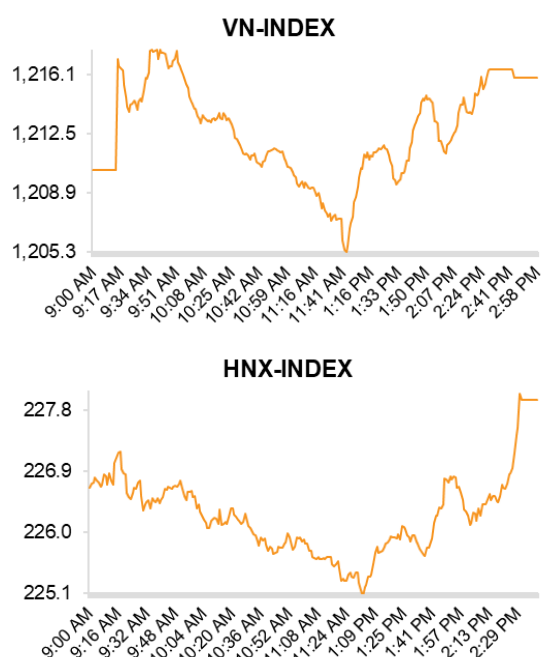


| Snapshot         | HOSE    | HNX   | UPCOM |
|------------------|---------|-------|-------|
| Close (pts)      | 1,215.9 | 228.0 | 92.0  |
| 1 Day change (%) | 0.5%    | 0.7%  | -0.2% |
| 1 Month change   | -5.2%   | -5.9% | -6.3% |
| 1 Year change    | -2.1%   | -7.2% | -0.6% |

|               |     |     |     |
|---------------|-----|-----|-----|
| Value (US\$m) | 650 | 48  | 29  |
| Gainers       | 176 | 108 | 145 |
| Losers        | 124 | 66  | 122 |
| Unchanged     | 95  | 133 | 607 |



### Market Commentary

#### VHM leads market higher on buyback announcement

The VN-Index opened higher on Wednesday but selling pressure dragged the market into the red by the end of the morning session. In the afternoon, buying interest returned, pushing the index back into positive territory to close up 0.5%, or 5.6 points, at 1,215.88. Meanwhile, the HNX Index rose by 0.7% to 227.95.

Real Estate (+2.5%), Chemicals (+2.3%) and O&G (+1.7%) gained the most today led by VHM (+6.9%), GVR (+3.8%) and BSR (+3.2%). On the contrary, Travel (-1.4%), Basic resources (-1.0%), Banks (-0.5%) and F&B (-0.5%) were the top laggards.

VHM hit its ceiling price and was the top performer today after the property developer announced a buyback of 370 million shares, equivalent to 8.5% of its outstanding shares. VHM said it believes its current share price is 21% below book value per share, according to its 2Q24 financial report (see our analyst note for more details).

Foreign investors net sold today with a net trading value of VND1.36tn (USD54mn), focusing on VHM (VND720bn, USD29mn), VPB (VND118bn, USD4.7mn) and HPG (VND112bn, USD4.5mn). On the contrary, VNM (VND210bn, USD8.3mn), FPT (VND37bn, USD1.5mn) and FRT (VND30bn, USD1.2mn) were mainly sold.

Other top performers today included GAS (+2.7%), VIC (+2.5%) and VRE (+5.9%). Conversely, top laggards included TCB (-2.2%), VPB (-1.9%), BID (-0.8%), CTG (-1.2%) and HPG (-1.0%).

### Commentator(s):



**Barry Weisblatt – Head of Research**

[Barry.weisblatt@vndirect.com.vn](mailto:Barry.weisblatt@vndirect.com.vn)

| Country        | Index           | 1D Chg      | Ytd Chg     | P/E         | P/B        | ROE          | Dividend    | 3M/ADTV    | 5Y LC Gov   | YTD Net Foreign | LC/USD      | LC/USD       |
|----------------|-----------------|-------------|-------------|-------------|------------|--------------|-------------|------------|-------------|-----------------|-------------|--------------|
| Peering        |                 | (%)         | (%)         | (x)         | (x)        | (%)          | yield (%)   | (USDm)     | Bond Yield  | Flow (USDm)     | % MoM       | % YoY        |
| China          | Shanghai Index  | 0.1%        | -3.5%       | 13.5        | 1.2        | 8.6%         | 3.0%        | 44,053     | 1.8%        | -17,979         | 1.1%        | 0.1%         |
| India          | NSE500 Index    | 1.7%        | 17.4%       | 27.4        | 4.3        | 15.5%        | 1.1%        | 13,912     | 6.8%        | 3,073           | -0.6%       | -1.5%        |
| Indonesia      | JCI Index       | 1.2%        | -0.8%       | 17.2        | 2.0        | 19.9%        | 3.4%        | 599        | 6.7%        | 30              | 1.4%        | -5.3%        |
| Singapore      | FSTAS Index     | 1.5%        | -0.8%       | 12.3        | 1.0        | 8.4%         | 5.4%        | 875        | 2.8%        | N/A             | 1.7%        | 1.0%         |
| Malaysia       | FBME Index      | 1.4%        | 11.8%       | 16.7        | 1.4        | 8.2%         | 3.5%        | 642        | 3.5%        | 52              | 4.7%        | 1.4%         |
| Philippines    | PCOMP Index     | 1.2%        | 4.1%        | 11.6        | 1.2        | 10.7%        | 3.1%        | 84         | 5.8%        | -502            | 1.7%        | -2.6%        |
| Thailand       | SET Index       | 1.0%        | -9.1%       | 15.4        | 1.2        | 7.4%         | 3.6%        | 1,072      | 2.3%        | -3,358          | 2.1%        | -2.4%        |
| <b>Vietnam</b> | <b>VN-Index</b> | <b>0.5%</b> | <b>7.6%</b> | <b>14.2</b> | <b>1.6</b> | <b>12.5%</b> | <b>1.7%</b> | <b>712</b> | <b>2.0%</b> | <b>-2,023</b>   | <b>1.0%</b> | <b>-5.7%</b> |

