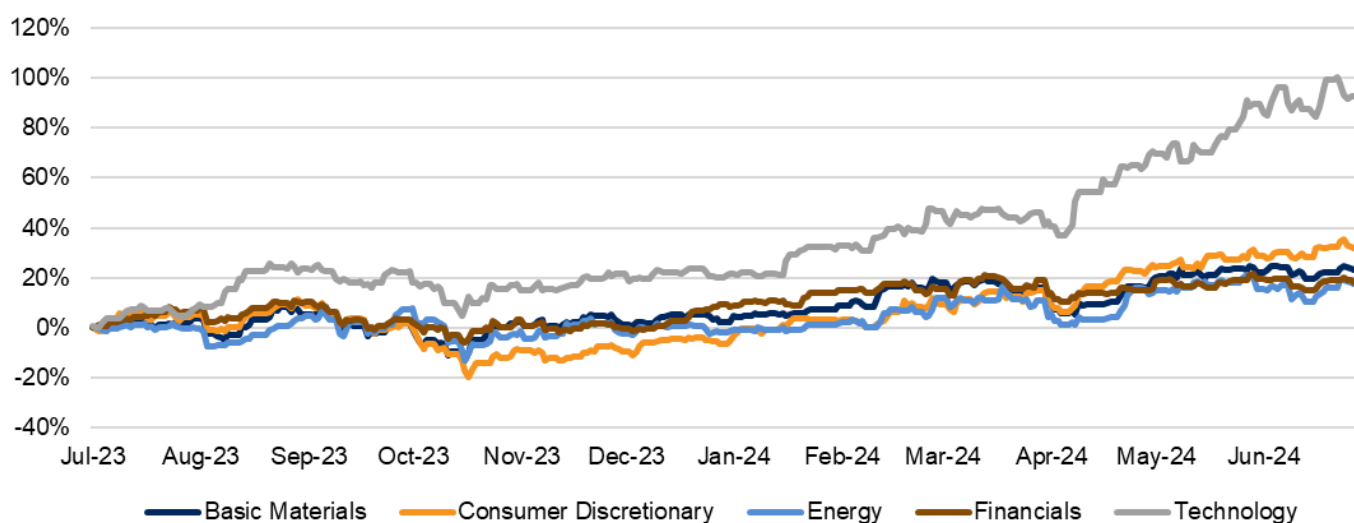
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Sectors (VNIndex)	Index Wgt (%)	Price 1D chg	P/E x	P/B x
Consumer Discretionary	3.9	0.4%	62.3	4.6
Consumer Staples	8.3	-0.3%	94.1	3.2
Energy	1.8	-1.5%	18.4	1.8
Financials	43.8	-0.4%	11.7	1.8
Health Care	0.8	-2.3%	19.1	2.5
Industrials	9.0	-1.9%	39.6	2.5
IT	4.0	-1.3%	26.4	6.4
Materials	9.5	-1.9%	29.8	2.1
Real Estate	12.7	-0.3%	41.4	1.6
Utilities	6.2	-0.9%	22.4	2.3

