

Snapshot	HOSE	HNX	UPCOM
Close (pts)	1,205.0	227.6	88.3
1 Day change (%)	-0.1%	-0.1%	0.0%
1 Month change	-6.0%	-6.0%	-3.1%
1 Year change	15.8%	10.6%	13.2%

Value (US\$m)	559	48	19
Gainers	126	50	109
Losers	196	102	141
Unchanged	76	163	619

Market Commentary

Market takes breather after recent volatility

The VN-Index bobbed between positive and negative territory both in the morning and afternoon sessions before closing down slightly 0.1% (-0.64 points). Trading value reached about VND12,150bn, 27.6% lower than yesterday's session (VND16,800bn) and 29.3% lower than the average of the last five sessions (VND17,196bn). Foreign investors had a net selling session of VND466bn (US\$19mn), the fourth consecutive day of net selling.

The VN-Index is up 6.8% ytd, while some markets in Asia have fallen so far this year, including Korea (-2.4% ytd), Hong Kong (-4.8% ytd), Indonesia (-2.42% ytd), Thailand (-5.9% ytd) and Singapore (-1.97% ytd).

This week, the SBV continued to regulate liquidity on the interbank market through the OMO channel and by issuing T-bills. The SBV net injected liquidity today, with the bidding interest rate on OMO increasing as the loan term has increased from seven days to 14 days. We believe this policy is meant to establish a higher interbank rate level, thereby indirectly supporting the VND.

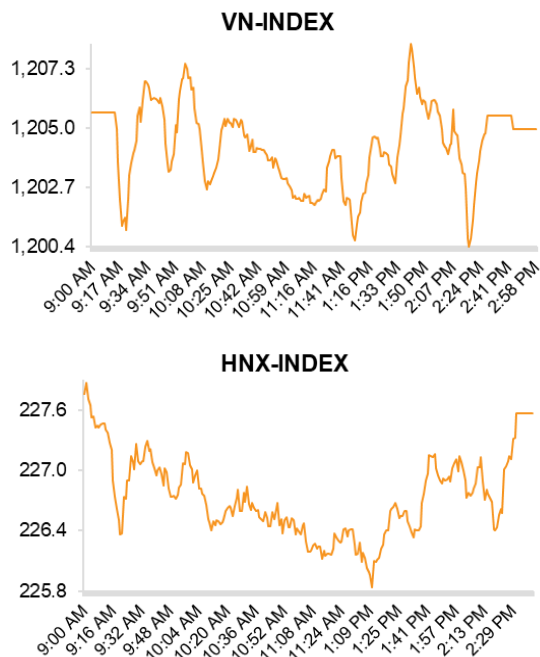
Banks (-0.37%) fell, led by BID (-0.8%) after it increased deposit interest rates today for the first time in more than a year by 0.2% pts for terms one to 11 months, while other terms remain unchanged. Recently, CTG (+0.15%) also increased interest rates by 0.2% pts, but reduced deposit interest rates by 0.1% pts yesterday.

FPT (+2.58%) jumped to its all-time peak, and contributed the most to the index's gain today after news that it will cooperate with NVIDIA to build an AI facility in Vietnam.

MWG (+2.87%) was the biggest net purchase by foreign investors today (VND210bn), contributing 0.6 points to the index's increase. MWG has doubled since the beginning of 2023.

SAB (+1.49%) rose after management said at its AGM that it targets revenue and NPAT growth of 13% and 8%, respectively, in 2024.

The KRX system is expected to officially operate from May 2. Securities companies are checking their connection to the Ho Chi Minh City Stock Exchange (HOSE) and end-of-day data will be converted to the new system from tomorrow. KRX is expected to bring new products, trading and payment solutions to the Vietnamese stock market such as: day trading (T+0), short selling, shortened settlement time and option contracts. This also may solve bottlenecks toward upgrading the market from frontier to emerging through central clearing and improving infrastructure quality.