### Macro note

#### **Number of new domestic securities accounts broke records in July**

The latest VSD data reveals a significant jump in domestic individual securities accounts in July. Total accounts climbed to 8.31 million, representing about 8.3% of the population. This figure marks a substantial MoM increase of 329,836 accounts in July compared to the previous month. Account growth in July tripled that of June, when only 106,417 new accounts were added.

From the beginning of the year, domestic individual securities accounts have seen robust growth, increasing 1.08 million in 7M24, +92% YoY. On average, the market gained approximately 154,000 new individual investor accounts each month.

Despite a surge in new investor accounts, July witnessed a decline in market liquidity, with average daily trading volume on HOSE contracting by 25% MoM to VND17.4tn (USD698mn), reflecting near term investor caution. However, the influx of new accounts amid market volatility, coupled with the SBV's flexibility in injecting liquidity to the system when FX pressures subside, in our opinion, is a positive leading indicator, and is expected to further fuel future market liquidity.

#### **Commentator(s):**



**Hang Le – Analyst**

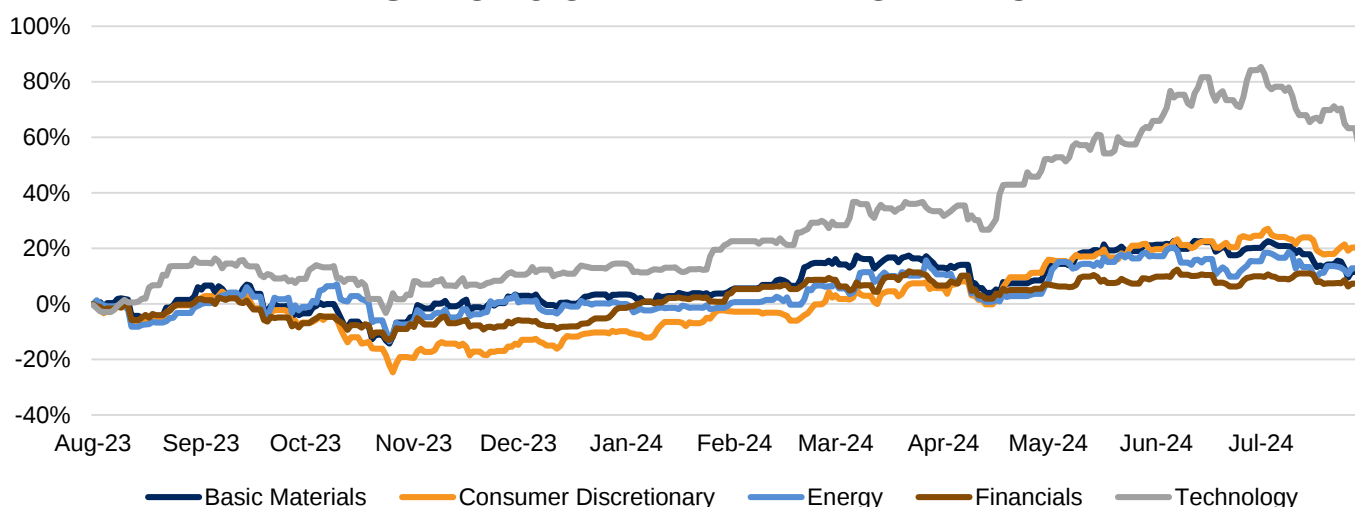
[Hang.lethu3@vndirect.com.vn](mailto:Hang.lethu3@vndirect.com.vn)

| Sectors<br>(VN-Index)  | Index<br>Wgt (%) | Price<br>1D chg | P/E<br>x | P/B<br>x |
|------------------------|------------------|-----------------|----------|----------|
| Consumer Discretionary | 3.8              | 0.1%            | 33.1     | 4.3      |
| Consumer Staples       | 8.9              | 0.3%            | 51.6     | 3.2      |
| Energy                 | 1.8              | 1.3%            | 17.8     | 2.0      |
| Financials             | 43.4             | -0.4%           | 10.8     | 1.7      |
| Health Care            | 0.8              | -0.2%           | 19.2     | 2.6      |
| Industrials            | 8.5              | -0.2%           | 40.0     | 2.3      |
| IT                     | 4.0              | 1.0%            | 25.1     | 6.1      |
| Materials              | 9.1              | 1.1%            | 24.4     | 1.9      |
| Real Estate            | 13.1             | 3.2%            | 39.7     | 1.6      |
| Utilities              | 6.4              | 1.6%            | 21.7     | 2.3      |