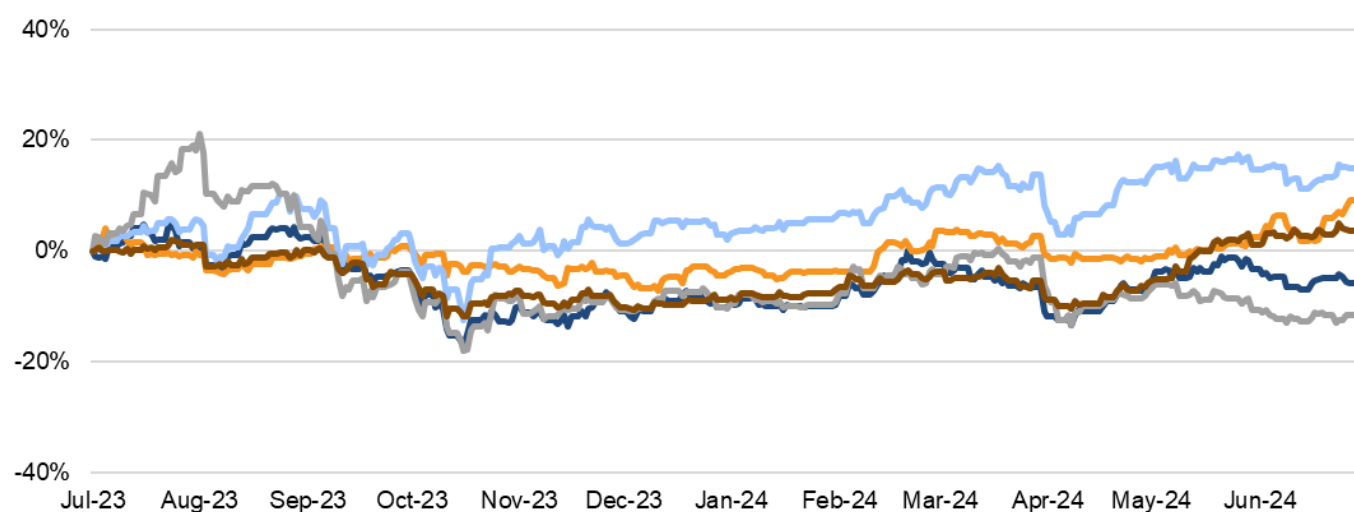
Source: Bloomberg

Consumer Discretionary (+0.4%) rose, while Health Care (-2.3%), Industrials (-1.9%), and Materials (-1.9%) lost ground today. Top index movers included MBB (+2.0%), VHM (+1.1%), ACB (+1.2%), SAB (+1.7%), and OCB (+3.8%). Top index laggards consisted of GVR (-4.3%), BID (-1.7%), HVN (-6.9%), VCB (-0.6%), and FPT (-1.5%).

HSX TOP 5 ONE-YEAR PERFORMANCE



HSX BOTTOM 5 ONE-YEAR PERFORMANCE



SECTOR COVERAGE

Analyst Note

PTB: Preliminary 6M24 results recover, in line with our expectation

Phu Tai Joint Stock Company (PTB) recently unveiled its preliminary 1H24 results, which were in line with our expectation. In 2Q24, PTB revenue/pre-tax profit increased 12.6% YoY/11.2% YoY and 15.5%/26.3% QoQ, respectively.

In 6M24, PTB's revenue increased 7.4% to VND3.1tn (USD122mn), completing 45.0% of our full-year forecast. Its pre-tax profit increased 23.3% YoY to VND248bn (USD97.5mn), fulfilling 46.2% of our projection for FY24.

PTB's guidance for 3Q24 projects a 31% and 23% YoY increase in revenue and PBT, respectively. This follows a weak 3Q23 result impacted by the Noble House bankruptcy. This guidance is equivalent to a 6.0% and 15.8% QoQ decline compared to 2Q24.

SSI: Preliminary earnings for 2Q24 surpassed our expectations

SSI announced the 2Q24 financial results of its parent company on July 19, 2024, with preliminary estimates of consolidated operating profit (TOI) of VND4.4tn (USD174mn) and PBT of VND2.0tn (USD79mn). These results fulfill 54% and 58% of our full-year forecasts, respectively.

Revenue from the brokerage segment increased 25% QoQ (+67% YoY) to VND560bn (USD22mn), driven by ADTV hovering around VND25tn (USD987mn). SSI's brokerage market share on the HOSE remained steady at 9.3%, maintaining its position as the second largest player in the stock market.

Margin lending revenue grew 42% YoY (+15% QoQ) to VND513bn (USD20mn). As of the end of 2Q24, SSI's margin lending balance reached VND20tn (USD774mn) (+16% QoQ, +34% YTD).

Revenue from the investment segment surged 36% YoY (+12% QoQ) to VND1.1tn (USD43mn), supported by a rising interest rate environment and stock market.