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Country	Index	1D Chg (%)	Ytd Chg (%)	P/E (x)	P/B (x)	ROE (%)	Dividend yield (%)	3M/ADTV (US\$m)	5Y LC Gov Bond Yield	LC/US\$ % dod	LC/US\$ % mom	LC/US\$ % yoy
China	Shanghai Index	0.3%	2.6%	13.5	1.3	9.5%	NA	55,554	2.1%	0.0%	-0.5%	-4.3%
India	NSE500 Index	0.7%	7.4%	26.9	4.1	14.9%	1.1%	10,894	7.2%	0.0%	0.1%	-1.7%
Indonesia	JCI Index	-0.3%	-1.6%	17.1	2.1	8.2%	N/A	606	7.1%	-0.2%	-2.4%	-7.7%
Singapore	FSTAS Index	-0.2%	0.4%	12.3	1.1	8.8%	5.0%	842	3.3%	0.2%	-1.0%	-1.5%
Malaysia	FBME Index	-0.2%	8.8%	17.6	1.4	8.1%	3.8%	444	3.8%	0.0%	-1.1%	-6.8%
Philippines	PCOMP Index	0.1%	1.3%	10.9	1.2	11.0%	3.0%	90	5.8%	-0.4%	-2.5%	-3.9%
Thailand	SET Index	0.2%	-3.6%	17.2	1.3	7.7%	3.4%	1,019	2.5%	0.1%	-1.8%	-7.1%
Vietnam	VN-Index	-0.1%	6.6%	16.0	1.7	11.8%	1.7%	824	2.1%	0.2%	-2.4%	-7.4%

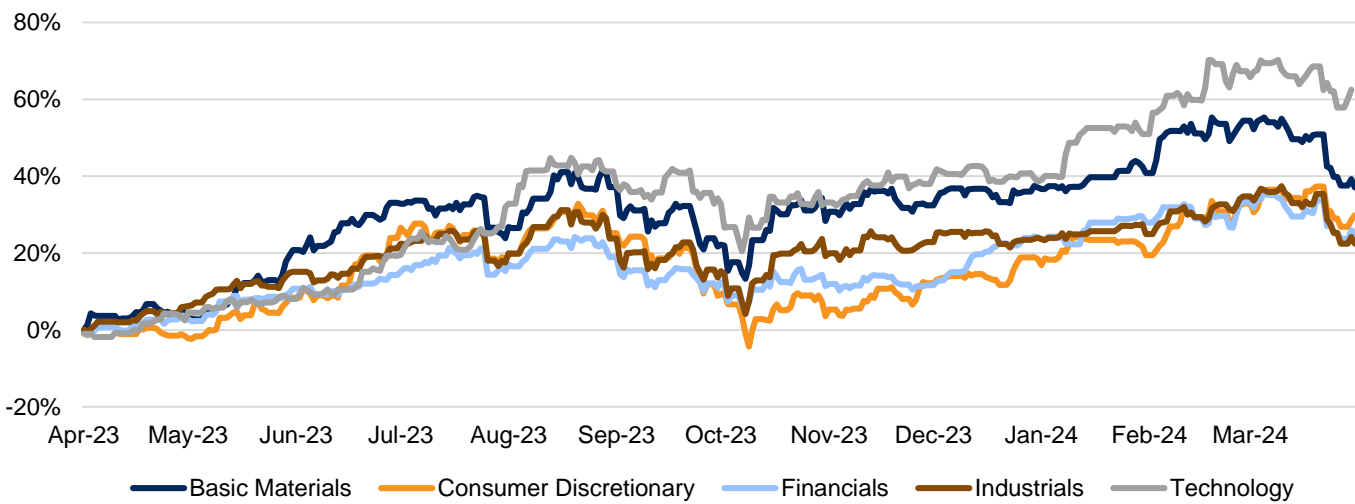
Sectors (VNIndex)	Index Wgt (%)	Price 1D chg	P/E x	P/B x
Consumer Discretionary	3.6	1.4%	255.9	4.1
Consumer Staples	8.4	1.0%	98.5	3.2
Energy	1.5	-0.7%	19.5	1.5
Financials	44.7	-0.4%	12.4	1.9
Health Care	0.8	0.5%	16.8	2.3
Industrials	8.5	0.1%	72.2	2.7
IT	3.6	2.2%	23.4	5.5
Materials	8.9	-0.6%	28.9	2.0
Real Estate	13.7	0.2%	60.1	1.5
Utilities	6.0	-0.7%	19.2	2.2