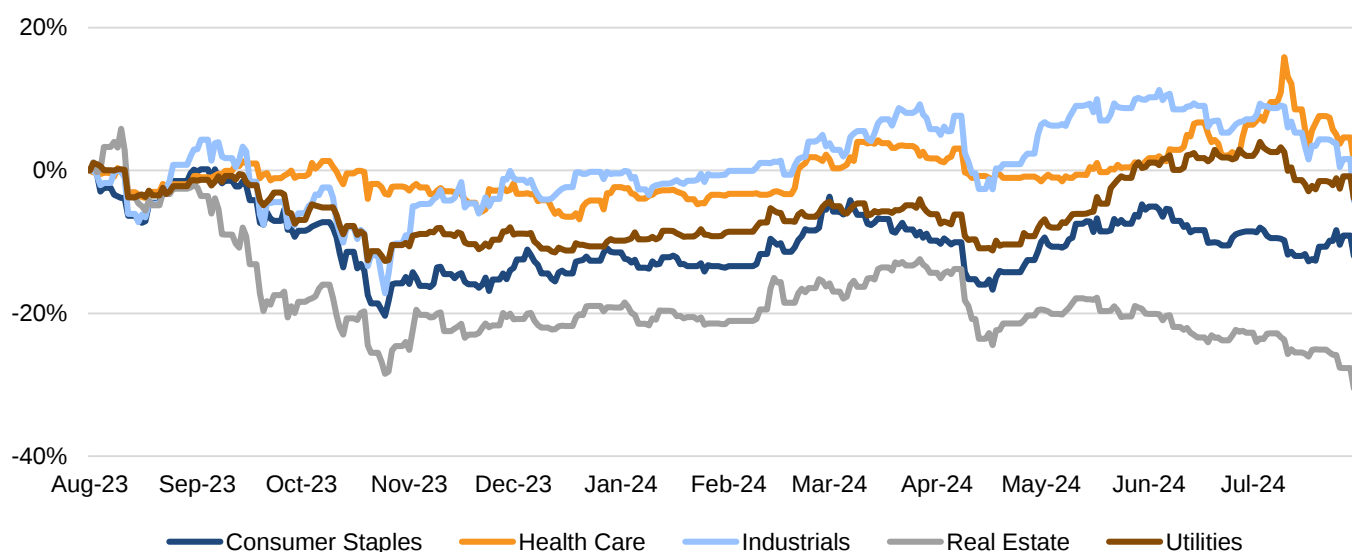
Source: Bloomberg

**Real Estate (+3.2%), Utilities (+1.6%), and Energy (+1.3%) rose, while Financials (-0.4%), Industrials (-0.2%), and Health Care (-0.2%) lost ground today.** Top index movers included VHM (+6.9%), GAS (+2.7%), GVR (+3.8%), VIC (+2.5%), and VNM (+1.5%). Top index laggards consisted of TCB (-2.2%), VPB (-1.9%), BID (-0.8%), CTG (-1.2%), and HPG (-1.0%).

## HSX TOP 5 ONE-YEAR PERFORMANCE



## HSX BOTTOM 5 ONE-YEAR PERFORMANCE



**Analyst(s):**



**Huyen Phan Thanh**

[huyen.phanthanh@vndirect.com.vn](mailto:huyen.phanthanh@vndirect.com.vn)

**Analyst notes**

**Vinhomes plans to buy back 370 million shares**

On August 7, 2024, Vinhomes published its BOD's resolution approving a share buyback plan. The company will need to finalize the list of shareholders, seek shareholders' opinions, and submit an application to the SSC. The repurchase of 370 million shares (~8.5% of current outstanding shares) will result in a corresponding decrease in Vinhomes' charter capital of VND3.7tn (USD148mn).

If Vinhomes is approved to repurchase shares, EPS will increase as the number of outstanding shares is reduced. This will also allow the company to return excess cash to shareholders in a tax-efficient manner, providing flexibility as it is not a long-term commitment such as dividends. Share buybacks can also consolidate ownership.

## Market strategy

### Market Strategy August 2024 – Every cloud has a silver lining

#### **Market Performance: Stock market flat amid investor caution**

VN-Index witnessed a 0.3% drop in July (data as of 7/26/2024), while the HNX-Index and UPCOM-Index followed suit, contracting by 0.4% and 2.5%, respectively.

The market's performance was triggered by the following concerns:

- Investors adopted a cautious approach as the market awaited 2Q earnings releases
- Profit taking as the VN-Index grew by 10.2% YTD in 1H24
- The SBV reported that credit growth reached 5.3% YTD as of July 17, down from 6% at the end of June. In addition, interbank rates remained high around 5% and CPI held steady at 4.4%, both of which could put pressure on SBV's monetary policy.

Top performing sectors were: 1) energy (+3.2% MoM) thanks to PLX (+16.9% MoM), driven by the benefits of the new petroleum trading decree and the improvement in fixed trading costs from July, which boosted the company's profitability; and 2) banking (+1.3% MoM) thanks to investors' newfound optimism regarding the sector's attractive valuations and robust ROE.