Current Price	VND37,450
52Wk High/ Low	VND66,200/37,300
Target Price	VND66,400
TP Last Updated	4/11/2024
Last Rating	Add
TP vs Consensus	+14.5%
Upside	77.3%
Dividend Yield	0.0%
Total stock return	77.3%

Market Cap	USD6,441mn
3MADTV	USD12mn
Avail Foreign Room	USD2,227mn
Outstanding Shares	4,354mn
Fully Diluted O/S	4,354mn

	<u>VHM</u>	<u>VNI</u>
P/E TTM	7.0x	14.9x
P/B Current	0.8x	1.8x
ROA	4.7%	1.3%
ROE	11.2%	4.8%

*as of 5/2/2024

Share Price Performance



Ownership

Vingroup JSC	69.3%
Viking Asia Holdings II Pte.Ltd.	4.6%
Others	26.1%

Business Descripton

VHM is recognized as a leading developer in the domestic property industry, with market share of 26% across all segments, 38%/41% in mid-range and high-end condominiums, and 36% in landed properties. The company currently has a total land bank of nearly 19,600 ha, most of which is situated at prime locations in populous areas or has potential for tourism development.

Earnings Flash

VINHOMES

VHM - Slow deliveries drag on 1H24 earnings – [Missed]

- 1H24 net profit decreased 46% YoY due to variance in handover timing of sold units, which resulted in lower deliveries of housing units compared to 1H23. However, 2Q24 net profit grew 11% YoY and was 12x as much as 1Q24.
- 1H24 revenue and net profit tracked 30%/32% of our full-year projection.
- We see minimal downward pressure on our target price of VND66,400, as we expect minor changes in our full-year results forecast due to the strong backlog and implementation progress of current projects.

Results were moderate during 1H24, but improved in 2Q

1H24 revenue declined by 41% YoY to VND36.4tn (USD1.5bn). Revenue from property transfer was VND21.9tn (USD877mn), accounting for 60% of total revenue, mainly from the delivery of remaining units at Vinhomes Ocean Park 1 2 3 and a portion from Vinhomes Golden Avenue. The lower YoY recognition was due to lower deliveries of units in Vinhomes Ocean Park 1 2 while waiting for the completion of the other sold units. 2Q24 result while declining 14% YoY, increased 244% QoQ.

1H24 gross profit margin (GPM) was -4% pts YoY mainly due to higher contribution from construction service (which normally has lower GPM) and higher number of BCC units (in which VHM shared profit with partners) delivered in the 1Q24. 2Q24 GPM was -11% pts YoY, but +8% QoQ thanks to lower number of BCC units delivered in this quarter.

VHM recognized VND6.4tn (USD255mn) profit from Vinhomes Royal Island under BCC with Vingroup in 1H24. Consequently, net profit declined 46% YoY to VND11.7tn (USD467mn) in 1H24. However, 2Q24 net profit grew 11% YoY and was 12 times as much as 1Q24.

Management retained FY24 business results guidance

Management maintained its FY24 guidance of VND120tn (USD4.8bn) in revenue and VND35tn (USD1.4bn) in NPAT. Sold units at Vinhomes Ocean Park 3, Sky Park, Golden Avenue and Royal Island are under construction and expected to be the key contributors to 2H24 results.

Strong growth in contracted sales driven by Vinhomes Royal Island

VHM recognized VND35.5tn (USD1.4bn) new contracts value in 2Q24 (up 43% YoY and 120% QoQ), totaling to a VND51.7tn (USD2bn) contracted sales in 1H24. Cumulative sales in Vinhomes Royal Island reached VND52.8tn (USD2.1bn) by the end of June 2024, of which 51% were in bulk and 49% were in retail sales.

Total unbilled bookings at end of June 2024 was VND118.7tn (USD4.7bn), the highest level since 4Q22, of which 58% were in bulk and 42% were in retail sales. 35% of the total unbilled value (VND41.7tn, USD1.7bn) came from VHM Royal Island.