Source: Bloomberg

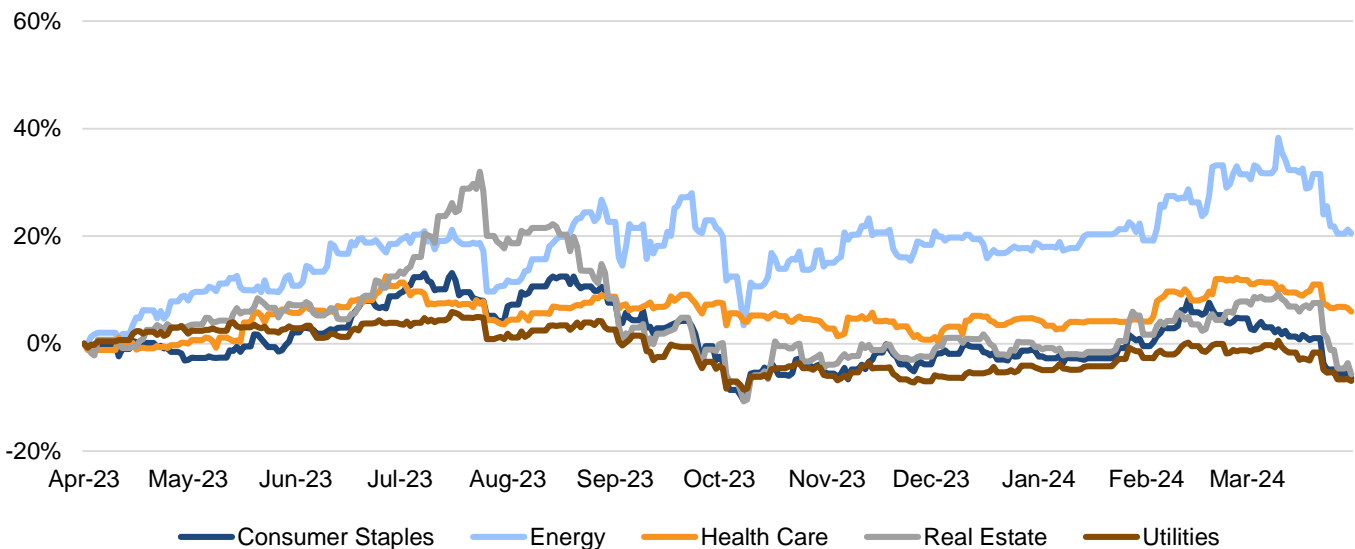
IT (+2.2%), Consumer Discretionary (+1.4%), and Consumer Staples (+1.0%) rose, while Utilities (-0.7%), Energy (-0.7%), and Materials (-0.6%) lost ground today. Top index movers included FPT (+2.6%), VCB (+0.4%), MWG (+2.9%), MSN (+1.8%), and VIC (+1.0%). Top index laggards consisted of TCB (-1.8%), BID (-0.8%), MBB (-1.3%), HPG (-0.9%), and GAS (-0.8%).

Foreigner's net sold on HOSE to the amount of VND136.1bn, while net bought on HNX to the amount of VND88.9bn. They mainly bought FPT (VND448.2bn), MSB (VND337.5bn), and MWG (VND266.0bn); and mainly sold FPT (VND445.8bn), MSB (VND344.0bn), and FUEVFVND (VND309.9bn).

HSX TOP 5 ONE-YEAR PERFORMANCE



HSX BOTTOM 5 ONE-YEAR PERFORMANCE



Re-initiation

TCM – HOLD - Large scale improves margins

- We issue a HOLD recommendation with -2.8% downside and 1.4% dividend yield.
- We maintain our rating as we expect exports to recover but inflation to remain high in TCM's main export markets.
- Our target price implies a YE24 P/E of 17.0x, higher than peers' average of 10.2x which is justified by its complete value chain and sizeable position.

Financial Highlights

- FY23 revenue fell 23.3% to VND3,325bn (US\$138.5mn) and net profit fell 52.4% to VND134bn (US\$5.8mn), fulfilling 85% of revenue and 55% of net profit guidance.
- TCM's new order book is quite strong. It fills the revenue plan for 1Q24 and about 80% of 2Q24.
- We forecast FY24/25 net revenue to increase +10.5%/+3.2% and NPAT-MI to rise +40%/+25% due to higher global demand and less inflation impact.

Investment Thesis

Boasts complete value chain

TCM produces its own fabrics so internal supply reaches 85% of the total raw material value of garment orders, while domestic competitors have to purchase and import fabrics for production. Therefore, TCM's gross profit margin is better by about 1-5% pts above other manufacturers who have to purchase fabrics for production. TCM is a fairly large-scale textile enterprise, ranking fourth among listed textile enterprises. We expect that the large scale will attract large partners who care about sustainable development standards.