Following news of the weak US non-farm job growth on August 5, global stocks fell sharply due to mounting concerns about a US economic slowdown. However, we believe that 'every cloud has a silver lining'. Market consensus now believes that the Fed will cut rates two or three times this year. Two or more Fed rate cuts would probably drive the DXY index below 100. This takes pressure off the SBV to support the VND and gives the SBV flexibility to pump liquidity into Vietnamese markets.

#### **Market Outlook: Market correction brings great opportunities for long-term investors**

Valuations remain reasonable. The VN-Index trades at a P/E of 13.7x, a 7.1% discount to the five-year average and moderate compared to neighboring countries.

Business results appear to be more positive than the market's previous forecast and stronger than the previous quarter, with second-quarter profits increasing by 15.2% YoY.

Due to the weak US non-farm payrolls, the consensus for two or three Fed cuts makes our stretch scenario of the VN-Index closing 2024 at 1,400 more feasible.

#### **Recommendations: We currently recommend the following sectors:**

Banking: Navigating hardships, Awaiting brighter skies. Top picks: MBB, VPB, VCB

Property: Market poised for gradual rebound. Top picks: KDH

Industrial Property: Supply will gradually improve. Top pick: KBC

Read the full report: [HERE](#)

**Commodity prices**

| Energy             | % dod | % mom  | % yoy  |
|--------------------|-------|--------|--------|
| WTI                | 0.0%  | -11.7% | -10.3% |
| Brent Crude        | 0.3%  | -11.3% | -10.1% |
| JKM LNG            | 0.4%  | -4.4%  | 25.3%  |
| Henry Hub LNG      | -0.2% | 8.8%   | 18.0%  |
| NW Thermal Coal    | 1.6%  | -8.4%  | -26.9% |
| Singapore Platt FO | -2.0% | -14.9% | -15.9% |

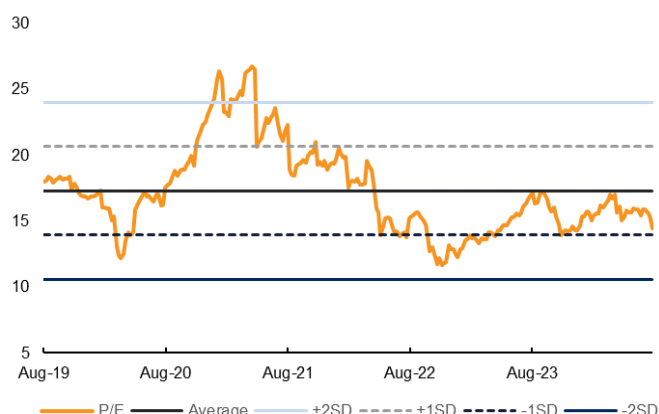
| Precious Metals   | % dod | % mom  | % yoy |
|-------------------|-------|--------|-------|
| Gold              | 0.1%  | -0.3%  | 23.7% |
| Domestic SJC Gold | 0.0%  | 2.7%   | 15.4% |
| Silver            | -0.6% | -13.8% | 16.4% |
| Platinum          | 0.4%  | -10.7% | -0.3% |

| Base Metals | % dod | % mom  | % yoy  |
|-------------|-------|--------|--------|
| Tungsten    | 0.0%  | -1.5%  | 5.7%   |
| Copper      | -1.6% | -14.9% | 3.4%   |
| Aluminum    | 2.1%  | -9.6%  | 2.5%   |
| Nickel      | 0.7%  | -5.5%  | -23.4% |
| Zinc        | -1.1% | -11.3% | 4.4%   |
| Lead        | NA    | NA     | NA     |
| Steel       | -0.3% | -6.3%  | -7.5%  |
| Iron Ore    | 0.0%  | -9.8%  | -12.8% |

| Agriculture      | % dod | % mom  | % yoy  |
|------------------|-------|--------|--------|
| Rice             | -0.2% | -10.4% | -4.7%  |
| Coffee (Arabica) | 2.8%  | 5.3%   | 48.0%  |
| Sugar            | 0.2%  | -11.1% | -24.6% |
| Cocoa            | 1.7%  | 8.3%   | 140.5% |
| Palm Oil         | -0.3% | -8.2%  | NA     |
| Cotton           | 0.0%  | -1.6%  | -23.4% |
| Dry Milk Powder  | 0.6%  | 2.8%   | 17.9%  |
| Wheat            | 0.5%  | -4.6%  | -17.0% |
| Soybean          | -0.8% | -14.1% | -27.8% |
| Cashews          | NA    | -7.4%  | -24.2% |
| Rubber           | -0.2% | 0.2%   | 68.8%  |
| Urea             | NA    | NA     | NA     |

| Livestock | % dod | % mom | % yoy |
|-----------|-------|-------|-------|
| Live Hogs | 0.1%  | 1.6%  | -9.7% |
| Cattle    | 0.2%  | -2.4% | 0.6%  |