Read the full report: [HERE](#)

Market Value Drivers
Commodity Prices

Energy	% dod	% mom	% yoy
WTI	0.0%	1.2%	9.6%
Brent Crude	-0.2%	-0.2%	6.9%
JKM LNG	1.7%	-0.5%	29.7%
Henry Hub LNG	-2.8%	-1.7%	9.9%
NW Thermal Coal	0.0%	-17.7%	-20.9%
Singapore Platt FO	0.0%	2.4%	10.4%

Precious Metals	% dod	% mom	% yoy
Gold	-1.7%	3.7%	22.0%
Domestic SJC Gold	0.0%	4.7%	18.2%
Silver	-2.7%	-1.3%	15.7%
Platinum	-2.2%	-0.3%	-1.1%

Base Metals	% dod	% mom	% yoy
Tungsten	0.0%	-4.3%	5.7%
Copper	-0.1%	-5.1%	12.1%
Aluminum	-0.7%	-4.1%	8.0%
Nickel	-0.2%	-5.1%	-22.4%
Zinc	-0.9%	-0.5%	16.3%
Lead	NA	NA	NA
Steel	-0.3%	-4.6%	-3.3%
Iron Ore	-0.9%	-4.9%	-8.6%

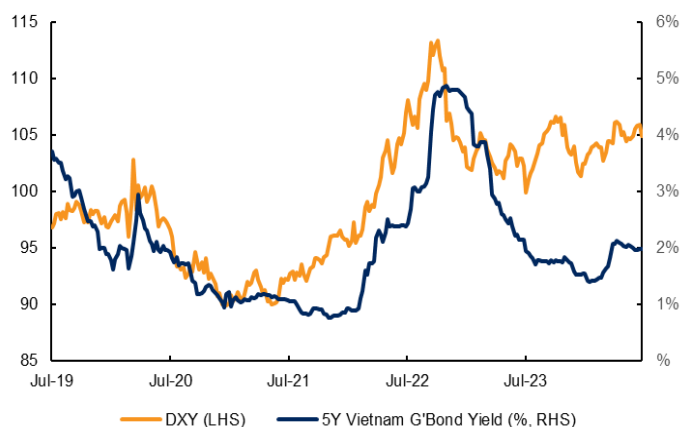
Agriculture	% dod	% mom	% yoy
Rice	-0.2%	-21.4%	-8.8%
Coffee (Arabica)	-1.6%	7.6%	56.8%
Sugar	-0.5%	-0.4%	-22.2%
Cocoa	1.9%	-17.3%	139.4%
Palm Oil	0.6%	1.4%	#VALUE!
Cotton	0.4%	0.5%	-14.8%
Dry Milk Powder	0.4%	-0.1%	43.1%
Wheat	0.8%	-7.3%	-25.8%
Soybean	0.5%	-5.9%	-26.0%
Cashews	NA	0.0%	-27.0%
Rubber	1.6%	-6.5%	61.7%
Urea	NA	NA	NA