M&A will increase capacity

TCM has just approved the acquisition of SY Vina Textile and Garment Co., Ltd. (100% owned by strategic partner E-Land Asia Holdings Pte. Ltd.) for VND468bn (US\$19.5mn). The weaving factory at SY Vina has a fabric capacity of over 8m meters/year, a dyeing capacity of over 19.5m meters/year and a capacity of 69.6m towel products/year.

Export revenue shows signs of recovery, but global inflation risk remains

From TCM's key export markets, garment revenue has shown signs of recovery since end-2023, so we expect total revenue to grow by 10.5% yoy in 2024. However, high inflation is still a downside risk for garment exports. We expect TCM's export revenue to increase 7.5% in FY24, of which revenue from Asian markets will rise +8.7% yoy and revenue from the US market will rise +10.3% yoy.

The company faces increased labor costs and provisions

The average Vietnamese minimum wage is expected to increase by 6% from July 1, 2024, according to National Wage Council proposal, followed by increasing salary based deductions, including 17.5% social insurance, 3% health insurance, 1% unemployment insurance, and 2% union funds. We estimate that this labor cost increase makes up 6.4% and 8.4% of TCM's PBT in 2024-25.

Read the full report: [HERE](#)

AGM Notes

VHM - FY24 business plan targets record-breaking results

- VHM targets FY24 revenue of VND120tn (US\$4.8bn, +15.9% yoy) and net profit after tax of VND35tn (US\$1.4bn, +4.4% yoy), with contracted sales within the period reaching VND90tn (US\$3.6bn) to VND110tn (US\$4.4bn).
- VHM believes that because its projects have met all legal requirements to begin sales and it has completed and synchronized infrastructure and utilities, it has a competitive advantage to attract homebuyers in FY24.

We attended VHM's 2024 AGM on April 24 and note the following highlights.

FY24 business plan targets record-breaking results

After reporting record-high earnings in FY23, Vinhomes targets to recognize VND120tn (US\$4.8bn) of revenue and VND35tn (US\$1.4bn) of net profit after tax in FY24, increases of 15.9%/4.4% yoy, respectively. Management expects FY24 contracted sales value of between VND90tn (US\$3.6bn) and VND110tn (US\$4.4bn), attributed to:

- 1) Remaining units in current projects (especially Vinhomes Ocean Park 2&3 (Hung Yen));
- 2) Contribution from Hai Phong-based Vinhomes Royal Island (previously known as Vinhomes Vu Yen), which was already launched in late March and recorded a high absorption rate with ~2,000 units reserved after a month;
- 3) Other projects expected to launch within FY24 (the company is implementing infrastructure and facilities construction, completing legal requirements and timing the launch of two projects, Vinhomes Co Loa (Dong Anh, Hanoi) and Vinhomes Wonder Park (Dan Phuong, Hanoi), during 2024).

Two social housing projects broke ground in 1Q24 (Happy Home Nam Trang Cat (Hai Phong) and Happy Home Cam Ranh (Khanh Hoa)). Vinhomes is working on legal proceedings and will announce the launch of these projects accordingly.

Optimism on residential property market in 2024

Management believes that even though new supply is going to recover yoy in both Hanoi and HCMC, there will not be a high proportion of projects that receive all required regulatory approvals, and complete and synchronize infrastructure and utilities – which Vinhomes and only a limited number of developers are capable of doing. This provides a competitive advantage for Vinhomes projects to attract customers, as housing demand in the market remains high.

Capital raising and long-term project development plans

The 2023 AGM approved a plan to issue US\$500mn of international corporate bonds (CB), however the company has not executed the plan due to market conditions. VHM said it might consider the plan when the international CB market shows more positive signs.

Vinhomes did successfully issue VND4tn (US\$160mn) of corporate bonds (CB) in the domestic market in 1Q24 (interest rate of 12% p.a.). The broad absorption of these bonds shows that investors are getting used to the requirements in Decree 65. The company announced a CB issuance plan of up to VND10tn (US\$400mn) in 2024 (tenor of 24-36 months, non-convertible, non-warrants and unsecured) in March 2024.

During 2024-30, VHM said it will focus on implementing mega-scale projects, and developing high-standard living environments and experiences.