Source: Bloomberg

**Market Value Drivers**
**VN-INDEX TTM P/E**

**VN-INDEX CURRENT P/B**

**DXY and 5Y Vietnam G'Bond Yield**


## VNDS RESEARCH COVERAGE SUMMARY

| Ticker                       | Market cap (US\$m) | 3M ADTV (US\$m) | Foreign Room (US\$m) | Closing price (VND) | Adjusted target price (VND) | Total shareholder return (%) | Dividend yield (%) | TTM P/E     | Current P/B | ROE        | Recommendation       |
|------------------------------|--------------------|-----------------|----------------------|---------------------|-----------------------------|------------------------------|--------------------|-------------|-------------|------------|----------------------|
| <b>AVIATION</b>              |                    |                 |                      |                     |                             |                              |                    |             |             |            |                      |
| ACV                          | 8,799              | 2.7             | 4,258                | 101,700             | 136,200                     | 33.9%                        | 0.0%               | 30.7        | 4.4         | 18%        | <a href="#">ADD</a>  |
| VJC                          | 2,138              | 4.5             | 302                  | 99,300              | 120,100                     | 20.9%                        | 0.0%               | 44.5        | 3.2         | 8%         | <a href="#">HOLD</a> |
| <b>Simple Avg</b>            | <b>5,468</b>       | <b>3.6</b>      | <b>2,280</b>         |                     |                             | <b>27.4%</b>                 | <b>0.0%</b>        | <b>37.6</b> | <b>3.8</b>  | <b>13%</b> |                      |
| <b>CONSTRUCTION</b>          |                    |                 |                      |                     |                             |                              |                    |             |             |            |                      |
| CTD                          | 239                | 3.6             | 5                    | 60,300              | 80,200                      | 33.0%                        | 0.0%               | 20.2        | 0.7         | 4%         | <a href="#">HOLD</a> |
| HHV                          | 173                | 2.1             | 70                   | 10,050              | 17,000                      | 69.2%                        | 0.0%               | 11.2        | 0.5         | 4%         | <a href="#">ADD</a>  |
| <b>Simple Avg</b>            | <b>206</b>         | <b>2.8</b>      | <b>38</b>            |                     |                             | <b>51.1%</b>                 | <b>0.0%</b>        | <b>15.7</b> | <b>0.6</b>  | <b>4%</b>  |                      |
| <b>CONSUMER</b>              |                    |                 |                      |                     |                             |                              |                    |             |             |            |                      |
| BAF                          | 171                | 3.6             | 80                   | 18,000              | 26,800                      | 48.9%                        | 0.0%               | 21.2        | 1.9         | 9%         | <a href="#">ADD</a>  |
| DGW                          | 371                | 5.1             | 88                   | 55,900              | 68,000                      | 22.6%                        | 0.9%               | 24.8        | 3.4         | 14%        | <a href="#">HOLD</a> |
| MWG                          | 3,620              | 12.8            | 112                  | 62,300              | 72,100                      | 16.6%                        | 0.8%               | 41.3        | 3.5         | 9%         | <a href="#">ADD</a>  |
| PNJ                          | 1,270              | 5.8             | 0                    | 95,500              | 114,400                     | 21.6%                        | 1.8%               | 15.6        | 3.0         | 21%        | <a href="#">ADD</a>  |
| QNS                          | 675                | 1.6             | 239                  | 47,600              | 62,400                      | 37.2%                        | 6.2%               | 6.6         | 1.7         | 27%        | <a href="#">ADD</a>  |
| VHC                          | 609                | 3.3             | 420                  | 68,300              | 68,000                      | 2.3%                         | 2.7%               | 20.4        | 1.8         | 9%         | <a href="#">ADD</a>  |
| VNM                          | 6,130              | 11.8            | 2,832                | 73,800              | 81,000                      | 15.0%                        | 5.2%               | 17.8        | 4.5         | 26%        | <a href="#">ADD</a>  |
| <b>Simple Avg</b>            | <b>1,835</b>       | <b>6.3</b>      | <b>539</b>           |                     |                             | <b>23.4%</b>                 | <b>2.5%</b>        | <b>21.1</b> | <b>2.8</b>  | <b>16%</b> |                      |
| <b>FINANCIALS</b>            |                    |                 |                      |                     |                             |                              |                    |             |             |            |                      |
| ACB                          | 4,154              | 11.5            | 0                    | 23,400              | 30,300                      | 33.1%                        | 3.6%               | 6.4         | 1.4         | 24%        | <a href="#">ADD</a>  |
| BID                          | 10,512             | 4.4             | 1,332                | 46,400              | 51,600                      | 11.2%                        | 0.0%               | 11.6        | 2.0         | 19%        | <a href="#">ADD</a>  |
| CTG                          | 6,445              | 10.8            | 248                  | 30,200              | 39,500                      | 30.8%                        | 0.0%               | 8.0         | 1.2         | 16%        | <a href="#">ADD</a>  |
| HDB                          | 2,877              | 12.0            | 48                   | 24,850              | 29,000                      | 16.7%                        | 0.0%               | 6.0         | 1.4         | 27%        | <a href="#">ADD</a>  |
| LPB                          | 2,872              | 22.4            | 121                  | 28,250              | 23,700                      | -16.1%                       | 0.0%               | 8.5         | 1.9         | 26%        | <a href="#">ADD</a>  |
| MBB                          | 4,924              | 18.6            | 0                    | 23,350              | 28,400                      | 23.4%                        | 1.8%               | 5.7         | 1.2         | 23%        | <a href="#">ADD</a>  |
| SSI                          | 1,835              | 18.0            | 1,035                | 30,600              | 36,500                      | 22.3%                        | 3.0%               | 16.2        | 1.9         | 12%        | <a href="#">HOLD</a> |
| TCB                          | 6,104              | 19.9            | 65                   | 21,800              | 26,900                      | 23.4%                        | 0.0%               | 7.2         | 1.1         | 17%        | <a href="#">ADD</a>  |
| TPB                          | 1,492              | 6.8             | 21                   | 17,050              | 23,600                      | 38.4%                        | 0.0%               | 7.9         | 1.1         | 14%        | <a href="#">ADD</a>  |
| VCB                          | 19,481             | 8.2             | 1,293                | 87,700              | 111,800                     | 27.5%                        | 0.0%               | 14.7        | 2.7         | 20%        | <a href="#">ADD</a>  |
| VIB                          | 2,082              | 7.2             | -316                 | 20,650              | 29,600                      | 49.4%                        | 6.1%               | 6.9         | 1.4         | 21%        | <a href="#">ADD</a>  |
| VPB                          | 5,676              | 20.1            | 207                  | 18,000              | 23,700                      | 31.7%                        | 0.0%               | 11.9        | 1.1         | 10%        | <a href="#">ADD</a>  |
| <b>Simple Avg</b>            | <b>5,705</b>       | <b>13.3</b>     | <b>338</b>           |                     |                             | <b>24.3%</b>                 | <b>1.2%</b>        | <b>9.2</b>  | <b>1.5</b>  | <b>19%</b> |                      |
| <b>GARMENT &amp; TEXTILE</b> |                    |                 |                      |                     |                             |                              |                    |             |             |            |                      |
| MSH                          | 132                | 0.5             | 58                   | 44,400              | 46,200                      | 9.2%                         | 5.2%               | 12.2        | 2.0         | 16%        | <a href="#">HOLD</a> |
| TCM                          | 186                | 0.3             | 55                   | 46,000              | 42,300                      | -8.0%                        | 0.0%               | 24.7        | 2.2         | 9%         | <a href="#">HOLD</a> |
| <b>Simple Avg</b>            | <b>159</b>         | <b>0</b>        | <b>56</b>            |                     |                             | <b>0.6%</b>                  | <b>2.6%</b>        | <b>18.5</b> | <b>2.1</b>  | <b>13%</b> |                      |
| <b>INDUSTRIALS</b>           |                    |                 |                      |                     |                             |                              |                    |             |             |            |                      |
| BCM                          | 2,962              | 2.6             | 1,311                | 72,000              | 99,000                      | 38.6%                        | 1.1%               | 28.6        | 3.9         | 15%        | <a href="#">ADD</a>  |