Livestock	% dod	% mom	% yoy
Live Hogs	-0.3%	-2.6%	-5.1%
Cattle	-1.1%	-2.4%	0.5%

Source: Bloomberg

VN-INDEX TTM P/E

VN-INDEX CURRENT P/B

DXY and 5Y Vietnam G'Bond Yield


VNDS RESEARCH COVERAGE SUMMARY

Ticker	Market cap (US\$m)	3M ADTV (US\$m)	Foreign Room (US\$m)	Closing price (VND)	Adjusted target price (VND)	Total shareholder return (%)	Dividend yield (%)	TTM P/E	Current P/B	ROE	Recommendation
AVIATION											
ACV	9,361	2.5	4,627	108,900	136,200	25.1%	0.0%	32.8	4.7	18%	ADD
VJC	2,258	4.6	308	105,600	120,100	13.7%	0.0%	96.2	3.6	4%	HOLD
Simple Avg	5,810	3.5	2,467			19.4%	0.0%	64.5	4.1	11%	
CONSTRUCTION											
CTD	276	3.8	5	69,900	80,200	14.7%	0.0%	24.5	0.8	3%	HOLD
HHV	200	2.6	82	11,700	17,000	45.3%	0.0%	12.9	0.6	4%	ADD
Simple Avg	238	3.2	44			30.0%	0.0%	18.7	0.7	4%	
CONSUMER											
BAF	177	4.1	91	19,000	26,800	41.1%	0.0%	28.6	2.0	7%	ADD
DGW	441	4.8	105	66,900	68,000	2.4%	0.8%	30.0	4.2	14%	HOLD
MWG	3,787	12.8	112	65,600	72,100	10.7%	0.8%	91.7	3.8	4%	ADD
PNJ	1,264	6.0	0	95,700	114,400	21.3%	1.8%	16.4	3.1	20%	ADD
QNS	691	1.7	238	49,000	62,400	33.3%	6.0%	6.8	1.7	27%	ADD
VHC	648	3.4	464	73,100	68,000	-4.5%	2.5%	17.9	1.7	11%	ADD
VNM	5,389	10.1	2,730	65,300	81,000	30.0%	5.9%	16.6	4.3	26%	ADD
Simple Avg	1,771	6.1	534			19.2%	2.5%	29.7	3.0	16%	
FINANCIALS											
ACB	4,427	10.9	0	25,100	30,300	24.1%	3.4%	7.1	1.5	23%	ADD
BID	10,736	3.7	1,342	47,700	51,600	8.2%	0.0%	12.4	2.2	19%	ADD
CTG	7,082	11.4	263	33,400	39,500	18.3%	0.0%	8.9	1.4	17%	ADD
HDB	2,869	11.6	51	24,950	29,000	16.2%	0.0%	6.5	1.5	26%	ADD
LPB	3,252	24.1	141	32,200	23,700	-26.4%	0.0%	12.0	2.3	21%	ADD
MBB	5,322	16.8	0	25,400	28,400	13.5%	1.7%	6.6	1.4	23%	ADD
SSI	2,074	19.7	1,174	34,800	36,500	7.6%	2.7%	20.4	2.2	11%	HOLD
TCB	6,509	22.2	52	23,400	26,900	15.0%	0.0%	8.3	1.2	16%	ADD
TPB	1,600	5.8	23	18,400	23,600	28.3%	0.0%	9.0	1.2	13%	ADD
VCB	19,310	7.9	1,311	87,500	111,800	27.8%	0.0%	15.0	2.8	21%	ADD
VIB	2,149	8.1	-331	21,450	29,600	43.8%	5.8%	6.5	1.4	24%	ADD
VPB	5,890	21.0	196	18,800	23,700	26.1%	0.0%	12.4	1.1	9%	ADD
Simple Avg	5,935	13.6	352			16.9%	1.1%	10.4	1.7	18%	
GARMENT & TEXTILE											
MSH	135	0.5	64	45,500	46,200	6.6%	5.1%	13.0	2.0	16%	HOLD
TCM	203	0.3	55	50,500	42,300	-16.2%	0.0%	41.4	2.5	6%	HOLD
Simple Avg	169	0	60			-4.8%	2.5%	27.2	2.3	11%	
INDUSTRIALS											
BCM	2,771	2.1	1,307	67,800	99,000	47.2%	1.2%	30.5	3.8	14%	ADD