Read the full report: [HERE](#)

Commodity Prices

Energy	% dod	% mom	% yoy
WTI	0.1%	1.2%	7.6%
Brent Crude	0.1%	1.6%	9.1%
JKM LNG	1.3%	11.9%	0.1%
Henry Hub LNG	2.5%	7.8%	-11.8%
NW Thermal Coal	0.6%	6.2%	-26.6%
Singapore Platt FO	0.0%	7.2%	6.2%

Precious Metals	% dod	% mom	% yoy
Gold	0.0%	6.8%	16.6%
Domestic SJC Gold	-0.6%	4.9%	23.1%
Silver	0.5%	11.0%	10.4%
Platinum	-0.4%	1.3%	-16.4%

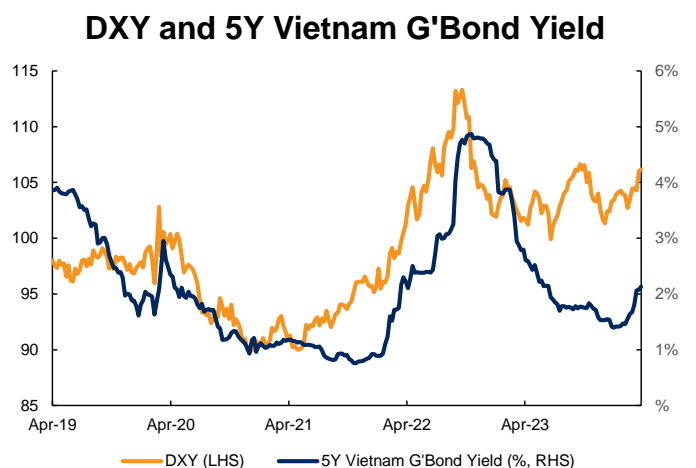
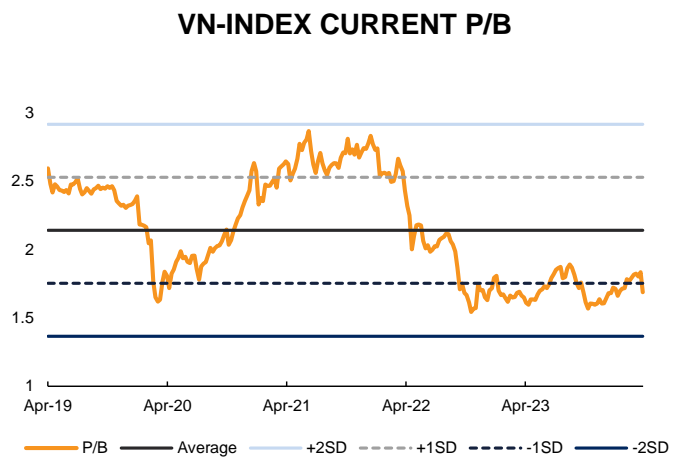
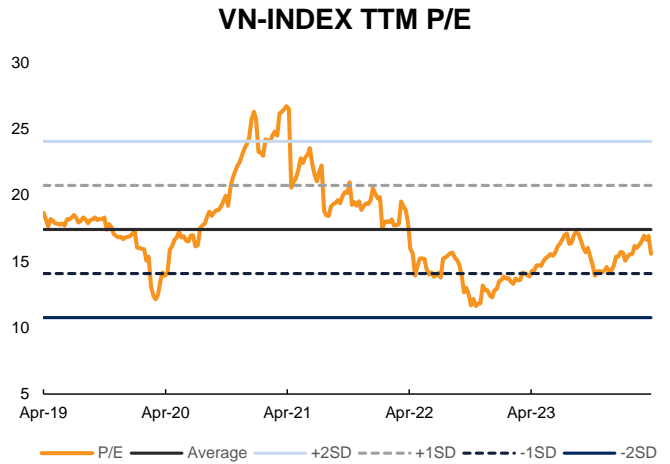
Base Metals	% dod	% mom	% yoy
Tungsten	0.0%	6.3%	3.1%
Copper	1.7%	13.1%	17.8%
Aluminum	1.0%	13.3%	9.1%
Nickel	-0.3%	10.2%	-23.3%
Zinc	NA	6.1%	4.1%
Lead	NA	NA	NA
Steel	0.2%	-3.2%	-4.8%
Iron Ore	NA	6.4%	12.3%