| Ticker                      | Market cap (US\$m) | 3M ADTV (US\$m) | Foreign Room (US\$m) | Closing price (VND) | Adjusted target price (VND) | Total shareholder return (%) | Dividend yield (%) | TTM P/E     | Current P/B | ROE        | Recommendation       |
|-----------------------------|--------------------|-----------------|----------------------|---------------------|-----------------------------|------------------------------|--------------------|-------------|-------------|------------|----------------------|
| BMP                         | 374                | 1.1             | 57                   | 115,500             | 126,00                      | 19.8%                        | 10.4%              | 11.1        | 3.3         | 34%        | <a href="#">ADD</a>  |
| GMD                         | 942                | 5.2             | 5                    | 76,300              | 90,200                      | 21.6%                        | 3.4%               | 20.0        | 2.5         | 13%        | <a href="#">HOLD</a> |
| HAH                         | 190                | 9.2             | 41                   | 39,500              | 48,000                      | 24.0%                        | 2.5%               | 15.6        | 1.7         | 12%        | <a href="#">HOLD</a> |
| IDC                         | 774                | 4.6             | 185                  | 59,000              | 63,900                      | 12.6%                        | 4.2%               | 10.6        | 4.1         | 38%        | <a href="#">ADD</a>  |
| KBC                         | 755                | 5.5             | 211                  | 24,750              | 37,900                      | 53.1%                        | 0.0%               | 72.7        | 1.0         | 1%         | <a href="#">ADD</a>  |
| PHR                         | 296                | 0.9             | 89                   | 55,000              | 53,700                      | 3.1%                         | 5.5%               | 18.3        | 2.0         | 11%        | <a href="#">ADD</a>  |
| PTB                         | 169                | 0.8             | 0                    | 63,500              | 62,900                      | 0.6%                         | 1.6%               | 13.0        | 1.5         | 12%        | <a href="#">HOLD</a> |
| SCS                         | 310                | 1.0             | 17                   | 82,200              | 95,100                      | 21.8%                        | 6.1%               | 13.1        | 6.1         | 47%        | <a href="#">HOLD</a> |
| SZC                         | 253                | 2.7             | 41                   | 35,300              | 42,700                      | 25.5%                        | 4.5%               | 21.9        | 2.1         | 12%        | <a href="#">HOLD</a> |
| VTP                         | 346                | 4.6             | 141                  | 71,500              | 93,300                      | 32.6%                        | 2.2%               | 30.8        | 5.4         | 18%        | <a href="#">HOLD</a> |
| <b>Simple Avg</b>           | <b>670</b>         | <b>3.5</b>      | <b>191</b>           |                     |                             | <b>23.0%</b>                 | <b>3.8%</b>        | <b>23.3</b> | <b>3.1</b>  | <b>19%</b> |                      |
| <b>MATERIALS</b>            |                    |                 |                      |                     |                             |                              |                    |             |             |            |                      |
| DGC                         | 1,600              | 16.0            | 471                  | 106,000             | 143,600                     | 39.8%                        | 4.3%               | 14.3        | 3.1         | 23%        | <a href="#">HOLD</a> |
| HPG                         | 6,622              | 27.3            | 1,621                | 26,050              | 44,000                      | 68.9%                        | 0.0%               | NA          | 1.5         | 11%        | <a href="#">ADD</a>  |
| HSG                         | 517                | 12.3            | 151                  | 21,100              | 34,000                      | 61.1%                        | 0.0%               | NA          | 1.2         | 11%        | <a href="#">ADD</a>  |
| NKG                         | 218                | 6.3             | 76                   | 20,850              | 35,000                      | 67.9%                        | 0.0%               | NA          | 0.9         | 7%         | <a href="#">ADD</a>  |
| <b>Simple Avg</b>           | <b>2,239</b>       | <b>15.5</b>     | <b>580</b>           |                     |                             | <b>59.4%</b>                 | <b>1.1%</b>        | <b>14.3</b> | <b>1.7</b>  | <b>13%</b> |                      |
| <b>OIL &amp; GAS</b>        |                    |                 |                      |                     |                             |                              |                    |             |             |            |                      |
| BSR                         | 2,797              | 8.8             | 1,308                | 22,700              | 24,700                      | 12.1%                        | 3.2%               | 8.1         | 1.2         | 16%        | <a href="#">HOLD</a> |
| GAS                         | 7,248              | 4.1             | 3,291                | 79,400              | 84,100                      | 9.7%                         | 3.8%               | 16.3        | 2.6         | 16%        | <a href="#">HOLD</a> |
| PLX                         | 2,414              | 4.1             | 45                   | 47,800              | 47,100                      | 1.7%                         | 3.2%               | 17.2        | 2.4         | 15%        | <a href="#">ADD</a>  |
| PVD                         | 587                | 5.1             | 190                  | 26,550              | 36,800                      | 38.6%                        | 0.0%               | 28.1        | 1.0         | 4%         | <a href="#">HOLD</a> |
| PVS                         | 729                | 8               | 194                  | 38,400              | 46,500                      | 23.7%                        | 2.6%               | 16.9        | 1.4         | 8%         | <a href="#">HOLD</a> |
| PVT                         | 388                | 5.4             | 134                  | 27,400              | 32,400                      | 21.9%                        | 3.6%               | 10.1        | 1.4         | 15%        | <a href="#">HOLD</a> |
| <b>Simple Avg</b>           | <b>2,360</b>       | <b>5.9</b>      | <b>860</b>           |                     |                             | <b>17.9%</b>                 | <b>2.7%</b>        | <b>16.1</b> | <b>1.7</b>  | <b>12%</b> |                      |
| <b>PETROCHEMICALS</b>       |                    |                 |                      |                     |                             |                              |                    |             |             |            |                      |
| DPM                         | 541                | 5.2             | 210                  | 34,800              | 38,600                      | 16.6%                        | 5.7%               | 22.9        | 1.2         | 5%         | <a href="#">HOLD</a> |
| <b>POWER</b>                |                    |                 |                      |                     |                             |                              |                    |             |             |            |                      |
| NT2                         | 227                | 0.7             | 80                   | 19,850              | 27,100                      | 44.0%                        | 7.5%               | 123.7       | 1.4         | 1%         | <a href="#">HOLD</a> |
| POW                         | 1,280              | 8.4             | 555                  | 13,750              | 14,800                      | 7.6%                         | 0.0%               | 30.5        | 1.0         | 3%         | <a href="#">ADD</a>  |
| <b>Simple Avg</b>           | <b>753</b>         | <b>4.5</b>      | <b>318</b>           |                     |                             | <b>25.8%</b>                 | <b>3.8%</b>        | <b>77.1</b> | <b>1.2</b>  | <b>2%</b>  |                      |
| <b>POWER &amp; PROPERTY</b> |                    |                 |                      |                     |                             |                              |                    |             |             |            |                      |
| HDG                         | 354                | 7.9             | 117                  | 26,500              | 35,700                      | 36.6%                        | 1.9%               | 14.3        | 1.5         | 11%        | <a href="#">HOLD</a> |
| PC1                         | 339                | 5.6             | 120                  | 27,450              | 34,700                      | 26.4%                        | 0.0%               | 33.8        | 1.6         | 5%         | <a href="#">ADD</a>  |
| REE                         | 1,232              | 3.5             | 0                    | 65,800              | 67,000                      | 3.3%                         | 1.5%               | 17.3        | 1.7         | 10%        | <a href="#">ADD</a>  |
| <b>Simple Avg</b>           | <b>642</b>         | <b>5.7</b>      | <b>79</b>            |                     |                             | <b>22.1%</b>                 | <b>1.1%</b>        | <b>21.8</b> | <b>1.6</b>  | <b>9%</b>  |                      |
| <b>PROPERTY</b>             |                    |                 |                      |                     |                             |                              |                    |             |             |            |                      |
| DXG                         | 378                | 4.8             | 121                  | 13,200              | 22,100                      | 67.4%                        | 0.0%               | 51.0        | 0.9         | 2%         | <a href="#">HOLD</a> |