Ticker	Market cap (US\$m)	3M ADTV (US\$m)	Foreign Room (US\$m)	Closing price (VND)	Adjusted target price (VND)	Total shareholder return (%)	Dividend yield (%)	TTM P/E	Current P/B	ROE	Recommendation
BMP	374	1.1	57	115,500	126,00	19.8%	10.4%	11.1	3.3	34%	ADD
GMD	966	6.2	8	78,800	90,200	17.9%	3.4%	9.4	2.6	31%	HOLD
HAH	206	8.5	46	43,000	48,000	13.9%	2.3%	17.8	1.9	11%	HOLD
IDC	775	5.0	195	59,500	63,900	11.6%	4.2%	10.1	3.8	38%	ADD
KBC	824	6.3	245	27,200	37,900	39.3%	0.0%	20.8	1.2	6%	ADD
PHR	311	1.0	101	58,100	53,700	-2.4%	5.2%	16.9	2.1	13%	ADD
PTB	191	1.0	0	72,100	62,900	-11.4%	1.4%	15.2	1.8	12%	HOLD
SCS	329	0.8	18	87,700	95,100	14.1%	5.7%	15.6	5.8	37%	HOLD
SZC	275	2.9	48	38,650	42,700	14.6%	4.1%	24.0	2.3	12%	HOLD
VTP	380	5.0	172	79,000	93,300	20.1%	2.0%	31.2	5.9	20%	HOLD
Simple Avg	673	3.6	200			16.8%	3.6%	18.4	3.1	21%	
MATERIALS											
DGC	1,819	16.2	566	121,300	143,600	22.2%	3.8%	16.4	3.8	25%	HOLD
HPG	7,122	27.6	1,770	28,200	44,000	56.0%	0.0%	NA	1.7	9%	ADD
HSG	578	11.6	174	23,750	34,000	43.2%	0.0%	NA	1.3	8%	ADD
NKG	253	7.0	93	24,300	35,000	44.0%	0.0%	NA	1.1	6%	ADD
Simple Avg	2,443	15.6	651			41.3%	0.9%	16.4	2.0	12%	
OIL & GAS											
BSR	2,779	8.2	1,425	22,700	24,700	12.1%	3.2%	8.1	1.2	16%	HOLD
GAS	7,055	3.9	3,345	77,800	84,100	12.0%	3.9%	16.0	2.7	17%	HOLD
PLX	2,353	3.3	53	46,900	47,100	3.7%	3.2%	18.3	2.2	13%	ADD
PVD	616	5.7	215	28,050	36,800	31.2%	0.0%	26.9	1.0	5%	HOLD
PVS	798	9	222	42,300	46,500	12.3%	2.4%	18.2	1.5	9%	HOLD
PVT	401	5.5	151	28,500	32,400	17.2%	3.5%	10.3	1.4	15%	HOLD
Simple Avg	2,334	6.0	902			14.7%	2.7%	16.3	1.7	12%	
PETROCHEMICALS											
DPM	549	5.2	237	35,500	38,600	14.3%	5.6%	26.7	1.2	4%	HOLD
POWER											
NT2	236	0.7	90	20,800	27,100	37.5%	7.2%	129.6	1.5	1%	HOLD
POW	1,230	7.6	633	13,300	14,800	11.3%	0.0%	39.8	1.0	3%	ADD
Simple Avg	733	4.2	362			24.4%	3.6%	84.7	1.2	2%	
POWER & PROPERTY											
HDG	412	7.0	147	31,000	35,700	16.8%	1.6%	17.9	1.7	10%	HOLD
PC1	372	5.4	148	30,300	34,700	14.5%	0.0%	50.9	1.8	4%	ADD
REE	1,305	3.4	0	70,300	67,000	-3.3%	1.4%	17.2	1.9	12%	ADD
Simple Avg	696	5.2	99			9.3%	1.0%	28.6	1.8	8%	
PROPERTY											
DXG	384	5.6	132	13,500	22,100	63.7%	0.0%	29.9	0.9	3%	HOLD

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KDH	1,155	4.9	124	36,600	43,800	19.7%	0.0%	54.0	2.2	4%	ADD
NLG	624	5.0	5	41,050	43,900	8.8%	1.8%	41.4	1.7	4%	ADD
VHM	6,508	14.7	2,242	37,850	66,400	77.9%	2.5%	7.0	0.9	13%	ADD
VRE	1,785	8.2	477	19,900	29,600	48.7%	0.0%	10.1	1.2	12%	ADD
Simple Avg	2,091	7.7	596			43.8%	0.9%	28.5	1.4	7%	
TECHNOLOGY											
FPT	7,266	33.3	308	126,000	136,800	10.2%	1.7%	25.8	6.7	28%	ADD

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