Agriculture	% dod	% mom	% yoy
Rice	-0.2%	12.5%	13.4%
Coffee (Arabica)	1.1%	24.3%	20.0%
Sugar	-2.3%	-11.0%	-26.7%
Cocoa	4.3%	23.5%	244.8%
Palm Oil	-1.7%	-6.7%	NA
Cotton	-0.9%	-13.1%	0.7%
Dry Milk Powder	-0.3%	-5.5%	-16.7%
Wheat	0.4%	7.6%	-6.5%
Soybean	-0.6%	-4.1%	-19.8%
Cashew s	NA	-22.9%	-35.7%
Rubber	-0.7%	-7.1%	46.5%
Urea	NA	NA	NA

Livestock	% dod	% mom	% yoy
Live Hogs	-1.2%	15.1%	25.3%
Cattle	-0.7%	-2.9%	4.5%

Source: Bloomberg

Market Value Drivers



VNDS RESEARCH COVERAGE SUMMARY

Ticker	Market cap (US\$m)	3M ADTV (US\$m)	Foreign Room (US\$m)	Closing price (VND)	Adjusted target price (VND)	Total shareholder return (%)	Dividend yield (%)	TTM P/E	Current P/B	ROE	Recommendation
AVIATION											
ACV	7,022	1.2	3,348	81,800	108,300	32.4%	0.0%	24.7	3.5	18%	ADD
VJC	2,210	4.0	280	103,500	120,100	16.0%	0.0%	NA	3.7	2%	HOLD
Simple Avg	4,616	2.6	1,814			24.2%	0.0%	24.7			
CONSTRUCTION											
CTD	257	5.6	11	65,100	79,300	21.8%	0.0%	34.3	0.8	#VALUE!	ADD
HHV	205	4.1	99	12,650	16,000	26.5%	0.0%	13.8	0.6	4%	HOLD
Simple Avg	231	4.9	55			24.1%	0.0%	24.0			
CONSUMER											
BAF	155	3.2	78	27,450	29,200	6.4%	0.0%	149.4	2.1	1%	HOLD
DGW	384	5.5	108	58,300	57,600	-0.3%	0.9%	27.0	3.8	14%	ADD
MWG	3,102	12.8	112	53,800	48,500	-8.9%	1.0%	473.1	3.4	1%	HOLD
PNJ	1,243	6.7	0	94,200	114,400	23.3%	1.8%	16.2	3.0	20%	ADD
QNS	643	1.3	230	45,700	62,400	42.9%	6.4%	6.4	1.6	27%	ADD
VHC	655	2.5	457	74,000	68,000	-5.6%	2.5%	17.7	2.0	12%	ADD
VNM	5,332	10.1	2,704	64,700	83,900	35.6%	6.0%	17.0	4.3	26%	ADD
Simple Avg	1,645	6.0	527			13.3%	2.6%	101.0			
FINANCIALS											
ACB	4,105	12.8	0	26,800	27,000	5.6%	0.0%	6.5	1.5	25%	ADD
CTG	6,988	12.3	191	33,000	34,200	3.6%	0.0%	8.9	1.4	17%	ADD
HDB	2,584	7.5	10	22,500	22,100	-1.8%	0.0%	6.5	1.5	25%	ADD
LPB	2,098	4.2	57	20,800	15,700	-24.5%	0.0%	7.7	1.5	21%	HOLD
MBB	4,639	21.6	0	22,250	31,700	44.4%	2.0%	5.7	1.2	23%	ADD
SSI	2,090	NA	NA	35,350	36,500	5.9%	2.6%	23.1	2.3	10%	HOLD
TCB	6,410	15.2	0	46,150	50,600	9.6%	0.0%	8.2	1.2	16%	ADD
TPB	1,558	9.8	22	17,950	26,800	49.3%	0.0%	8.9	1.2	14%	HOLD
VCB	20,055	5.7	1,372	91,000	92,100	30.4%	0.0%	15.4	3.1	22%	ADD
VIB	2,116	5.4	0	21,150	29,700	45.9%	5.5%	6.3	1.4	24%	ADD
VPB	5,819	12.7	143	18,600	25,700	38.2%	0.0%	12.2	1.1	9%	ADD
Simple Avg	5,315	10.7	180			18.8%	0.9%	10.0			
GARMENT & TEXTILE											
MSH	129	0.2	58	43,500	46,200	11.5%	5.3%	13.3	2.0	15%	HOLD
Simple Avg	129	0.2	58			11.5%	5.3%	13.3			
INDUSTRIALS											