| Ticker            | Market cap (US\$m) | 3M ADTV (US\$m) | Foreign Room (US\$m) | Closing price (VND) | Adjusted target price (VND) | Total shareholder return (%) | Dividend yield (%) | TTM P/E     | Current P/B | ROE       | Recommendation      |
|-------------------|--------------------|-----------------|----------------------|---------------------|-----------------------------|------------------------------|--------------------|-------------|-------------|-----------|---------------------|
| KDH               | 1,290              | 4.7             | 132                  | 35,700              | 43,800                      | 22.7%                        | 0.0%               | 50.2        | 2.1         | 4%        | <a href="#">ADD</a> |
| NLG               | 599                | 4.6             | 1                    | 39,150              | 43,900                      | 14.1%                        | 1.9%               | 37.6        | 1.6         | 4%        | <a href="#">ADD</a> |
| VHM               | 6,438              | 13.6            | 2,084                | 37,200              | 66,400                      | 81.0%                        | 2.5%               | 6.9         | 0.8         | 13%       | <a href="#">ADD</a> |
| VRE               | 1,626              | 8.3             | 404                  | 18,000              | 29,600                      | 64.4%                        | 0.0%               | 9.1         | 1.0         | 12%       | <a href="#">ADD</a> |
| <b>Simple Avg</b> | <b>2,066</b>       | <b>7.2</b>      | <b>548</b>           |                     |                             | <b>49.9%</b>                 | <b>0.9%</b>        | <b>31.0</b> | <b>1.3</b>  | <b>7%</b> |                     |
| <b>TECHNOLOGY</b> |                    |                 |                      |                     |                             |                              |                    |             |             |           |                     |
| FPT               | 7,081              | 33.6            | 268                  | 122,000             | 136,800                     | 13.8%                        | 1.7%               | 25.0        | 6.5         | 28%       | <a href="#">ADD</a> |

### DISCLAIMER

This report has been prepared by VNDIRECT or one of its affiliates for distribution in Vietnam and overseas. The information herein is believed by VNDIRECT to be reliable and is based on public sources believed to be reliable. With exception of information about VNDIRECT, VNDIRECT makes no representation about the accuracy of such information.

Options, estimates and projection expressed in this report represent the current views of the author at the date of publication only. They do not necessarily reflect the opinions of VNDIRECT and are subject to change without notice. VNDIRECT has no obligation to update, amend or in any way modify this report or otherwise notify a reader thereof in the event that any of the subject matter or opinion, projection or estimate contained within it changes or becomes inaccurate.

The information herein was obtained from various sources and we do not guarantee its accuracy or completeness. Prices and availability of financial instruments are also subject to change without notice.

This published research may be considered by VNDIRECT when buying or selling proprietary positions or positions held by funds under its management. VNDIRECT may trade for its own account as a result of short-term trading suggestions from analysts and may also engage in securities transactions in a manner inconsistent with this report and opinions expressed therein.

Neither the information nor any opinion expressed in this report constitutes an offer, nor an invitation to make an offer, to buy or sell any securities or any option, futures or other derivative instruments in any jurisdiction. Nor should it be construed as an advertisement for any financial instruments.

Officers of VNDIRECT may have a financial interest in securities mentioned in this report or in related instruments. This research report is prepared for general circulation for general information only. It does not have regard to the specific investment objectives, financial situation or particular needs of any person who may receive or read this report.

Investors should note that the prices of securities fluctuate and may rise and fall. Past performance, if any, is no guide to the future. The financial instruments discussed in this report may not be suitable for all investors. Investors must make their own financial decisions based on their independent financial advisors as they believe necessary and based on their particular financial situation and investment objectives.

This report may not be copied, reproduced, published or redistributed by any person for any purpose without the express permission of VNDIRECT in writing. Please cite sources when quoting.

### ADDRESS

#### Headquarter

1 Nguyen Thuong Hien Str  
Hai Ba Trung Dist, Hanoi  
T: +84 24 3972 4568  
F: +84 24 3972 4568

#### HCMC Office

The 90th Pasteur Building  
90 Pasteur Str, Dist 1, HCMC  
T: +84 28 7300 0688  
F: +84 28 3914 6924

#### Da Nang Office

57 Duy Tan Str,  
Hai Chau, Da Nang City  
T: +84 511 382 1111

#### Vinh - Nghe An Office

122 Hermann Gmeiner str,  
Vinh City, Nghe An  
T: +84 23 8730 2886  
F: NA

#### Can Tho Office

3<sup>rd</sup> floor STS Building, 11B Hoa Binh  
Ninh Kieu City, Can Tho  
T: +84 710 3766 959  
F: NA

#### Quang Ninh Office

Viet Han Apartment, Hong Gai  
Ha Long City, Quang Ninh  
T: +84 98 8619 695  
F: NA

#### Thanh Hoa Office

2<sup>nd</sup> floor 11 Hac Thanh str  
Thanh Hoa City, Thanh Hoa  
T: +84 90 3255 202  
F: NA

#### Binh Duong Office

18<sup>th</sup> floor Becamex Tower  
Thu Dau Mot City, Binh Duong  
T: +84 27 4222 2659  
F: +84 27 4222 2660

#### Nam Dinh Office

5 Nguyen Du str,  
Nam Dinh City, Nam Dinh  
T: +84 22 8352 8819  
F: NA