Ticker	Market cap (US\$m)	3M ADTV (US\$m)	Foreign Room (US\$m)	Closing price (VND)	Adjusted target price (VND)	Total shareholder return (%)	Dividend yield (%)	TTM P/E	Current P/B	ROE	Recommendation
BCM	2,143	2.3	1,273	52,500	99,000	90.1%	1.6%	23.9	2.9	14%	ADD
GMD	982	4.3	0	81,400	90,200	14.2%	3.4%	11.3	2.9	28%	ADD
HAH	170	4.9	48	40,800	46,400	16.2%	2.4%	12.3	1.6	14%	ADD
IDC	718	5.3	216	55,200	63,900	20.3%	4.5%	13.1	3.7	28%	ADD
KBC	893	11.1	281	29,500	40,000	35.6%	0.0%	11.1	1.2	12%	ADD
PHR	305	1.2	108	57,000	53,700	-0.5%	5.3%	12.5	2.1	18%	ADD
PTB	169	0.9	2	64,000	62,900	-0.2%	1.6%	14.8	1.6	11%	HOLD
SCS	305	0.3	11	81,500	95,000	22.7%	6.1%	14.5	5.4	37%	ADD
SZC	284	3.1	51	40,000	40,500	5.3%	4.0%	23.6	2.4	12%	HOLD
VTP	362	3.2	181	75,400	93,300	25.8%	2.0%	28.4	5.8	26%	HOLD
Simple Avg	633	3.7	217			22.9%	3.1%	16.5			
MATERIALS											
DGC	1,739	11.9	540	116,100	110,400	-1.0%	3.9%	15.7	3.6	25%	ADD
HPG	6,546	31.2	1,667	28,550	41,000	43.6%	0.0%	NA	1.6	7%	ADD
HSG	476	10.7	151	19,600	34,000	73.5%	0.0%	NA	1.1	8%	ADD
NKG	228	9.1	93	22,000	35,000	59.1%	0.0%	NA	1.1	2%	ADD
Simple Avg	2,247	15.7	613			43.8%	1.0%	15.7			
OIL & GAS											
BSR	2,225	4.2	1,125	18,200	24,600	39.2%	4.0%	6.5	1.0	16%	ADD
GAS	6,702	3.4	3,418	74,000	83,500	16.9%	4.1%	14.2	2.7	19%	HOLD
PLX	1,759	1.5	48	35,100	44,300	29.6%	3.4%	15.9	1.7	11%	ADD
PVD	655	6.4	196	29,900	36,800	23.1%	0.0%	33.5	1.1	4%	ADD
PVS	741	7.7	229	39,300	46,500	20.9%	2.6%	18.3	1.5	8%	ADD
PVT	345	4.2	131	24,600	30,100	26.4%	4.0%	9.3	1.3	15%	ADD
Simple Avg	2,071	4.6	858			26.0%	3.0%	16.3			
POWER											
NT2	242	1.0	101	21,300	27,100	34.2%	7.0%	99.8	1.5	1%	HOLD
POW	974	2.8	477	10,550	15,600	47.9%	0.0%	23.8	0.8	3%	ADD
Simple Avg	608	1.9	289			41.1%	3.5%	61.8			
POWER & PROPERTY											
HDG	320	3.1	116	26,500	33,700	31.2%	4.0%	12.2	1.4	12%	ADD
PC1	318	8.9	151	25,950	33,000	27.7%	0.6%	64.0	1.6	2%	ADD
REE	967	1.9	0	60,000	77,100	30.2%	1.7%	11.2	1.4	13%	ADD
Simple Avg	535	4.6	89			29.7%	2.1%	29.1			
PROPERTY											

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DXG	465	9.0	170	16,350	22,100	35.2%	0.0%	63.3	1.1	2%	HOLD
KDH	1,091	4.1	130	34,600	39,400	13.9%	0.0%	41.0	2.1	5%	ADD
NLG	575	5.6	20	37,900	40,400	8.6%	2.0%	31.4	1.6	5%	HOLD
VHM	6,988	16.7	2,086	40,700	90,000	123.4%	2.3%	5.3	1.0	21%	ADD
VRE	2,021	10.2	466	22,550	33,200	47.2%	0.0%	11.6	1.4	12%	ADD
Simple Avg	2,228	9.1	575			45.7%	0.9%	30.5			
TECHNOLOGY											
FPT	6,170	13.8	0	123,200	117,300	-3.1%	1.7%	23.1	5.8	27%	ADD

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